

## **Tennessee Interim Performance Metrics**

## **SEEM Measure**

SEEM Measure		
Yes	Tier I	X
	Tier II	X
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Resale POTS	Retail Residence and Business (POTS)
Resale Design	Retail Design
UNE Loop + Port Combinations	Retail Residence and Business
UNE Loops	Retail Residence and Business Dispatch
• UNE xDSL	ADSL Provided to Retail
UNE Line Sharing	ADSL Provided to Retail
Local Interconnection Trunks	Parity with Retail



# P-10: Total Service Order Cycle Time (TSOCT)

#### Definition

This report measures the total service order cycle time from receipt of a valid service order request to the return of a completion notice to the CLEC Interface.

#### **Exclusions**

- · Canceled Service Orders
- Order Activities of BellSouth or the CLEC associated with internal or administrative use of local services (Record Orders, Listing Orders, Test Orders, etc.)
- D (Disconnect Except "D" orders associated with LNP Standalone.) and F (From) orders. (From is disconnect side of a move order when the customer moves to a new address)
- "L" Appointment coded orders (where the customer has requested a later than offered interval)
- Orders with CLEC/Subscriber caused delays or CLEC/Subscriber requested due date changes

#### **Business Rules**

The interval is determined for each order processed during the reporting period. This measurement combines three reports: FOC Timeliness, Average Order Completion Interval and Average Completion Notice Interval. For UNE XDSL Loop, this measurement combines Service Inquiry Interval (SI), FOC Timeliness, Average Completion Interval, and Average Completion Notice Interval.

This interval starts with the receipt of a valid service order request and stops when a completion notice is sent to the CLEC Interface (LENS, TAG OR EDI) and the BellSouth Legacy Systems. Elapsed time for each order is accumulated for each reporting dimension. The accumulated time for each reporting dimension is then divided by the associated total number of orders completed. Orders that are worked on zero due dates are calculated with a .33 day interval (8 hours) in order to report a portion of a day interval. These orders are issued and worked/completed on same day. They can be either flow through orders (no field work-non-dispatched) or field orders (dispatched).

Reporting is by Fully Mechanized, Partially Mechanized and Non-Mechanized receipt of LSRs.

## Calculation

## **Total Service Order Cycle Time** = (a - b)

- a = Service Order Completion Notice Date
- b = Service Request Receipt Date

## Average Total Service Order Cycle Time = (c / d)

- c = Sum of all Total Service Order Cycle Times
- d = Total Number Service Orders Completed in Reporting Period

## **Total Service Order Cycle Time Interval Distribution** (for each interval) = (e / f) X 100

- e = Total Number of Service Requests Completed in "X" minutes/hours
- f = Total Number of Service Requests Received in Reporting Period

### Report Structure

- · CLEC Specific
- · CLEC Aggregate
- BellSouth Aggregate
- Fully Mechanized; Partially Mechanized; Non-Mechanized
- Report in categories of <10 line/circuits; >= 10 line/circuits (except trunks)
- Dispatch / No Dispatch categories applicable to all levels except trunks
- Intervals 0-5, 5-10, 10-15, 15-20, 20-25, 25-30, >= 30 Days. The interval breakout is: 0-5=0-4.99, 5-10=5-9.99, 10-15=10-14.99, 15-20 = 15-19.99, 20-25 = 20-24.99, 25-30 = 25-29.99, >= 30 = 30 and greater.



### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Report Month</li> <li>Interval for FOC</li> <li>CLEC Company Name (OCN)</li> <li>Order Number (PON)</li> <li>Submission Date &amp; Time (TICKET_ID)</li> <li>Completion Date (CMPLTN_DT)</li> <li>Completion Notice Date and Time</li> <li>Service Type (CLASS_SVC_DESC)</li> <li>Geographic Scope</li> <li>Note: Code in parentheses is the corresponding header found in the raw data file</li> </ul>	<ul> <li>Report Month</li> <li>BellSouth Order Number</li> <li>Order Submission Date &amp; Time</li> <li>Order Completion Date &amp; Time</li> <li>Service Type</li> <li>Geographic Scope</li> </ul>

# **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	Diagnostic
Resale Business	
Resale Design	
Resale PBX	
Resale Centrex	
Resale ISDN	
• LNP (Standalone)	
• INP (Standalone)	
2W Analog Loop Design	
2W Analog Loop Non-Design	
2W Analog Loop With LNP Design	
2W Analog Loop With LNP Non-Design	
UNE Switch Ports	
UNE Loop + Port Combinations	
UNE Combo Other	
UNE xDSL (HDSL, ADSL and UCL)	
• UNE ISDN	
UNE Line Sharing	
UNE Other Design	
UNE Other Non -Design	
• UNE Digital Loops < DS1	
• UNE Digital Loops >= DS1	
Local Transport (Unbundled Interoffice Transport)	
Local Interconnection Trunks	

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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#### Definition

The "service order accuracy" measurement measures the accuracy and completeness of a sample of BellSouth service orders by comparing what was ordered and what was completed.

### **Exclusions**

- · Cancelled Service Orders
- Order Activities of BellSouth or the CLEC associated with internal or administrative use of local services (Record Orders, Listing Orders, Test Orders, etc.)
- D & F orders

### **Business Rules**

A statistically valid sample of service orders, completed during a monthly reporting period, is compared to the original account profile and the order that the CLEC sent to BellSouth. An order is "completed without error" if all service attributes and account detail changes (as determined by comparing the original order) completely and accurately reflect the activity specified on the original order and any supplemental CLEC order. For both small and large sample sizes, when a Service Request cannot be matched with a corresponding Service Order, it will not be counted. For small sample sizes an effort will be made to replace the service request.

### Calculation

Percent Service Order Accuracy =  $(a \div b) \times 100$ 

- a = Orders Completed without Error
- b = Orders Completed in Reporting Period

## Report Structure

- · CLEC Aggregate
- Reported in categories of <10 line/circuits; >= 10 line/circuits
- · Dispatch / No Dispatch

### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	No BellSouth Analog Exist
CLEC Order Number and PON	
Local Service Request (LSR)	
Order Submission Date	
Committed Due Date	
Service Type	
Standard Order Activity	

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	• 95% Accurate
Resale Business	
Resale Design (Specials)	
UNE Specials (Design)	
• UNE (Non-Design)	
Local Interconnection Trunks	



## **Tennessee Interim Performance Metrics**

# **SEEM Measure**

SEEM Measure		
Yes	Tier I	
	Tier II	X
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Resale Residence	• 95% Accurate
Resale Business	
Resale Design (Specials)	
• UNE Specials (Design)	
• UNE (Non-Design)	
Local Interconnection Trunks	



# P-12: LNP-Percent Missed Installation Appointments

#### Definition

"Percent missed installation appointments" monitors the reliability of BellSouth commitments with respect to committed due dates to assure that CLECs can reliably quote expected due dates to their retail customer as compared to BellSouth. This measure is the percentage of total orders processed for which BellSouth is unable to complete the service orders on the committed due dates and reported for total misses and End User Misses.

### **Exclusions**

- · Canceled Service Orders
- Order Activities of BellSouth or the CLEC associated with internal or administrative use of local services (Record Orders, Listing Orders, Test Orders, etc.) where identifiable

### **Business Rules**

Percent Missed Installation Appointments (PMI) is the percentage of total orders processed for which BellSouth is unable to complete the service orders on the committed due dates. Missed Appointments caused by end-user reasons will be included and reported in a separate category. The first commitment date on the service order that is a missed appointment is the missed appointment code used for calculation whether it is a BellSouth missed appointment or an End User missed appointment. The "due date" is any time on the confirmed due date, which means there cannot be a cutoff time for commitments as certain types of orders are requested to be worked after standard business hours.

#### Calculation

LNP Percent Missed Installation Appointments = (a / b) X 100

- a = Number of Orders with Completion date in Reporting Period past the Original Committed Due Date
- b = Number of Orders Completed in Reporting Period

### **Report Structure**

- · CLEC Specific
- · CLEC Aggregate
- · Geographic Scope
  - State/Region
- Report in Categories of <10 lines/circuits >= 10 lines/circuits (except trunks)

**Report explanation:** Total Missed Appointments is the total percent of orders missed either by BellSouth or the CLEC end user. End User MA represents the percentage of orders missed by the CLEC end user. The difference between End User Missed Appointments and Total Missed Appointments is the result of BellSouth caused misses.

### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month     CLEC Order Number and PON (PON)     Committed Due Date (DD)     Completion Date (CMPLTN DD)     Status Type     Status Notice Date     Standard Order Activity	Not Applicable
<ul> <li>Standard Order Activity</li> <li>Geographic Scope</li> <li>Note: Code in parentheses is the corresponding header found in the raw data file.</li> </ul>	



## **Tennessee Interim Performance Metrics**

# **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
• LNP	Retail Residence and Business (POTS)

### **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
• LNP	• 95% Due Dates Met <sup>a</sup>

<sup>&</sup>lt;sup>a</sup>Due to data structure issues, BellSouth is using a benchmark comparison for SEEM rather than the Truncated Z as stated in the Order.

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#### **Definition**

Disconnect Timeliness is defined as the interval between the time ESI Number Manager receives the valid 'Number Ported' message from NPAC (signifying the CLEC 'Activate') until the time the Disconnect is completed in the Central Office switch. This interval effectively measures BellSouth responsiveness by isolating it from impacts that are caused by CLEC related activities.

### **Exclusions**

- · Canceled Service Orders
- Order Activities of BellSouth or the CLEC associated with internal or administrative use of local services (Record Orders, Listing Orders, Test Orders, etc.) where identifiable.

### **Business Rules**

The Disconnect Timeliness interval is determined for each telephone number ported associated with a disconnect service order processed on an LSR during the reporting period. The Disconnect Timeliness interval is the elapsed time from when BellSouth receives a valid 'Number Ported' message in ESI Number Manager (signifying the CLEC 'Activate') for each telephone number ported until each telephone number on the service order is disconnected in the Central Office switch. Elapsed time for each ported telephone number is accumulated for each reporting dimension. The accumulated time for each reporting dimension is then divided by the total number of selected telephone numbers disconnected in the reporting period.

### Calculation

### **Disconnect Timeliness Interval** = (a - b)

- a = Completion Date and Time in Central Office switch for each number on disconnect order
- b = Valid 'Number Ported' message received date & time

## Average Disconnect Timeliness Interval = (c / d)

- c = Sum of all Disconnect Timeliness Intervals
- d = Total Number of disconnected numbers completed in reporting period

#### **Disconnect Timeliness Interval Distribution** (for each interval) = (e / f) X 100

- e = Disconnected numbers completed in "X" days
- f = Total disconnect numbers completed in reporting period

### Report Structure

- CLEC Specific
- CLEC Aggregate
- Geographic Scope
- State, Region

#### **Data Retained**

Relating to BellSouth Experience
Not Applicable



## **Tennessee Interim Performance Metrics**

# **SQM Disaggregation - Analog/Benchmark**

SQM LEVEL of Disaggregation	SQM Retail Analog/Benchmark
• LNP	• 95% within 15 Minutes

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# P-14: LNP-Total Service Order Cycle Time (TSOCT)

#### Definition

Total Service Order Cycle Time measures the interval from receipt of a valid service order request to the completion of the final service order associated with that service request.

### **Exclusions**

- · Canceled Service Orders
- Order Activities of BellSouth or the CLEC associated with internal or administrative use of local services (Record Orders, Listing Orders, Test Orders, etc.) where identifiable
- "L" appointment coded orders (indicating the customer has requested a later than offered interval)
- "S" missed appointment coded orders (indicating subscriber missed appointments), except for "SP" codes (indicating subscriber prior due date requested). This would include "S" codes assigned to subsequent due date changes.

### **Business Rules**

The interval is determined for each order processed during the reporting period. This measurement combines three reports: FOC Timeliness, Average Order Completion Interval and Average Completion Notice Interval.

This interval starts with the receipt of a valid service order request and stops when a completion notice is sent to the CLEC Interface (LENS, TAG OR EDI). Elapsed time for each order is accumulated for each reporting dimension. The accumulated time for each reporting dimension is then divided by the associated total number of orders completed. Orders that are worked on zero due dates are calculated with a .33 day interval (8 hours) in order to report a portion of a day interval. These orders are issued and worked/completed on the same day.

Reporting is by Fully Mechanized, Partially Mechanized and Non-Mechanized receipt of LSRs.

#### Calculation

**Total Service Order Cycle Time** = (a - b)

- a = Service Order Completion Notice Date
- b = Service Request Receipt Date

Average Total Service Order Cycle Time = (c / d)

- c = Sum of all Total Service Order Cycle Times
- d = Total Number Service Orders Completed in Reporting Period

Total Service Order Cycle Time Interval Distribution (for each interval) = (e / f) X 100

- e = Total Number of Service Orders Completed in "X" minutes/hours
- f = Total Number of Service Orders Received in Reporting Period

### Report Structure

- CLEC Specific
- CLEC Aggregate
- Fully Mechanized; Partially Mechanized; Non-Mechanized
- Report in categories of < 10 lines/circuits; >= lines/circuits (except trunks)
- Intervals 0-5, 5-10, 10-15, 15-20, 20-25, 25-30, >= 30 Days. The interval breakout is: 0-5=0-4.99, 5-10=5-9.99, 10-15=10-14.99, 15-20 = 15-19.99, 20-25 = 20-24.99, 25-30 = 25-29.99, >= 30 = 30 and greater.



## **Tennessee Interim Performance Metrics**

### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Report Month</li> <li>Interval for FOC</li> <li>CLEC Company Name (OCN)</li> <li>Order Number (PON)</li> <li>Submission Date &amp; Time (TICKET_ID)</li> <li>Completion Date (CMPLTN_DT)</li> <li>Completion Notice Date and Time</li> <li>Service Type (CLASS_SVC_DESC)</li> <li>Geographic Scope</li> </ul>	Not Applicable
Note: Code in parentheses is the corresponding header found in the raw data file	

# **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• LNP	Diagnostic

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# Section 4: Maintenance & Repair

# **M&R-1: Missed Repair Appointments**

## **Definition**

The percent of trouble reports not cleared by the committed date and time.

### **Exclusions**

- · Trouble tickets canceled at the CLEC request
- · BellSouth trouble reports associated with internal or administrative service
- Customer Provided Equipment (CPE) troubles or CLEC Equipment Trouble

### **Business Rules**

The negotiated commitment date and time is established when the repair report is received. The cleared time is the date and time that BellSouth personnel clear the trouble and closes the trouble report in his/her Computer Access Terminal (CAT) or workstation. If this is after the Commitment time, the report is flagged as a "Missed Commitment" or a missed repair appointment. When the data for this measure is collected for BellSouth and a CLEC, it can be used to compare the percentage of the time repair appointments are missed due to BellSouth reasons. (No access reports are not part of this measure because they are not a missed appointment.)

**Note**: Appointment intervals vary with force availability in the POTS environment. Specials and Trunk intervals are standard interval appointments of no greater than 24 hours. Standalone LNP historical data is not available in the maintenance systems (LMOS or WFA).

#### Calculation

Percentage of Missed Repair Appointments = (a / b) X 100

- a = Count of Customer Troubles Not Cleared by the Quoted Commitment Date and Time
- b = Total Trouble reports closed in Reporting Period

### **Report Structure**

- · Dispatch/Non-Dispatch
- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate

### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month CLEC Company Name Submission Date & Time (TICKET_ID) Completion Date (CMPLTN_DT) Service Type (CLASS_SVC_DESC) Disposition and Cause (CAUSE_CD & CAUSE_DESC) Geographic Scope	Report Month     BellSouth Company Code     Submission Date & Time     Completion Date     Service Type     Disposition and Cause (Non-Design /Non-Special Only)     Trouble Code (Design and Trunking Services)
Note: Code in parentheses is the corresponding header found in the raw data file.	Geographic Scope

Issue Date: April 26, 2002



# **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	Retail Residence
Resale Business	Retail business
Resale Design	Retail Design
Resale PBX	Retail PBX
Resale Centrex	Retail Centrex
Resale ISDN	Retail ISDN
LNP (Standalone) (Not Available in Maintenance)	Not Applicable
2W Analog Loop Design	Retail Residence & Business Dispatch
2W Analog Loop Non - Design	Retail Residence & Business (POTS) (Exclusion of Switch- Based Feature Troubles)
UNE Loop + Port Combinations	Retail Residence & Business
UNE Switch Ports	Retail Residence & Business (POTS)
UNE Combo Other	Retail Residence, Business and Design Dispatch
UNE xDSL (HDSL, ADSL and UCL)	ADSL Provided to Retail
UNE ISDN	Retail ISDN – BRI
UNE Line Sharing	ADSL Provided to Retail
UNE Other Design	Retail Design
UNE Other Non - Design	Retail Residence & Business
Local Interconnection Trunks	Parity with Retail
Local Transport (Unbundled Interoffice Transport)	Retail DS1/DS3 Interoffice

## **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	X

SEEM Disaggregation	SEEM Analog/Benchmark
Resale POTS	Retail Residence and Business (POTS)
Resale Design	Retail Design
UNE Loop + Port Combinations	Retail Residence and Business
UNE Loops	Retail Residence and Business Dispatch
• UNE xDSL	ADSL Provided to Retail
UNE Line Sharing	ADSL Provided to Retail
Local Interconnection Trunks	Parity with Retail

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# M&R-2: Customer Trouble Report Rate

#### **Definition**

Percent of initial and repeated customer direct or referred troubles reported within a calendar month per 100 lines/circuits in service.

### **Exclusions**

- · Trouble tickets canceled at the CLEC request
- BellSouth trouble reports associated with internal or administrative service
- Customer Provided Equipment (CPE) troubles or CLEC Equipment Trouble

#### **Business Rules**

Customer Trouble Report Rate is computed by accumulating the number of maintenance initial and repeated trouble reports during the reporting period. The resulting number of trouble reports are divided by the total "number of service" lines, ports or combination that exist for the CLECs and BellSouth respectively at the end of the report month.

#### Calculation

Customer Trouble Report Rate = (a / b) X 100

- a = Count of Initial and Repeated Trouble Reports closed in the Current Period
- b = Number of Service Access Lines in service at End of the Report Period

## **Report Structure**

- · Dispatch/Non-Dispatch
- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate

## **Data Retained**

# **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	Retail Residence
Resale Business	Retail Business
Resale Design	Retail Design
Resale PBX	Retail PBX
Resale Centrex	Retail Centrex
Resale ISDN	Retail ISDN
LNP (Standalone) (Not Available in Maintenance)	Not Applicable

Issue Date: April 26, 2002



## **Tennessee Interim Performance Metrics**

SQM Level of Disaggregation	SQM Analog/Benchmark
2W Analog Loop Design	Retail Residence & Business Dispatch
2W Analog Loop Non - Design	Retail Residence & Business (POTS) (Exclusion of Switch- Based Feature Troubles)
UNE Loop + Port Combinations	Retail Residence & Business
UNE Switch Ports	Retail Residence & Business (POTS)
UNE Combo Other	Retail Residence, Business and Design Dispatch
UNE xDSL (HDSL, ADSL and UCL)	ADSL Provided to Retail
• UNE ISDN	Retail ISDN – BRI
UNE Line Sharing	ADSL Provided to Retail
UNE Other Design	Retail Design
UNE Other Non - Design	Retail Residence & Business
Local Interconnection Trunks	Parity with Retail
Local Transport (Unbundled Interoffice Transport)	Retail DS1/DS3 Interoffice

# **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Resale POTS	Retail Residence and Business (POTS)
Resale Design	Retail Design
UNE Loop + Port Combinations	Retail Residence and Business
UNE Loops	Retail Residence and Business Dispatch
• UNE xDSL	ADSL Provided to Retail
UNE Line Sharing	ADSL Provided to Retail
Local Interconnection Trunks	Parity with Retail



# M&R-3: Maintenance Average Duration

#### **Definition**

The Average duration of Customer Trouble Reports from the receipt of the Customer Trouble Report to the time the trouble report is cleared

### **Exclusions**

- Trouble tickets canceled at the CLEC request
- BellSouth trouble reports associated with internal or administrative service
- Customer Provided Equipment (CPE) troubles or CLEC Equipment Trouble

### **Business Rules**

For Average Duration the clock starts on the date and time of the receipt of a correct repair request. The clock stops on the date and time the service is restored and the BellSouth or CLEC customer is notified (when the technician completes the trouble ticket on his/her CAT or work systems).

### Calculation

### **Maintenance Duration** = (a - b)

- a = Date and Time of Service Restoration
- b = Date and Time Trouble Ticket was Opened

### Average Maintenance Duration = (c / d)

- c = Total of all maintenance durations in the reporting period
- d = Total Closed Troubles in the reporting period

## **Report Structure**

- · Dispatch/Non-Dispatch
- · CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate

### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Total Tickets (LINE_NBR)	Total Tickets
CLEC Company Name	BellSouth Company Code
Ticket Submission Date & Time (TICKET_ID)	Ticket Submission Date
Ticket Completion Date (CMPLTN_DT)	Ticket Submission Time
Service Type (CLASS_SVC_DESC)	Ticket Completion Date
<ul> <li>Disposition and Cause (CAUSE_CD &amp; CAUSE_DESC)</li> </ul>	Ticket Completion Time
Geographic Scope	Total Duration Time
Note: Code in perpethages is the corresponding header	Service Type
<b>Note</b> : Code in parentheses is the corresponding header	Disposition and Cause (Non-Design /Non-Special Only)
found in the raw data file.	Trouble Code (Design and Trunking Services)
	Geographic Scope

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	Retail Residence
Resale Business	Retail Business



## **Tennessee Interim Performance Metrics**

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Design	Retail Design
Resale PBX	Retail PBX
Resale Centrex	Retail Centrex
Resale ISDN	Retail ISDN
LNP (Standalone) (Not Available in Maintenance)	Not Applicable
2W Analog Loop Design	Retail Residence & Business Dispatch
2W Analog Loop Non - Design	Retail Residence & Business (POTS) (Exclusion of Switch- Based Feature Troubles)
UNE Loop + Port Combinations	Retail Residence & Business
UNE Switch Ports	Retail Residence & Business (POTS)
UNE Combo Other	Retail Residence, Business and Design Dispatch
UNE xDSL (HDSL, ADSL and UCL)	ADSL Provided to Retail
UNE ISDN	Retail ISDN – BRI
UNE Line Sharing	ADSL Provided to Retail
UNE Other Design	Retail Design
UNE Other Non - Design	Retail Residence & Business
Local Interconnection Trunks	Parity with Retail
Local Transport (Unbundled Interoffice Transport)	Retail DS1/DS3 Interoffice

## **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Resale POTS	Retail Residence and Business (POTS)
Resale Design	Retail Design
• UNE Loop + Port Combinations	Retail Residence and Business
UNE Loops	Retail Residence and Business Dispatch
• UNE xDSL	ADSL Provided to Retail
UNE Line Sharing	ADSL Provided to Retail
Local Interconnection Trunks	Parity with Retail



# M&R-4: Percent Repeat Troubles within 30 Days

#### Definition

Closed trouble reports on the same line/circuit as a previous trouble report received within 30 calendar days as a percent of total troubles closed reported

### **Exclusions**

- Trouble tickets canceled at the CLEC request
- BellSouth trouble reports associated with internal or administrative service
- Customer Provided Equipment (CPE) troubles or CLEC Equipment Trouble

### **Business Rules**

Includes Customer trouble reports received within 30 days of an original Customer trouble report.

#### Calculation

Percent Repeat Troubles within 30 Days = (a / b) X 100

- a = Count of closed Customer Troubles where more than one trouble report was logged for the same service line within a continuous 30 days
- b = Total Trouble Reports Closed in Reporting Period

## **Report Structure**

- · Dispatch/Non-Dispatch
- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Report Month</li> <li>Total Tickets (LINE_NBR)</li> <li>CLEC Company Name</li> <li>Ticket Submission Date &amp; Time (TICKET_ID)</li> <li>Ticket Completion Date (CMPLTN_DT)</li> <li>Total and Percent Repeat Trouble Reports within 30 Days (TOT_REPEAT)</li> </ul>	Report Month     Total Tickets     BellSouth Company Code     Ticket Submission Date     Ticket Submission Time     Ticket Completion Date     Ticket Completion Time
<ul> <li>Service Type</li> <li>Disposition and Cause (CAUSE_CD &amp; CAUSE_DESC)</li> <li>Geographic Scope</li> <li>Note: Code in parentheses is the corresponding header found in the raw data file.</li> </ul>	<ul> <li>Total and Percent Repeat Trouble Reports within 30 Days</li> <li>Service Type</li> <li>Disposition and Cause (Non-Design /Non-Special Only)</li> <li>Trouble Code (Design and Trunking Services)</li> <li>Geographic Scope</li> </ul>

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	Retail Residence
Resale Business	Retail Business
Resale Design	Retail Design
Resale PBX	Retail PBX
Resale Centrex	Retail Centrex



SQM Level of Disaggregation	SQM Analog/Benchmark
Resale ISDN	Retail ISDN
LNP (Standalone) (Not Available in Maintenance)	Not Applicable
2W Analog Loop Design	Retail Residence & Business Dispatch
2W Analog Loop Non - Design	Retail Residence & Business (POTS) (Exclusion of Switch- Based Feature Troubles)
UNE Loop + Port Combinations	Retail Residence & Business
UNE Switch Ports	Retail Residence and Business (POTS)
UNE Combo Other	Retail Residence, Business & Design Dispatch
UNE xDSL (HDSL, ADSL and UCL)	ADSL Provided to Retail
UNE ISDN	Retail ISDN – BRI
UNE Line Sharing	ADSL Provided to Retail
UNE Other Design	Retail Design
UNE Other Non - Design	Retail Residence & Business
Local Interconnection Trunks	Parity with Retail
Local Transport (Unbundled Interoffice Transport)	Retail DS1/DS3 Interoffice

# **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Resale POTS	Retail Residence and Business (POTS)
Resale Design	Retail Design
UNE Loop + Port Combinations	Retail Residence and Business
UNE Loops	Retail Residence and Business Dispatch
• UNE xDSL	ADSL Provided to Retail
UNE Line Sharing	ADSL Provided to Retail
Local Interconnection Trunks	Parity with Retail



# M&R-5: Out of Service (OOS) > 24 Hours

#### **Definition**

For Out of Service Troubles (no dial tone, cannot be called or cannot call out) the percentage of Total OOS Troubles cleared in excess of 24 hours. (All design services are considered to be out of service).

### **Exclusions**

- Trouble Reports canceled at the CLEC request
- BellSouth Trouble Reports associated with administrative service
- Customer Provided Equipment (CPE) Troubles or CLEC Equipment Troubles

### **Business Rules**

Customer Trouble reports that are out of service and cleared in excess of 24 hours. The clock begins when the trouble report is created in LMOS/WFA and the trouble is counted if the elapsed time exceeds 24 hours.

### Calculation

Out of Service (OOS) > 24 hours =  $(a/b) \times 100$ 

- a = Total Cleared Troubles OOS > 24 Hours
- b = Total OOS Troubles in Reporting Period

## **Report Structure**

- Dispatch/Non Dispatch
- CLEC Specific
- BellSouth Aggregate
- · CLEC Aggregate

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Report Month</li> <li>Total Tickets</li> <li>CLEC Company Name</li> <li>Ticket Submission Date &amp; Time (TICKET_ID)</li> <li>Ticket Completion Date (CMPLTN_DT</li> <li>Percentage of Customer Troubles out of</li> <li>Service &gt; 24 Hours (OOS&gt;24 FLAG)</li> </ul>	Report Month     Total Tickets     BellSouth Company Code     Ticket Submission Date     Ticket Submission time     Ticket Completion Date     Ticket Completion Time
<ul> <li>Service type (CLASS_SVC_DESC)</li> <li>Disposition and Cause (CAUSE_CD &amp; CAUSE-DESC)</li> <li>Geographic Scope</li> <li>Note: Code in parentheses is the corresponding header found in the raw data file.</li> </ul>	<ul> <li>Percent of Customer Troubles out of Service &gt; 24 Hours</li> <li>Service type</li> <li>Disposition and Cause (Non-Design/Non-Special only)</li> <li>Trouble Code (Design and Trunking Services)</li> <li>Geographic Scope</li> </ul>

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale Residence	Retail Residence
Resale Business	Retail Business
Resale Design	Retail Design
Resale PBX	Retail PBX
Resale Centrex	Retail Centrex



## **Tennessee Interim Performance Metrics**

SQM Level of Disaggregation	SQM Analog/Benchmark
Resale ISDN	Retail ISDN
LNP (Standalone) (Not Available in Maintenance)	Not Applicable
2W Analog Loop Design	Retail Residence & Business Dispatch
2W Analog Loop Non - Design	Retail Residence & Business (POTS) (Exclusion of Switch- Based Feature Troubles)
UNE Loop + Port Combinations	Retail Residence & Business
UNE Switch Ports	Retail Residence & Business (POTS)
UNE Combo Other	Retail Residence, Business and Design Dispatch
UNE xDSL (HDSL, ADSL and UCL)	ADSL Provided to Retail
UNE ISDN	Retail ISDN – BRI
UNE Line Sharing	ADSL Provided to Retail
UNE Other Design	Retail Design
UNE Other Non - Design	Retail Residence & Business
Local Interconnection Trunks	Parity with Retail
Local Transport (Unbundled Interoffice Transport)	Retail DS1/DS3 Interoffice

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



## **Tennessee Interim Performance Metrics**

# M&R-6: Average Answer Time – Repair Centers

#### **Definition**

This measures the average time a customer is in queue when calling a BellSouth Repair Center.

#### **Exclusions**

None

#### **Business Rules**

The clock starts when a CLEC Representative or BellSouth customer makes a choice on the Repair Center's menu and is put in queue for the next repair attendant. The clock stops when the repair attendant answers the call (abandoned calls are not included).

Note: The Total Column is a combined BellSouth Residence and Business number.

### Calculation

**Answer Time for BellSouth Repair Centers** = (a - b)

- a = Time BellSouth Repair Attendant Answers Call
- b = Time of entry into queue after ACD Selection

Average Answer Time for BellSouth Repair Centers = (c / d)

- c = Sum of all Answer Times
- d = Total number of calls by reporting period

# **Report Structure**

- CLEC Aggregate
- · BellSouth Aggregate

### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
CLEC Average Answer Time	BellSouth Average Answer Time

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
Region. CLEC/BellSouth Service Centers and BellSouth Repair Centers are regional.	For CLEC, Average Answer Times in UNE Center and BRMC are comparable to the Average Answer Times in the BellSouth Repair Centers.

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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# M&R-7: Mean Time To Notify CLEC of Network Outages

#### Definition

This report measures the time it takes for the BellSouth Network Management Center (NMC) to notify the CLEC of major network outages.

### **Exclusions**

None

#### **Business Rules**

BellSouth will inform the CLEC of any major network outages (key customer accounts) via a page or email. When the BellSouth NMC becomes aware of a network incident, the CLEC and BellSouth will be notified electronically. The notification time for each outage will be measured in minutes and divided by the number of outages for the reporting period. These are broadcast messages. It is up to those receiving the message to determine if they have customers affected by the incident.

The CLECs will be notified in accordance with the rules outlined in Appendix D of the CLEC "Customer Guide" which is published on the internet at: www.interconnection.bellsouth.com/guides/other\_guides/html/gopue/indexf.htm.

### Calculation

Time to Notify CLEC = (a - b)

- a = Date and Time BellSouth Notified CLEC
- b = Date and Time BellSouth Detected Network Incident

Mean Time to Notify CLEC = (c / d)

- c = Sum of all Times to Notify CLEC
- d = Count of Network Incidents

## **Report Structure**

- · BellSouth Aggregate
- · CLEC Aggregate
- · CLEC Specific

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Major Network Events	Major Network Events
Date/Time of Incident	Date/Time of Incident
Date/Time of Notification	Date/Time of Notification

SQM Level of Disaggregation	SQM Analog/Benchmark
<ul><li>BellSouth Aggregate</li><li>CLEC Aggregate</li><li>CLEC Specific</li></ul>	Parity by Design



## **Tennessee Interim Performance Metrics**

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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# **Section 5: Billing**

# **B-1: Invoice Accuracy**

## **Definition**

This measure provides the percentage of accuracy of the billing invoices rendered to CLECs during the current month.

### **Exclusions**

- · Adjustments not related to billing errors (e.g., credits for service outage, special promotion credits, adjustments to satisfy the customer)
- · Test Accounts

## **Business Rules**

The accuracy of billing invoices delivered by BellSouth to the CLEC must enable them to provide a degree of billing accuracy comparative to BellSouth bills rendered to retail customers of BellSouth. CLECs request adjustments on bills determined to be incorrect. The BellSouth Billing verification process includes manually analyzing a sample of local bills from each bill period. The bill verification process draws from a mix of different customer billing options and types of service. An end-to-end auditing process is performed for new products and services. Internal measurements and controls are maintained on all billing processes.

### Calculation

Invoice Accuracy =  $[(a - b) / a] \times 100$ 

- a = Absolute Value of Total Billed Revenues during current month
- b = Absolute Value of Billing Related Adjustments during current month

### **Report Structure**

- · CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate
- · Geographic Scope
  - Region
  - State

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Invoice Type	Retail Type
- UNE	- CRIS
- Resale	- CABS
- Interconnection	Total Billed Revenue
Total Billed Revenue	Billing Related Adjustments
Billing Related Adjustments	



## **Tennessee Interim Performance Metrics**

# **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
Product/Invoice Type     Resale	CLEC Invoice Accuracy is comparable to BellSouth Invoice Accuracy
- UNE - Interconnection	

## **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	X

SEEM Disaggregation	SEEM Analog/Benchmark
<ul><li>CLEC State</li><li>BellSouth State</li></ul>	Parity With Retail



## **B-2: Mean Time to Deliver Invoices**

#### **Definition**

Bill Distribution is calculated as follows: CRIS BILLS-The number of workdays is reported for CRIS bills. This is calculated by counting the Bill Period date as the first work day. Weekends and holidays are excluded when counting workdays. J/N Bills are counted in the CRIS work day category for the purposes of the measurement since their billing account number (Q account) is provided from the CRIS system.

CABS BILLS-The number of calendar days is reported for CABS bills. This is calculated by counting the day following the Bill Period date as the first calendar day. Weekends and holidays are included when counting the calendar days.

#### **Exclusions**

Any invoices rejected due to formatting or content errors.

#### **Business Rules**

This report measures the mean interval for timeliness of billing records delivered to CLECs in an agreed upon format. CRIS-based invoices are measured in business days, and CABS-based invoices in calendar days.

### Calculation

**Invoice Timeliness** = (a - b)

- a = Invoice Transmission Date
- b = Close Date of Scheduled Bill Cycle

### Mean Time To Deliver Invoices = (c / d)

- c = Sum of all Invoice Timeliness intervals
- d = Count of Invoices Transmitted in Reporting Period

## **Report Structure**

- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate
- · Geographic Scope
  - Region
  - State

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Invoice Type	Invoice Type
- UNE	- CRIS
- Resale	- CABS
- Interconnection	Invoice Transmission Count
Invoice Transmission Count	Date of Scheduled Bill Close
Date of Scheduled Bill Close	



## **Tennessee Interim Performance Metrics**

# **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
Product/Invoice Type  • Resale  • UNE  • Interconnection	<ul> <li>CRIS-based invoices will be released for delivery within six (6) business days.</li> <li>CABS-based invoices will be released for delivery within eight (8) calendar days.</li> <li>CLEC Average Delivery Intervals for both CRIS and CABS Invoices are comparable to BellSouth Average delivery for both systems.</li> </ul>

## **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	X

SEEM Disaggregation	SEEM Analog/Benchmark
• CLEC State - CRIS	Parity with Retail
- CABS	
BellSouth Region	



# B-3: Usage Data Delivery Accuracy

#### **Definition**

This measurement captures the percentage of recorded usage that is delivered error free and in an acceptable format to the appropriate Competitive Local Exchange Carrier (CLEC). These percentages will provide the necessary data for use as a comparative measurement for BellSouth performance. This measurement captures Data Delivery Accuracy rather than the accuracy of the individual usage recording.

### **Exclusions**

None

### **Business Rules**

The accuracy of the data delivery of usage records delivered by BellSouth to the CLEC must enable them to provide a degree of accuracy comparative to BellSouth bills rendered to their retail customers. If errors are detected in the delivery process, they are investigated, evaluated and documented. Errors are corrected and the data retransmitted to the CLEC.

#### Calculation

Usage Data Delivery Accuracy =  $(a - b) / a \times 100$ 

- a = Total number of usage data packs sent during current month
- b = Total number of usage data packs requiring retransmission during current month

### **Report Structure**

- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate
- · Geographic Scope
  - Region

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month     Record Type     BellSouth Recorded     Non-BellSouth Recorded	Report Month     Record Type

# SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	CLEC Usage Data Delivery Accuracy is comparable to BellSouth Usage Data Delivery Accuracy

### **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	



## **Tennessee Interim Performance Metrics**

SEEM Disaggregation	SEEM Analog/Benchmark
<ul><li>CLEC State</li><li>BellSouth Region</li></ul>	Parity With Retail



# **B-4: Usage Data Delivery Completeness**

#### **Definition**

This measurement provides percentage of complete and accurately recorded usage data (usage recorded by BellSouth and usage recorded by other companies and sent to BellSouth for billing) that is processed and transmitted to the CLEC within thirty (30) days of the message recording date. A parity measure is also provided showing completeness of BellSouth messages processed and transmitted via CMDS. BellSouth delivers its own retail usage from recording location to billing location via CMDS as well as delivering billing data to other companies. Timeliness, Completeness and Mean Time to Deliver Usage measures are reported on the same report.

#### **Exclusions**

None

#### **Business Rules**

The purpose of these measurements is to demonstrate the level of quality of usage data delivered to the appropriate CLEC. Method of delivery is at the option of the CLEC.

#### Calculation

Usage Data Delivery Completeness =  $(a / b) \times 100$ 

- a = Total number of Recorded usage records delivered during current month that are within thirty (30) days of the message recording
- b = Total number of Recorded usage records delivered during the current month

## Report Structure

- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate
- Region

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month     Record Type     BellSouth Recorded     Non-BellSouth Recorded	Report Month     Record Type

# SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	CLEC Usage Data Delivery Completeness is comparable to BellSouth Usage Data Delivery Completeness

### **SEEM Measure**

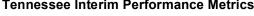
SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



## **Tennessee Interim Performance Metrics**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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# **B-5: Usage Data Delivery Timeliness**

#### **Definition**

This measurement provides a percentage of recorded usage data (usage recorded by BellSouth and usage recorded by other companies and sent to BellSouth for billing) that is delivered to the appropriate CLEC within six (6) calendar days from the receipt of the initial recording. A parity measure is also provided showing timeliness of BellSouth messages processed and transmitted via CMDS. Timeliness, Completeness and Mean Time to Deliver Usage measures are reported on the same report.

### **Exclusions**

None

### **Business Rules**

The purpose of this measurement is to demonstrate the level of timeliness for processing and transmission of usage data delivered to the appropriate CLEC. The usage data will be mechanically transmitted or mailed to the CLEC data processing center once daily. The Timeliness interval of usage recorded by other companies is measured from the date BellSouth receives the records to the date BellSouth distributes to the CLEC. Method of delivery is at the option of the CLEC.

### Calculation

Usage Data Delivery Timeliness Current month = (a / b) X 100

- a = Total number of usage records sent within six (6) calendar days from initial recording/receipt
- b = Total number of usage records sent

## **Report Structure**

- · CLEC Aggregate
- CLEC Specific
- · BellSouth Aggregate
- Region

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month     Record Type     BellSouth Recorded     Non-BellSouth Recorded	Report Month     Record Type

# SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	CLEC Usage Data Delivery Timeliness is comparable to BellSouth Usage Data Delivery Timeliness

### **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

Issue Date: April 26, 2002



## **Tennessee Interim Performance Metrics**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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**B-6: Mean Time to Deliver Usage** 

#### **Definition**

This measurement provides the average time it takes to deliver Usage Records to a CLEC. A parity measure is also provided showing timeliness of BellSouth messages processed and transmitted via CMDS. Timeliness, Completeness and Mean Time to Deliver Usage measures are reported on the same report.

#### **Exclusions**

None

## **Business Rules**

The purpose of this measurement is to demonstrate the average number of days it takes BellSouth to deliver Usage data to the appropriate CLEC. Usage data is mechanically transmitted or mailed to the CLEC data processing center once daily. Method of delivery is at the option of the CLEC.

#### Calculation

Mean Time to Deliver Usage =  $(a \times b) / c$ 

- a = Volume of Records Delivered
- b = Estimated number of days to deliver
- c = Total Record Volume Delivered

Note: Any usage record falling in the 30+ day interval will be added using an average figure of 31.5 days.

## **Report Structure**

- · CLEC Aggregate
- · CLEC Specific
- · BellSouth Aggregate
- Region

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month     Record Type     BellSouth Recorded     Non-BellSouth Recorded	Report Month     Record Type

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	Mean Time to Deliver Usage to CLEC is comparable to Mean Time to Deliver Usage to BellSouth.

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

Issue Date: April 26, 2002



## **Tennessee Interim Performance Metrics**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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#### **Definition**

This measure captures percentage of fractional recurring charges appearing on the correct bill.

#### **Exclusions**

None

#### **Business Rules**

The effective date of the recurring charge must be within 30 days of the bill date for the charge to appear on the correct bill.

## Calculation

Recurring Charge Completeness =  $(a / b) \times 100$ 

- a = Count of fractional recurring charges that are on the correct bill<sup>1</sup>
- b = Total count of fractional recurring charges that are on the correct bill

## **Report Structure**

- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Invoice Type	Retail Analog
Total Recurring Charges Billed	Total Recurring Charges Billed
Total Billed on Time	Total Billed on Time

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
Product/Invoice Type	
• Resale	• Parity
• UNE	Benchmark 90%
Interconnection	Benchmark 90%

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

<sup>&</sup>lt;sup>1</sup>Correct bill = next available bill



SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

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# **B-8: Non-Recurring Charge Completeness**

#### **Definition**

This measure captures percentage of non-recurring charges appearing on the correct bill.

#### **Exclusions**

None

#### **Business Rules**

The effective date of the non-recurring charge must be within 30 days of the bill date for the charge to appear on the correct bill.

#### Calculation

Non-Recurring Charge Completeness =  $(a / b) \times 100$ 

- a = Count of non-recurring charges that are on the correct bill 1
- b = Total count of non-recurring charges that are on the correct bill

## **Report Structure**

- CLEC Specific
- · CLEC Aggregate
- · BellSouth Aggregate

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Invoice Type	Retail Analog
Total Non-recurring Charges Billed	Total Non-recurring Charges Billed
Total Billed on Time	Total Billed on Time

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
Product/Invoice Type	
Resale	• Parity
• UNE	Benchmark 90%
Interconnection	Benchmark 90%

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

<sup>&</sup>lt;sup>1</sup>Correct bill = next available bill

Issue Date: April 26, 2002



## **Tennessee Interim Performance Metrics**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# **Section 6: Operator Services And Directory Assistance**

# OS-1: Speed to Answer Performance/Average Speed to Answer - Toll

#### **Definition**

Measurement of the average time in seconds calls wait before answered by a toll operator.

#### **Exclusions**

None

#### **Business Rules**

The clock starts when the customer enters the queue and the clock stops when a BellSouth representative answers the call or the customer abandons the call. The length of each call is determined by measuring, using a scanning technique, and accumulating the elapsed time from the entry of a customer call into the BellSouth call management system queue until the customer call is abandoned or transferred to BellSouth personnel assigned to handle calls for assistance. The system makes no distinction between CLEC customers and BellSouth customers.

#### Calculation

Speed to Answer Performance/Average Speed to Answer - Toll = a / b

- a = Total queue time
- b = Total calls answered

**Note**: Total queue time includes time that answered calls wait in queue as well as time abandoned calls wait in queue prior to abandonment.

## **Report Structure**

- · Reported for the aggregate of BellSouth and CLECs
  - State

## **Data Retained (on Aggregate Basis)**

- For the items below, BellSouth's Performance Measurement Analysis Platform (PMAP) receives a final computation; therefore, no raw data file is available in PMAP
- Month
- Call Type (Toll)
- · Average Speed of Answer

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
• None	Parity by Design

Last Revised 4/22/02

Issue Date: April 26, 2002



### **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# OS-2: Speed to Answer Performance/Percent Answered with "X" Seconds - Toll

#### **Definition**

Measurement of the percent of toll calls that are answered in less than ten seconds.

#### **Exclusions**

None

#### **Business Rules**

The clock starts when the customer enters the queue and the clock stops when a BellSouth representative answers the call or the customer abandons the call. The length of each call is determined by measuring, using a scanning technique, and accumulating the elapsed time from the entry of a customer call into the BellSouth call management system queue until the customer call is abandoned or transferred to BellSouth personnel assigned to handle calls for assistance. The system makes no distinction between CLEC customers and BellSouth customers.

## Calculation

The Percent Answered within "X" Seconds measurement for toll is derived by using the BellCore Statistical Answer Conversion Tables, to convert the Average Speed to Answer measure into a percent of calls answered within "X" seconds. The BellCore Conversion Tables are specific to the defined parameters of work time, number of operators, max queue size and call abandonment rates.

## **Report Structure**

- · Reported for the aggregate of BellSouth and CLECs
  - State

## **Data Retained (on Aggregate Basis)**

- For the items below, BellSouth's Performance Measurement Analysis Platform (PMAP) receives a final computation; therefore, no raw data file is available in PMAP
- Month
- Call Type (Toll)
- · Average Speed of Answer

## SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• None	Parity by Design

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# DA-1: Speed to Answer Performance/Average Speed to Answer - Directory Assistance (DA)

#### **Definition**

Measurement of the average time in seconds calls wait before answered by a DA operator.

#### **Exclusions**

None

#### **Business Rules**

The clock starts when the customer enters the queue and the clock stops when a BellSouth representative answers the call or the customer abandons the call. The length of each call is determined by measuring, using a scanning technique, and accumulating the elapsed time from the entry of a customer call into the BellSouth call management system queue until the customer call is abandoned or transferred to BellSouth personnel assigned to handle calls for assistance. The system makes no distinction between CLEC customers and BellSouth customers.

## Calculation

Speed to Answer Performance/Average Speed to Answer – Directory Assistance (DA) = a / b

- a = Total queue time
- b = Total calls answered

**Note**: Total queue time includes time that answered calls wait in queue as well as time abandoned calls wait in queue prior to abandonment.

## **Report Structure**

- Reported for the aggregate of BellSouth and CLECs
  - State

## **Data Retained (on Aggregate Basis)**

- For the items below, BellSouth's Performance Measurement Analysis Platform (PMAP) receives a final computation; therefore, no raw data file is available in PMAP
- Month
- Call Type (DA)
- Average Speed of Answer

## SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• None	Parity by Design

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# DA-2: Speed to Answer Performance/Percent Answered within "X" Seconds - Directory Assistance (DA)

#### **Definition**

Measurement of the percent of DA calls that are answered in less than twelve seconds.

#### **Exclusions**

None

#### **Business Rules**

The clock starts when the customer enters the queue and the clock stops when a BellSouth representative answers the call or the customer abandons the call. The length of each call is determined by measuring, using a scanning technique, and accumulating the elapsed time from the entry of a customer call into the BellSouth call management system queue until the customer call is abandoned or transferred to BellSouth personnel assigned to handle calls for assistance. The system makes no distinction between CLEC customers and BellSouth customers.

## Calculation

The Percent Answered within "X" Seconds measurement for DA is derived by using the BellCore Statistical Answer Conversion Tables, to convert the Average Speed to Answer measure into a percent of calls answered within "X" seconds. The BellCore Conversion Tables are specific to the defined parameters of work time, number of operators, max queue size and call abandonment rates.

## **Report Structure**

- Reported for the aggregate of BellSouth and CLECs
  - State

## **Data Retained (on Aggregate Basis)**

- For the items below, BellSouth's Performance Measurement Analysis Platform (PMAP) receives a final computation; therefore, no raw data file is available in PMAP.
- Month
- Call Type (DA)
- · Average Speed of Answer

## SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• None	Parity by Design

#### **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# **Section 7: Database Update Information**

# D-1: Average Database Update Interval

## **Definition**

This report measures the interval from receipt of the database change request to the completion of the update to the database for Line Information Database (LIDB), Directory Assistance and Directory Listings. For E-911, see Section 8.

#### **Exclusions**

- Updates Canceled by the CLEC
- · Initial update when supplemented by CLEC
- BellSouth updates associated with internal or administrative use of local services

#### **Business Rules**

The interval for this measure begins with the date and time stamp when a service order is completed and the completion notice is released to all systems to be updated with the order information including Directory Assistance, Directory Listings, and Line Information Database (LIDB). The end time stamp is the date and time of completion of updates to the system.

#### For BellSouth Results:

The BellSouth computation is identical to that for the CLEC with the clarifications noted below.

## Other Clarifications and Qualification:

- For LIDB, the elapsed time for a BellSouth update is measured from the point in time when the BellSouth file maintenance process makes the LIDB update information available until the date and time reported by BellSouth that database updates are completed.
- Results for the CLECs are captured and reported at the update level by Reporting Dimension (see below).
- The Completion Date is the date upon which BellSouth issues the Update Completion Notice to the CLEC.
- If the CLEC initiates a supplement to the originally submitted update and the supplement reflects changes in customer requirements (rather than responding to BellSouth initiated changes), then the update submission date and time will be the date and time of BellSouth receipt of a syntactically correct update supplement. Update activities responding to BellSouth initiated changes will not result in changes to the update submission date and time used for the purposes of computing the update completion interval.
- · Elapsed time is measured in hours and hundredths of hours rounded to the nearest tenth of an hour.
- Because this should be a highly automated process, the accumulation of elapsed time continues through off-schedule, weekends and holidays; however, scheduled maintenance windows are excluded.

## Calculation

## **Update Interval** = (a - b)

- a = Completion Date & Time of Database Update
- b = Submission Date and Time of Database Change

## Average Update Interval = (c / d)

- c = Sum of all Update Intervals
- d = Total Number of Updates Completed During Reporting Period

Last Revised 4/22/02

Issue Date: April 26, 2002



## **Report Structure**

- CLEC Specific (Under development)
- CLEC Aggregate
- · BellSouth Aggregate

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Database File Submission Time</li> <li>Database File Update Completion Time</li> <li>CLEC Number of Submissions</li> <li>Total Number of Updates</li> </ul>	<ul> <li>Database File Submission Time</li> <li>Database File Update Completion Time</li> <li>BellSouth Number of Submissions</li> <li>Total Number of Updates</li> </ul>

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation:	SQM Analog/Benchmark:
Database Type	Parity by Design
• LIDB	
Directory Listings	
Directory Assistance	

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

Issue Date: April 26, 2002



**Tennessee Interim Performance Metrics** 

# **D-2: Percent Database Update Accuracy**

#### Definition

This report measures the accuracy of database updates by BellSouth for Line Information Database (LIDB), Directory Assistance, and Directory Listings using a statistically valid sample of LSRs/Orders in a manual review. This manual review is not conducted on BellSouth Retail Orders.

#### **Exclusions**

- Updates canceled by the CLEC
- · Initial update when supplemented by CLEC
- · CLEC orders that had CLEC errors
- · BellSouth updates associated with internal or administrative use of local services

## **Business Rules**

For each update completed during the reporting period, the original update that the CLEC sent to BellSouth is compared to the database following completion of the update by BellSouth. An update is "completed without error" if the database completely and accurately reflects the activity specified on the original and supplemental update (order) submitted by the CLEC. Each database (LIDB, Directory Assistance, and Directory Listings) should be separately tracked and reported.

A statistically valid sample of CLEC Orders are pulled each month. That sample will be used to test the accuracy of the database update process. This is a manual process.

#### Calculation

Percent Update Accuracy = (a / b) X 100

- a = Number of Updates Completed Without Error
- b = Number Updates Completed

## **Report Structure**

- · CLEC Aggregate
- CLEC Specific (not available in this report)
- BellSouth Aggregate (not available in this report)

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Report Month</li> <li>CLEC Order Number (so_nbr) and PON (PON)</li> <li>Local Service Request (LSR)</li> <li>Order Submission Date</li> <li>Number of Orders Reviewed</li> </ul>	Not Applicable
<b>Note</b> : Code in parentheses is the corresponding header found in the raw data file.	

SQM Level of Disaggregation	SQM Analog/Benchmark
Database Type	95% Accurate
• LIDB	
Directory Assistance	
Directory Listings	



## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

# **SEEM Disaggregation - Analog/Benchmark**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

7-4



# D-3: Percent NXXs and LRNs Loaded by the LERG Effective Date

#### Definition

Measurement of the percent of NXX(s) and Location Routing Numbers LRN(s) loaded in end office and/or tandem switches by the Local Exchange Routing Guide (LERG) effective date when facilities are in place. BellSouth has a single provisioning process for both NXX(s) and LRN(s). In this measure, BellSouth will identify whether or not a particular NXX has been flagged as LNP capable (set triggers for dips) by the LERG effective date.

An LRN is assigned by the owner of the switch and is placed into the software translations for every switch to be used as an administrative pointer to route NXX(s) in LNP capable switches. The LRN is a result of Local Number Porting and is housed in a national database provided by the Number Portability Administration Center (NPAC). The switch owner is responsible for notifying NPAC and requesting the effective date that will be reflected in the LERG. The national database downloads routing tables into BellSouth Service Control Point (SCP) regional databases, which are queried by switches when routing ported numbers.

The basic NXX routing process includes the addition of all NXX(s) in the response translations. This addition to response translations is what supports LRN routing. Routing instructions for all NXX(s), including LRN(s), are received from the Advance Routing & Trunking System (ARTS) and all routing, including response, is established based on the information contained in the Translation Work Instructions (TWINs) document.

#### **Exclusions**

- · Activation requests where the CLEC's interconnection arrangements and facilities are not in place by the LERG effective date
- · Expedite requests

#### **Business Rules**

Data for the initial NXX(s) and LRN(s) in a local calling area will be based on the LERG effective date or completion of the initial interconnection trunk group(s), whichever is longer. Data for additional NXX(s) in the local calling area will be based on the LERG effective date. The LERG effective date is loaded into the system at the request of the CLEC. It is contingent upon the CLEC to engineer, order, and install interconnection arrangements and facilities prior to that date.

The total Count of NXX(s) and LRN(s) that were scheduled to be loaded and those that were loaded by the LERG effective date in BellSouth switches will be captured in the Work Force Administration -Dispatch In database.

#### Calculation

Percent NXXs/LRNs Loaded and Tested Prior to the LERG Effective Date = (a / b) X 100

- a = Count of NXXs and LRNs loaded by the LERG effective date
- b = Total NXXs and LRNs scheduled to be loaded by the LERG effective date

## **Report Structure**

- CLEC Specific
- · CLEC Aggregate
- BellSouth (Not Applicable)

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Company Name	Not Applicable
Company Code	
• NPA/NXX	
LERG Effective Date	
Loaded Date	



## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
Geographic Scope     Region	100% by LERG Effective Date

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

Issue Date: April 26, 2002

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Section 8: E911

## E-1: Timeliness

## Definition

Measures the percent of batch orders for E911 database updates (to CLEC resale and BellSouth retail records) processed successfully within a 24-hour period.

#### **Exclusions**

- Any resale order canceled by a CLEC
- · Facilities-based CLEC orders

#### **Business Rules**

The 24-hour processing period is calculated based on the date and time processing starts on the batch orders and the date and time processing stops on the batch orders. Mechanical processing starts when SCC (the BellSouth E911 vendor) receives E911 files containing batch orders extracted from the BellSouth Service Order Control System (SOCS). Processing stops when SCC loads the individual records to the E911 database. The E911 database includes updates to the Automatic Location Identification (ALI) database. The system makes no distinction between CLEC resale records and BellSouth retail records.

## Calculation

**E911 Timeliness** = (a / b) X 100

- a = Number of batch orders processed within 24 hours
- b = Total number of batch orders submitted

#### **Report Structure**

Reported for the aggregate of CLEC resale updates and BellSouth retail updates

- State
- · Region

## **Data Retained**

- · Report month
- · Aggregate data

## SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• None	Parity by Design

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable





# E-2: Accuracy

#### **Definition**

Measures the percent of E911 telephone number (TN) record updates (to CLEC resale and BellSouth retail records) processed successfully for E911 (including the Automatic Location Identification (ALI) database).

## **Exclusions**

- Any resale order canceled by a CLEC
- · Facilities-based CLEC orders

#### **Business Rules**

Accuracy is based on the number of records processed without error at the conclusion of the processing cycle. Mechanical processing starts when SCC (the BellSouth E911 vendor) receives E911 files containing telephone number (TN) records extracted from BellSouth's Service Order Control System (SOCS). The system makes no distinction between CLEC resale records and BellSouth retail records.

#### Calculation

**E911 Accuracy** = (a / b) X 100

- a = Number of record individual updates processed with no errors
- b = Total number of individual record updates

## **Report Structure**

Reported for the aggregate of CLEC resale updates and BellSouth retail updates

- State
- · Region

## **Data Retained**

- · Report month
- · Aggregate data

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
• None	Parity by Design

#### **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



## E-3: Mean Interval

#### **Definition**

Measures the mean interval processing of E911 batch orders (to update CLEC resale and BellSouth retail records) including processing against the Automatic Location Identification (ALI) database.

## **Exclusions**

- Any resale order canceled by a CLEC
- · Facilities-based CLEC orders

#### **Business Rules**

The processing period is calculated based on the date and time processing starts on the batch orders and the date and time processing stops on the batch orders. Data is posted is 4-hour increments up to and beyond 24 hours. The system makes no distinction between CLEC resale records and BellSouth retail records.

## Calculation

#### E911 Interval = (a - b)

- a = Date and time of batch order completion
- b = Date and time of batch order submission

#### E911 Mean Interval = (c / d)

- c = Sum of all E911 Intervals
- d = Number of batch orders completed

## **Report Structure**

Reported for the aggregate of CLEC resale updates and BellSouth retail updates

- State
- · Region

## **Data Retained**

- · Report month
- · Aggregate data

## SQM Disaggregation - Analog/Benchmark

	SQM Level of Disaggregation	SQM Analog/Benchmark
•	• None	Parity by Design

## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



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# **Section 9: Trunk Group Performance**

# TGP-1: Trunk Group Performance-Aggregate

## **Definition**

The Trunk Group Performance report displays, over a reporting cycle, aggregate, average trunk group blocking data for each hour of each day of the reporting cycle, for both CLEC affecting and BellSouth affecting trunk groups.

#### **Exclusions**

- Trunk groups for which valid data is not available for an entire study period
- Duplicate trunk group information
- Trunk groups blocked due to CLEC network/equipment failure
- Trunk groups blocked due to CLEC delayed or refused orders
- Trunk groups blocked due to unanticipated significant increases in CLEC traffic
- · Final groups actually overflowing, not blocked

#### **Business Rules**

The purpose of the Trunk Group Performance Report is to provide trunk blocking measurements on CLEC and BellSouth trunk groups for comparison only. It is not the intent of the report that it be used for network management and/or engineering.

#### Monthly Average Blocking:

- The reporting cycle includes both business and non-business days in a calendar month.
- Monthly average blocking values are calculated for each trunk group for each of the 24 time consistent hours across a reporting cycle.

#### **Aggregate Monthly Blocking:**

- · Used to compare aggregate blocking across trunk groups which terminate traffic at CLEC points of presence versus BellSouth
- · Aggregate monthly blocking data is calculated for each hour of the day across all trunk groups assigned to a category.

## Trunk Categorization:

This report displays, over a reporting cycle, aggregate, average blocking data for each hour of a day. Therefore, for each reporting cycle, 24 blocking data points are generated for two aggregate groups of selected trunk groups. These groups are CLEC affecting and BellSouth affecting trunk groups. In order to assign trunk groups to each aggregate group, all trunk groups are first assigned to a category. A trunk group's end points and the type of traffic that is transmitted on it define a category. Selected categories of trunk groups are assigned to the aggregate groups so that trunk reports can be generated. The categories to which trunk groups have been assigned for this report are as follows.

#### **CLEC Affecting Categories:**

	Point A	Point B
Category 1:	BellSouth End Office	BellSouth Access Tandem
Category 3:	BellSouth End Office	CLEC Switch
Category 4:	BellSouth Local Tandem	CLEC Switch
Category 5:	BellSouth Access Tandem	CLEC Switch
Category 10:	BellSouth End Office	BellSouth Local Tandem
Category 16:	BellSouth Tandem	BellSouth Tandem

D-:-4 A

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#### **BellSouth Affecting Categories:**

Point A Point B

Category 9: BellSouth End Office

BellSouth End Office

#### Calculation

#### Monthly Average Blocking:

- For each hour of the day, each day's raw data are summed across all valid measurements days in a report cycle for blocked and attempted calls.
- The sum of the blocked calls is divided by the total number of calls attempted in a reporting period.

## **Aggregate Monthly Blocking:**

- For each hour of the day, the monthly sums of the blocked and attempted calls from each trunk group are separately aggregated over all trunk groups within each assigned category.
- The total blocked calls is divided by the total call attempts within a group to calculate an aggregate monthly blocking for each assigned group.
- The result is an aggregate monthly average blocking value for each of the 24 hours by group.
- The difference between the CLEC and BellSouth affecting trunk groups are also calculated for each hour.

## **Report Structure**

- · CLEC Aggregate
- · BellSouth Aggregate
  - State

## **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month     Total Trunk Groups	Report Month     Total Trunk Groups
Number of Trunk Groups by CLEC     Hourly Blocking Per Trunk Group	Aggregate Hourly Blocking Per Trunk Group     Hourly Usage Per Trunk Group
<ul><li> Hourly Usage Per Trunk Group</li><li> Hourly Call Attempts Per Trunk Group</li></ul>	Hourly Call Attempts Per Trunk Group

## **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
CLEC aggregate     BellSouth aggregate	• Any 2 hour period in 24 hours where CLEC blockage exceeds BellSouth blockage by more than 0.5% using trunk groups 1, 3, 4, 5, 10, 16 for CLECs and 9 for BellSouth

SEEM Measure		
	Tier I	
Yes	Tier II	X
	Tier III	X



SEEM Disaggregation	SEEM Analog/Benchmark
CLEC Aggregate     BellSouth Aggregate	• Any 2 hour period in 24 hours where CLEC blockage exceeds BellSouth blockage by more than 0.5% using trunk groups 1,3,4,5,10,16 for CLECs and 9 for BellSouth



# TGP-2: Trunk Group Performance-CLEC Specific

#### Definition

The Trunk Group Performance report displays, over a reporting cycle, aggregate, average trunk group blocking data for each hour of each day of the reporting cycle, for both CLEC affecting and BellSouth affecting trunk groups.

#### **Exclusions**

- Trunk Groups for which valid data is not available for an entire study period
- Duplicate trunk group information
- Trunk groups blocked due to CLEC network/equipment failure
- Trunk groups blocked due to CLEC delayed or refused orders
- Trunk groups blocked due to unanticipated significant increases in CLEC traffic
- · Final groups actually overflowing, not blocked

#### **Business Rules**

The purpose of the Trunk Group Performance Report is to provide trunk blocking measurements on CLEC and BellSouth trunk groups for comparison only. It is not the intent of the report that it be used for network management and/or engineering.

#### Monthly Average Blocking:

- The reporting cycle includes both business and non-business days in a calendar month.
- Monthly average blocking values are calculated for each trunk group for each of the 24 time consistent hours across a reporting cycle.

#### Aggregate Monthly Blocking:

- · Used to compare aggregate blocking across trunk groups which terminate traffic at CLEC points of presence versus BellSouth
- · Aggregate monthly blocking data is calculated for each hour of the day across all trunk groups assigned to a category.

#### Trunk Categorization:

• This report displays, over a reporting cycle, aggregate, average blocking data for each hour of a day. Therefore, for each reporting cycle, 24 blocking data points are generated for two aggregate groups of selected trunk groups. These groups are CLEC affecting and BellSouth affecting trunk groups. In order to assign trunk groups to each aggregate group, all trunk groups are first assigned to a category. A trunk group's end points and the type of traffic that is transmitted on it define a category. Selected categories of trunk groups are assigned to the aggregate groups so that trunk reports can be generated. The categories to which trunk groups have been assigned for this report are as follows.

#### **CLEC Affecting Categories**:

	Point A	Point B
Category 1:	BellSouth End Office	BellSouth Access Tandem
Category 3:	BellSouth End Office	CLEC Switch
Category 4:	BellSouth Local Tandem	CLEC Switch
Category 5:	BellSouth Access Tandem	CLEC Switch
Category 10:	BellSouth End Office	BellSouth Local Tandem
Category 16:	BellSouth Tandem	BellSouth Tandem

#### **BellSouth Affecting Categories:**

Category 9:	BellSouth End Office	BellSouth End Office

Point A

## Calculation

## Monthly Average Blocking:

• For each hour of the day, each day's raw data are summed across all valid measurements days in a report cycle for blocked and attempted calls.

Point B

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• The sum of the blocked calls is divided by the total number of calls attempted in a reporting period.

#### Aggregate Monthly Blocking:

- For each hour of the day, the monthly sums of the blocked and attempted calls from each trunk group are separately aggregated over all trunk groups within each assigned category.
- The total blocked calls is divided by the total call attempts within a group to calculate an aggregate monthly blocking for each assigned group.
- The result is an aggregate monthly average blocking value for each of the 24 hours by group.
- The difference between the CLEC and BellSouth affecting trunk groups are also calculated for each hour.

## **Report Structure**

- · CLEC Specific
  - State

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
Report Month	Report Month
Total Trunk Groups	Total Trunk Groups
Number of Trunk Groups by CLEC	Aggregate Hourly Blocking Per Trunk Group
Hourly Blocking Per Trunk Group	Hourly Usage Per Trunk Group
Hourly Usage Per Trunk Group	Hourly Call Attempts Per Trunk Group
Hourly Call Attempts Per Trunk Group	

## **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
CLEC Trunk Group	• Any 2 hour period in 24 hours where CLEC blockage exceeds BellSouth blockage by more than 0.5% using trunk groups 1, 3, 4, 5, 10, 16 for CLECs and 9 for BellSouth

## **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
CLEC Trunk Group     BellSouth Trunk Group	• Any 2 hour period in 24 hours where CLEC blockage exceeds BellSouth blockage by more than 0.5% using trunk groups 1, 3, 4, 5, 10, 16 for CLECs and 9 for BellSouth

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# **Section 10: Collocation**

# C-1: Collocation Average Response Time

## **Definition**

Measures the average time (counted in calendar days) from the receipt of a complete and accurate collocation application (including receipt of application fee if required) to the date BellSouth returns a response electronically or in writing. Within 10 calendar days after having received a bona fide application for physical collocation, BellSouth must respond as to whether space is available or not.

## **Exclusions**

Any application canceled by the CLEC.

#### **Business Rules**

The clock starts on the date that BellSouth receives a complete and accurate collocation application accompanied by the appropriate application fee if required. The clock stops on the date that BellSouth returns a response. The clock will restart upon receipt of changes to the original application request.

#### Calculation

**Response Time** = (a - b)

- a = Request Response Date
- b = Request Submission Date

Average Response Time = (c / d)

- c = Sum of all Response Times
- d = Count of Responses Returned within Reporting Period

## **Report Structure**

- · Individual CLEC (alias) Aggregate
- · Aggregate of all CLECs

## **Data Retained**

- · Report Period
- · Aggregate Data

Level of Disaggregation	SQM Analog/Benchmark
• State	Virtual - 20 Calendar Days
Virtual-Initial	Physical Caged - 30 Calendar Days
Virtual-Augment	Physical Cageless - 30 Calendar Days
Physical Caged-Initial	
Physical Caged-Augment	
Physical-Cageless-Initial	
Physical Cageless-Augment	



## **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# C-2: Collocation Average Arrangement Time

#### **Definition**

Measures the average time (counted in calendar days) from receipt of a complete and accurate Bona Fide firm order (including receipt of appropriate fee if required) to the date BellSouth completes the collocation arrangement and notifies the CLEC.

#### **Exclusions**

- Any Bona Fide firm order canceled by the CLEC
- Any Bona Fide firm order with a CLEC-negotiated interval longer than the benchmark interval

#### **Business Rules**

The clock starts on the date that BellSouth receives a complete and accurate Bone Fide firm order accompanied by the appropriate fee. The clock stops on the date that BellSouth completes the collocation arrangement and notifies the CLEC.

#### Calculation

**Arrangement Time** = (a - b)

- a = Date Collocation Arrangement is Complete
- b = Date Order for Collocation Arrangement Submitted

#### Average Arrangement Time = (c / d)

- c = Sum of all Arrangement Times
- d = Total Number of Collocation Arrangements Completed during Reporting Period

## **Report Structure**

- · Individual CLEC (alias) Aggregate
- · Aggregate of all CLECs

#### **Data Retained**

- · Report Period
- Aggregate Data

## SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• State	Virtual - 50 Calendar Days (Ordinary)
Virtual-Initial	Virtual - 75 Calendar Days (Extraordinary)
Virtual-Augment	Physical Caged - 90 Calendar Days
Physical Caged-Initial	Physical Cageless - 60 Calendar Days (Ordinary)
Physical Caged-Augment	Physical Cageless - 90 Calendar Days (Extraordinary)
Physical Cageless-Initial	
Physical Cageless-Augment	

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	

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SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# C-3: Collocation Percent of Due Dates Missed

#### Definition

Measures the percent of missed due dates for both virtual and physical collocation arrangements.

#### **Exclusions**

Any Bona Fide firm order canceled by the CLEC.

#### **Business Rules**

Percent Due Dates Missed is the percent of total collocation arrangements which BellSouth is unable to complete by end of the BellSouth committed due date. The clock starts on the date that BellSouth receives a complete and accurate Bona Fide firm order accompanied by the appropriate fee if required. The arrangement is considered a missed due date if it is not completed on or before the committed due date.

#### Calculation

% of Due Dates Missed = (a / b) X 100

- a = Number of Completed Orders that were not completed within BellSouth Committed Due Date during Reporting Period
- b = Number of Orders Completed in Reporting Period

## **Report Structure**

- Individual CLEC (alias) Aggregate
- · Aggregate of all CLECs

#### **Data Retained**

- · Report Period
- · Aggregate Data

## **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• State	• >= 95% on time
Virtual-Initial	
Virtual-Augment	
Physical Caged-Initial	
Physical Caged-Augment	
Physical Cageless-Initial	
Physical Cageless-Augment	

#### **SEEM Measure**

SEEM Measure		
	Tier I	X
Yes	Tier II	X
	Tier III	X

SEEM Disaggregation	SEEM Analog/Benchmark
All Collocation Arrangements	• >= 95% on time



# **Section 11: Change Management**

# **CM-1: Timeliness of Change Management Notices**

#### **Definition**

Measures whether CLECs receive required software release notices on time to prepare for BellSouth interface/system changes so CLEC interfaces are not impaired by change.

#### **Exclusions**

- Changes to release dates for reasons outside BellSouth control, such as the system software vendor changes. For example: a patch to fix a software problem.
- Type 6 Change Requests (Defects/Expedites), as defined by the Change Control Process (CCP)

#### **Business Rules**

This metric is designed to measure the percent of change management notices sent to the CLECs according to notification standards and time frames set forth in the Change Control Process. The CCP is used by BellSouth and the CLECs to manage requested changes to the BellSouth Local Interfaces.

The clock starts on the notification date. The clock stops on the software release date. When project events occur (scope changes, analysis information, etc.), the software release date may change. A revised notification would be required and the clock would restart. Based on release constraints for defects/expedites, notification may be less than the agreed upon interval in the CCP for new features.

## Calculation

Timeliness of Change Management Notices = (a / b) X 100

- a = Total number of Change Management Notifications Sent Within Required Timeframes
- b = Total Number of Change Management Notifications Sent

## **Report Structure**

· BellSouth Aggregate

#### **Data Retained**

- · Report Period
- Notice Date
- · Release Date

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	• 95% >= 30 Days of Release



## **SEEM Measure**

SEEM Measure		
	Tier I	
Yes	Tier II	X
	Tier III	X

SEEM Disaggregation	SEEM Analog/Benchmark
• Region	• 95% >= 30 Days of Release

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# **CM-2: Change Management Notice Average Delay Days**

#### Definition

Measures the average delay days for change management system release notices sent outside the time frame set forth in the Change

#### **Exclusions**

- Changes to release dates for reasons outside BellSouth control, such as the system software vendor changes. For example: a patch to fix a software problem
- Type 6 Change Requests (Defects/Expedites), as defined by the Change Control Process

#### **Business Rules**

This metric is designed to measure the percent of change management notices sent to the CLECs according to notification standards and time frames set forth in the Change Control Process. The CCP is used by BellSouth and the CLECs to manage requested changes to the BellSouth Local Interfaces.

The clock starts on the notification due date. The clock stops on the software release date. When project events occur (scope changes, analysis information, etc.), the software release date may change. A revised notification would be required and the clock would restart. Based on release constraints for defects/expedites, notification may be less than the agreed upon interval in the CCP for new features.

#### Calculation

Change Management Notice Delay Days = (a - b)

- a = Date Notice Sent
- b = Date Notice Due

Change Management Notice Average Delay Days = (c / d)

- c = Sum of all Change Management Notice Delay Days
- d = Total Number of Notices Sent Late

## Report Structure

· BellSouth Aggregate

## **Data Retained**

- · Report Period
- · Notice Date
- · Release Date

## SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
Region	• <= 8 Days

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

CM-3: Timeliness of Documents Associated with Change



**Tennessee Interim Performance Metrics** 

# CM-3: Timeliness of Documents Associated with Change

#### Definition

Measures whether CLECs received requirements or business rule documentation on time to prepare for BellSouth interface/system changes so CLEC interfaces are not impaired by change.

#### **Exclusions**

- Documentation for release dates that slip less than 30 days for reasons outside BellSouth control, such as changes due to Regulatory mandate or CLEC request
- Type 6 Change Requests (Defects/Expedites), as defined by the Change Control Process

#### **Business Rules**

This metric is designed to measure the percent of requirements or business rule documentation sent to the CLECs according to documentation standards and timeframes set forth in the Change Control Process. The CCP is used by BellSouth and the CLECs to manage requested changes to the BellSouth Local Interfaces.

The clock starts on the business rule documentation release date. The clock stops on the software release date. When project events occur (scope changes, analysis information, etc.), the software release date may change. Revisions to documentation could be required and the clock would restart.

#### Calculation

Timeliness of Documents Associated with Change = (a / b) X 100

- a = Change Management Documentation Sent Within Required Timeframes after Notices
- b = Total Number of Change Management Documentation Sent

#### **Report Structure**

· BellSouth Aggregate

#### **Data Retained**

- · Report Period
- Notice Date
- · Release Date

#### SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
Region	<ul> <li>95% &gt;= 30 days if new features coding is required</li> <li>95% &gt;= 5 days for documentation defects, corrections or clarifications</li> </ul>

#### **SEEM Measure**

SEEM Measure		
	Tier I	
Yes	Tier II	X
	Tier III	X



# **SEEM Disaggregation - Analog/Benchmark**

SEEM Disaggregation	SEEM Analog/Benchmark
• Region	• 95% >= 30 days of the change



# CM-4: Change Management Documentation Average Delay Days

#### Definition

Measures the average delay days for requirements or business rule documentation sent outside the time frames set forth in the Change Control Process.

#### **Exclusions**

- Documentation for release dates that slip less than 30 days for reasons outside BellSouth control, such as changes due to Regulatory mandate or CLEC request
- Type 6 Change Requests (Defects/Expedites), as defined by the Change Control Process

#### **Business Rules**

This metric is designed to measure the percent of requirements or business rule documentation sent to the CLECs according to documentation standards and time frames set forth in the Change Control Process. The CCP is used by BellSouth and the CLECs to manage requested changes to the BellSouth Local Interfaces.

The clock starts on the business rule documentation release date. The clock stops on the software release date. When project events occur (scope changes, analysis information, etc.), the software release date may change. Revisions to documentation could be required and the clock would restart.

#### Calculation

**Change Management Documentation Delay Days** = (a - b)

- a = Date Documentation Provided
- b = Date Documentation Due

Change Management Documentation Average Delay Days = (c / d)

- c = Sum of all CM Documentation Delay Days
- d = Total Change Management Documents Sent

#### Report Structure

· BellSouth Aggregate

#### **Data Retained**

- · Report Period
- · Notice Date
- · Release Date

#### **SQM** Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
Region	• <= 8 Days

#### **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



# **SEEM Disaggregation - Analog/Benchmark**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

Issue Date: April 26, 2002



#### **Tennessee Interim Performance Metrics**

# **CM-5: Notification of CLEC Interface Outages**

#### **Definition**

Measures the time it takes BellSouth to notify the CLEC of an outage of an interface.

#### **Exclusions**

None

#### **Business Rules**

This measure is designed to notify the CLEC of interface outages within 15 minutes of BellSouth's verification that an outage has taken place. This metric will be expressed as a percentage.

#### Calculation

Notification of CLEC Interface Outages =  $(a / b) \times 100$ 

- a = Number of Interface Outages where CLECS are notified within 15 minutes
- b = Total Number of Interface Outages

#### **Report Structure**

· CLEC Aggregate

#### **Data Retained**

Relating to CLEC Experience	Relating to BellSouth Performance
<ul> <li>Number of Interface Outages</li> <li>Number of Notifications &lt;= 15 minutes</li> </ul>	Not Applicable

#### **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
By interface type for all interfaces accessed by CLECs	• 97% in 15 Minutes

Interface	Applicable to
EDI	CLEC
CSOTS	CLEC
LENS	CLEC
TAG	CLEC
ECTA	CLEC
TAFI	CLEC/BellSouth

#### **SEEM Measure**

SEEM Measure		
	Tier I	
No	Tier II	
	Tier III	



# **SEEM Disaggregation - Analog/Benchmark**

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable



# Section 12: Bona Fide / New Business Request Process

# BFR-1: Percentage of BFR/NBR Requests Processed Within 30 Business Days

#### **Definition**

Percentage of Bona Fide/New Business Requests processed within 30 business days for the development and purchases of network elements not currently offered.

#### **Exclusions**

· Any application cancelled by the CLEC

#### **Business Rules**

The clock starts when BellSouth receives a complete and accurate application. The clock stops when BellSouth completes application processing for Network Elements that are not operational at the time of the request.

#### Calculation

Percentage of BFR/NBR Requests Processed Within 30 Business Days = (a / b) X 100

- a = Count of number of requests processed within 30 days
- b = Total number of requests

#### **Report Structure**

- Individual CLEC (alias) Aggregate
- · Aggregate of all CLECs

#### **Data Retained**

- · Report Period
- · Aggregate Data

#### **SQM Disaggregation - Analog/Benchmark**

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	• 90% <= 30 business days

#### **SEEM Measure**

SEEM Measure				
	Tier I			
No	Tier II			
	Tier III			



#### **SEEM Disaggregation - Analog/Benchmark**

SEEM Disaggregation	SEEM Analog/Benchmark	
Not Applicable	Not Applicable	



# BFR-2: Percentage of Quotes Provided for Authorized BFR/NBR Requests Processed Within X (10/30/60) Business Days

#### **Definition**

Percentage of quotes provided in response to Bona Fide/New Business Requests within X (10/30/60) business days for network elements not currently offered.

#### **Exclusions**

· Requests that are subject to pending arbitration

#### **Business Rules**

The clock starts when BellSouth receives a complete and accurate application. The clock stops when BellSouth responds back to the application with a price quote.

#### Calculation

Percentage of Quotes Provided for Authorized BFR/NBR Requests Processed Within X (10/30/60) Business Days = (a / b) X 100

- a = Count of number of requests processed within "X" days
- b = Total number of requests where "X" = 10, 30, or 60 days

#### **Report Structure**

- New Network Elements that are operational at the time of the request
- New Network Elements that are ordered by the FCC
- · New Network Elements that are not operational at the time of the request

#### **Data Retained**

- · Report Period
- · Aggregate Data

#### SQM Disaggregation - Analog/Benchmark

SQM Level of Disaggregation	SQM Analog/Benchmark
• Region	<ul> <li>90% &lt;= 10/30/60 business days</li> <li>Network Elements that are operational at the time of the request – 10 days</li> <li>Network Elements that are Ordered by the FCC – 30 days</li> <li>New Network Elements – 90 days</li> </ul>

#### **SEEM Measure**

SEEM Measure				
	Tier I			
No	Tier II			
	Tier III			

# BFR-2: Percentage of Quotes Provided for Authorized BFR/NBR Requests Processed Within X (10/30/60) Business Days

### **SEEM Disaggregation - Analog/Benchmark**

**Tennessee Interim Performance Metrics** 

SEEM Disaggregation	SEEM Analog/Benchmark
Not Applicable	Not Applicable

(A) **BELLSO**UTH®

# **Appendix A: Reporting Scope**

# A-1: Standard Service Groupings

See individual reports in the body of the SQM.

#### A-2: Standard Service Order Activities

These are the generic BellSouth/CLEC service order activities which are included in the Pre-Ordering, Ordering, and Provisioning sections of this document. It is not meant to indicate specific reporting categories.

#### **Service Order Activity Types**

- · Service Migrations Without Changes
- · Service Migrations With Changes
- Move and Change Activities
- Service Disconnects (Unless noted otherwise)
- · New Service Installations

#### **Pre-Ordering Query Types**

- · Address
- · Telephone Number
- · Appointment Scheduling
- · Customer Service Record
- · Feature Availability
- · Service Inquiry

#### **Maintenance Query Types:**

TAFI - TAFI queries the systems below

- · CRIS
- · March
- · Predictor
- LMOS
- DLR
- DLETH - LMOSupd
- LNP
- NIW
- · OSPCM
- SOCS

#### **Report Levels**

- · CLEC RESH
- · CLEC State
- · CLEC Region
- Aggregate CLEC State



- Aggregate CLEC Region
- BellSouth State
- BellSouth Region

# **Appendix B: Glossary of Acronyms and Terms**

#### Symbols used in calculations

- $\Sigma$  A mathematical symbol representing the sum of a series of values following the symbol.
- A mathematical operator representing subtraction.
- + A mathematical operator representing addition.
- / A mathematical operator representing division.
- < A mathematical symbol that indicates the metric on the left of the symbol is less than the metric on the right.
- A mathematical symbol that indicates the metric on the left of the symbol is less than or equal to the metric on the right.
- > A mathematical symbol that indicates the metric on the left of the symbol is greater than the metric on the right.
- >= A mathematical symbol that indicates the metric on the left of the symbol is greater than or equal to the metric on the right.
- () Parentheses, used to group mathematical operations which are completed before operations outside the parentheses.

#### Α

**ACD:** Automatic Call Distributor - A service that provides status monitoring of agents in a call center and routes high volume incoming telephone calls to available agents while collecting management information on both callers and attendants.

Aggregate: Sum total of all items in like category, e.g. CLEC aggregate equals the sum total of all CLECs' data for a given reporting level

**ALEC:** Alternative Local Exchange Company = FL CLEC

ADSL: Asymmetrical Digital Subscriber Line

**ASR:** Access Service Request - A request for access service terminating delivery of carrier traffic into a Local Exchange Carrier's network.

ATLAS: Application for Telephone Number Load Administration System - The BellSouth Operations System used to administer the pool of available telephone numbers and to reserve selected numbers from the pool for use on pending service requests/service orders.

ATLASTN: ATLAS software contract for Telephone Number.

**Auto Clarification:** The number of LSRs that were electronically rejected from LESOG and electronically returned to the CLEC for correction.

В

BFR: Bona Fide Request



**BILLING:** The process and functions by which billing data is collected and by which account information is processed in order to render accurate and timely billing.

BOCRIS: Business Office Customer Record Information System (Front-end to the CRIS database.)

BRI: Basic Rate ISDN

BRC: Business Repair Center - The BellSouth Business Systems trouble receipt center which serves business and CLEC customers.

BellSouth: BellSouth Telecommunications, Inc.

C

CABS: Carrier Access Billing System

**CCC:** Coordinated Customer Conversions

**CCP:** Change Control Process

**Centrex:** A business telephone service, offered by local exchange carriers, which is similar to a Private Branch Exchange (PBX) but the switching equipment is located in the telephone company Central Office (CO).

**CKTID:** A unique identifier for elements combined in a service configuration

**CLEC:** Competitive Local Exchange Carrier

**CLP:** Competitive Local Provider = NC CLEC

CM: Change Management

CMDS: Centralized Message Distribution System - Telcordia administered national system used to transfer specially formatted messages among companies.

**COFFI:** Central Office Feature File Interface - Provides information about USOCs and class of service. COFFI is a part of DOE/SONGS. It indicates all services available to a customer.

**COG:** Corporate Gateway - Telcordia product designed for the electronic submission of xDSL Local Service Requests.

**CRIS:** Customer Record Information System - The BellSouth proprietary corporate database and billing system for non-access customers and services.

CRSACCTS: CRIS software contract for CSR information

CRSG: Complex Resale Support Group

C-SOTS: CLEC Service Order Tracking System

CSR: Customer Service Record

CTTG: Common Transport Trunk Group - Final trunk groups between BellSouth & Independent end offices and the BellSouth access tandems.

CWINS Center: Customer Wholesale Interconnection Network Services Center (formerly the UNE Center).

D

DA: Directory Assistance



Design: Design Service is defined as any Special or Plain Old Telephone Service Order which requires BellSouth Design Engineering Activities.

Disposition & Cause: Types of trouble conditions, e.g. No Trouble Found, Central Office Equipment, Customer Premises Equipment, etc.

**DLETH:** Display Lengthy Trouble History - A history report that gives all activity on a line record for trouble reports in LMOS.

**DLR:** Detail Line Record - All the basic information maintained on a line record in LMOS, e.g. name, address, facilities, features etc.

**DS-0:** The worldwide standard speed for one digital voice signal (64000 bps).

**DS-1:** 24 DS-0s (1.544Mb/sec., i.e. carrier systems)

**DOE:** Direct Order Entry System - An internal BellSouth service order entry system used by BellSouth Service Representatives to input business service orders in BellSouth format.

**DOM:** Delivery Order Manager - Telcordia product designed for the electronic submission of xDSL Local Service Requests.

DSAP: DOE (Direct Order Entry) Support Application - The BellSouth Operations System which assists a Service Representative or similar carrier agent in negotiating service provisioning commitments for non-designed services and Unbundled Network Elements.

**DSAPDDI:** DSAP software contract for schedule information.

**DSL:** Digital Subscriber Line

**DUI:** Database Update Information

#### Ε

E911: Provides callers access to the applicable emergency services bureau by dialing a 3-digit universal telephone number.

EDI: Electronic Data Interchange - The computer-to-computer exchange of inter and/or intra-company business documents in a public standard format.

ESSX: BellSouth Centrex Service

#### F

Fatal Reject: LSRs electronically rejected from LEO, which checks to see of the LSR has all the required fields correctly populated.

Flow-Through: In the context of this document, LSRs submitted electronically via the CLEC mechanized ordering process that flow through to the BellSouth OSS without manual or human intervention.

FOC: Firm Order Confirmation - A notification returned to the CLEC confirming that the LSR has been received and accepted, including the specified commitment date.

FX: Foreign Exchange



#### GH

**HAL:** "Hands Off" Assignment Logic - Front end access and error resolution logic used in interfacing BellSouth Operations Systems such as ATLAS, BOCRIS, LMOS, PSIMS, RSAG and SOCS.

HALCRIS: HAL software contract for CSR information

HDSL: High Density Subscriber Loop/Line

#### IJK

ILEC: Incumbent Local Exchange Company

INP: Interim Number Portability

ISDN: Integrated Services Digital Network

IPC: Interconnection Purchasing Center

#### L

LAN: Local Area Network

**LAUTO:** The automatic processor in the LNP Gateway that validates LSRs and issues service orders.

LCSC: Local Carrier Service Center - The BellSouth center which is dedicated to handling CLEC LSRs, ASRs, and Preordering transactions along with associated expedite requests and escalations.

Legacy System: Term used to refer to BellSouth Operations Support Systems (see OSS)

**LENS:** Local Exchange Negotiation System - The BellSouth LAN/web server/OS application developed to provide both preordering and ordering electronic interface functions for CLECs.

**LEO:** Local Exchange Ordering - A BellSouth system which accepts the output of EDI, applies edit and formatting checks, and reformats the Local Service Requests in BellSouth Service Order format.

LERG: Local Exchange Routing Guide

**LESOG:** Local Exchange Service Order Generator - A BellSouth system which accepts the service order output of LEO and enters the Service Order into the Service Order Control System using terminal emulation technology.

LFACS: Loop Facilities Assessment and Control System

LIDB: Line Information Database

LISC: Local Interconnection Service Center - The center that issues trunk orders.

**LMOS:** Loop Maintenance Operations System - A BellSouth Operations System that stores the assignment and selected account information for use by downstream OSS and BellSouth personnel during provisioning and maintenance activities.

LMOS HOST: LMOS host computer

LMOSupd: LMOS updates

LMU: Loop Make-up



LMUS: Loop Make-up Service Inquiry

**LNP:** Local Number Portability - In the context of this document, the capability for a subscriber to retain his current telephone number as he transfers to a different local service provider.

**Loops:** Transmission paths from the central office to the customer premises.

LRN: Location Routing Number

LSR: Local Service Request – A request for local resale service or unbundled network elements from a CLEC.

#### M

**Maintenance & Repair:** The process and function by which trouble reports are passed to BellSouth and by which the related service problems are resolved.

**MARCH:** BellSouth Operations System which accepts service orders, interprets the coding contained in the service order image, and constructs the specific switching system Recent Change command messages for input into end office switches.

#### Ν

**NBR:** New Business Request

NC: "No Circuits" - All circuits busy announcement.

NIW: Network Information Warehouse

NMLI: Native Mode LAN Interconnection

NPA: Numbering Plan Area

NXX: The "exchange" portion of a telephone number.

#### 0

**OASIS:** Obtain Availability Services Information System - A BellSouth front-end processor, which acts as an interface between COFFI and RNS. This system takes the USOCs in COFFI and translates them to English for display in RNS.

OASISBSN: OASIS software contract for feature/service

OASISCAR: OASIS software contract for feature/service

OASISLPC: OASIS software contract for feature/service

**OASISMTN:** OASIS software contract for feature/service

**OASISNET:** OASIS software contract for feature/service

OASISOCP: OASIS software contract for feature/service

**ORDERING:** The process and functions by which resale services or unbundled network elements are ordered from Bell-South as well as the process by which an LSR or ASR is placed with BellSouth.

**OSPCM:** Outside Plant Contract Management System - Provides Scheduling Information.



**OSS:** Operations Support System - A support system or database which is used to mechanize the flow or performance of work. The term is used to refer to the overall system consisting of hardware complex, computer operating system(s), and application which is used to provide the support functions.

Out Of Service: Customer has no dial tone and cannot call out.

Р

PMAP: Performance Measurement Analysis Platform

PMQAP: Performance Measurement Quality Assurance Plan

PON: Purchase Order Number

**POTS:** Plain Old Telephone Service

**PREDICTOR:** The BellSouth Operations system which is used to administer proactive maintenance and rehabilitation activities on outside plant facilities, provide access to selected work groups (e.g. RRC & BRC) to Mechanized Loop Testing and switching system I/O ports, and provide certain information regarding the attributes and capabilities of outside plant facilities.

**Preordering:** The process and functions by which vital information is obtained, verified, or validated prior to placing a service request.

PRI: Primary Rate ISDN

**Provisioning:** The process and functions by which necessary work is performed to activate a service requested via an LSR or ASR and to initiate the proper billing and accounting functions.

**PSIMS:** Product/Service Inventory Management System - A BellSouth database Operations System which contains availability information on switching system features and capabilities and on BellSouth service availability. This database is used to verify the availability of a feature or service in an NXX prior to making a commitment to the customer.

**PSIMSORB:** PSIMS software contract for feature/service.

#### Q<sub>R</sub>

**RNS:** Regional Negotiation System - An internal BellSouth service order entry system used by BellSouth Consumer Services to input service orders in BellSouth format.

ROS: Regional Ordering System

**RRC:** Residence Repair Center - The BellSouth Consumer Services trouble receipt center which serves residential customers.

**RSAG:** Regional Street Address Guide - The BellSouth database, which contains street addresses validated to be accurate with state and local governments.

**RSAGADDR:** RSAG software contract for address search.

**RSAGTN:** RSAG software contract for telephone number search.

S

SAC: Service Advocacy Center

SEEM: Self Effectuating Enforcement Mechanism



**SOCS:** Service Order Control System - The BellSouth Operations System which routes service order images among Bell-South drop points and BellSouth Operations Systems during the service provisioning process.

SOG: Service Order Generator - Telcordia product designed to generate a service order for xDSL.

**SOIR:** Service Order Interface Record - any change effecting activity to a customer account by service order that impacts 911/E911

**SONGS:** Service Order Negotiation and Generation System.

#### T

**TAFI:** Trouble Analysis Facilitation Interface - The BellSouth Operations System that supports trouble receipt center personnel in taking and handling customer trouble reports.

**TAG:** Telecommunications Access Gateway – TAG was designed to provide an electronic interface, or machine-to-machine interface for the bi-directional flow of information between BellSouth's OSSs and participating CLECs.

TN: Telephone Number

**Total Manual Fallout:** The number of LSRs which are entered electronically but require manual entering into a service order generator.

#### U V

UNE: Unbundled Network Element

UCL: Unbundled Copper Link

USOC: Universal Service Order Code

#### WXYZ

WATS: Wide Area Telephone Service

WFA: Work Force Administration

WMC: Work Management Center

WTN: Working Telephone Number.

# **Appendix C: BellSouth Audit Policy**

BellSouth currently provides many CLECs with certain audit rights as a part of their individual interconnection agreements. However, it is not reasonable for BellSouth to undergo an audit of the SQM for every CLEC with which it has a contract. BellSouth has developed a proposed Audit Plan for use by the parties to an audit. If requested by a Public Service Commission or by a CLEC exercising contractual audit rights, BellSouth will agree to undergo a comprehensive audit of the aggregate level reports for both BellSouth and the CLEC(s) each of the next five (5) years (2001-2005) to be conducted by an independent third party. The results of that audit will be made available to all the parties subject to proper safeguards to protect proprietary information. This aggregate level audit includes the following specifications:

- 1. The cost shall be borne 50% by BellSouth and 50% by the CLEC or CLECs.
- 2. The independent third party auditor shall be selected with input from BellSouth, the PSC, if applicable, and the CLEC(s).
- 3. BellSouth, the PSC and the CLEC(s) shall jointly determine the scope of the audit.

BellSouth reserves the right to make changes to this audit policy as growth and changes in the industry dictate.

# ATTACHMENT 10 AGREEMEMENT IMPLEMENTATION TEMPLATE

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Agreement Effective Date: < <effective_date>&gt;</effective_date>	Agreement Expiration Date: < <expiration_date>&gt;</expiration_date>
Account Manager:	Account Manager Tel No:

Attachment Name/Number	Section Number	Version Date	Planned Activities
Terms/Conditions	1		
	2		
	3		
	4		
	5		
	6		
	7		
	8		
	9		
	10		
	11		
	12		
	13		
	14		
	15		
	16		
	17		
	18		
	19		
	20		
	21		
	22		
	23		
	24		
	25		
	26		
	27		
	28		

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Attachment Name/Number	Section Number	Version Date	Planned Activities
	29		
	30		
	31		
	32		
	33		
	34		
1-Resale	1		
	2		
	3		
	4		
	5		
	6		
	7		
	8		
	9		
	10		
	11		
	12		
	Exhibit A		
	Exhibit B		
	Exhibit C		
	Exhibit D		
	Exhibit E		
	Exhibit F		
2-Network Elements & Other Svs	1		
	2		
	3		
	4		
	5		
	6		
	7		

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Attachment Name/Number	Section Number	Version Date	Planned Activities
	8		
	9		
	10		
	11		
	12		
	13		
	Exhibit A		
	Exhibit B		
	Exhibit C		
3-Local Interconnection	1		
	2		
	3		
	4		
	5		
	6		
	7		
	8		
	9		
	Exhibit A		
	Exhibit B		
	Exhibit C		
	Exhibit D		
	Exhibit E		
4-Physical Collocation	C.O.		
	TN		
	Rem Site		
5-Access to Numbers/Num Portability	1		
	2		
	3		
	4		
	5		

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Attachment Name/Number	Section Number	Version Date	Planned Activities
	Exhibit A		
6-Pre-Ordering, Ordering/ Provisioning/Maint/Repair	1		
	2		
	3		
7-Billing	1		
	2		
	3		
	4		
	5		
	Exhibit A		
8-ROW/Conduits/PoleAtt			
9-Perf Measurement			
10-Agrmt Implementation Template			
11-Disaster Recovery			
12-BFR/NBR Process			

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Agreement Effective Date:	Agreement Expiration Date:
Account Manager:	Account Manager Tel No:

Attachment	Section	Version	Planned Activities
Name	No.	Date	
Terms/Conditions	1		
	2		
	3		
	4		
	5		
	6		
	7		
	8		
	9		
	10		
	11		
	12		
	13		
	14		
	15		
	16		
	17		
	18		
	19		
	20		
	21		
	22		
	23		
	24		
	25		
	26		
	27		
	28		

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Attachment	Section	Version	Planned Activities
Name	No.	Date	
1 (111111111111111111111111111111111111	29	2000	
	30		
	31		
	32		
	33		
	34		
1-Resale	1		
	2		
	3		
	4		
	5		
	6		
	7		
	8		
	9		
	10		
	11		
	12		
	Exhibit A		
	Exhibit B		
	Exhibit C		
	Exhibit D		
	Exhibit E		
	Exhibit F		
2-Network Elements & Other Services	1		
	2		
	3		
	4		
	5		
	6		
	7		

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Attachment	Section	Version	Planned Activities
Name	No.	Date	
1,00000	8		
	9		
	10		
	11		
	12		
	13		
	Exhibit A		
	Exhibit B		
	Exhibit C		
3-Local Interconnection	1		
	2		
	3		
	4		
	5		
	6		
	7		
	8		
	9		
	Exhibit A		
	Exhibit B		
	Exhibit C		
	Exhibit D		
	Exhibit E		
4-Physical Collocation	C.O.		
	TN		
	Rem Site		
5-Access to Numbers/Num Portability	1		
	2		
	3		
	4		
	5		

#### for

# <<customer\_name>>

# **BellSouth Standard Interconnection Agreement**

Attachment Name	Section No.	Version Date	Planned Activities
	Exhibit A		
6-Pre-Ord/Ord/Prov/Maint/ Repair	1		
	2		
	3		
7-Billing	1		
	2		
	3		
	4		
	5		
	Exhibit A		
8-ROW/Conduits/PoleAtt			
9-Perf Measurement			
10-Agmt Implementation Template			
11-Disaster Recovery Plan			
12-BFR/NBR Process			

# **Attachment 11**

# **BellSouth Disaster Recovery Plan**

CON	TENT	<u>S</u>		PAGE				
1.0	Purpose							
2.0	Single Point of Contact							
3.0	Identifying the Problem							
	3.1	Site Co	ontrol	3				
	3.2	Enviro	nmental Concerns	4				
4.0	The E	The Emergency Control Center (ECC)						
5.0	Recovery Procedures							
	5.1	CLEC (	Outage	5				
	5.2	BellSou	South Outage					
		5.2.1	Loss of Central Office	6				
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#### 1.0 PURPOSE

In the unlikely event of a disaster occurring that affects BellSouth's long-term ability to deliver traffic to a Competitive Local Exchange Carrier (CLEC), general procedures have been developed to hasten the recovery process. Since each location is different and could be affected by an assortment of potential problems, a detailed recovery plan is impractical. However, in the process of reviewing recovery activities for specific locations, some basic procedures emerge that appear to be common in most cases.

These general procedures should apply to any disaster that affects the delivery of traffic for an extended time period. Each CLEC will be given the same consideration during an outage and service will be restored as quickly as possible.

This document will cover the basic recovery procedures that would apply to every CLEC.

#### 2.0 SINGLE POINT OF CONTACT

When a problem is experienced, regardless of the severity, the BellSouth Network Management Center (NMC) will observe traffic anomalies and begin monitoring the situation. Controls will be appropriately applied to insure the sanity of BellSouth's network; and, in the event that a switch or facility node is lost, the NMC will attempt to circumvent the failure using available reroutes.

BellSouth's NMC will remain in control of the restoration efforts until the problem has been identified as being a long-term outage. At that time, the NMC will contact BellSouth's Emergency Control Center (ECC) and relinquish control of the recovery efforts. Even though the ECC may take charge of the situation, the NMC will continue to monitor the circumstances and restore traffic as soon as damaged network elements are revitalized.

The telephone number for the BellSouth Network Management Center in Atlanta, as published in Telcordia's National Network Management Directory, is 404-321-2516.

#### 3.0 IDENTIFYING THE PROBLEM

During the early stages of problem detection, the NMC will be able to tell which CLECs are affected by the catastrophe. Further analysis and/or first hand observation will determine if the disaster has affected CLEC equipment only; BellSouth equipment only or a combination. The initial restoration activity will be largely determined by the equipment that is affected.

Once the nature of the disaster is determined and after verifying the cause of the problem, the NMC will initiate reroutes and/or transfers that are jointly agreed upon by the affected CLECs' Network Management Center and the BellSouth NMC. The type and percentage of controls used will depend upon available network capacity. Controls necessary to stabilize the situation will be invoked and the NMC will attempt to re-establish as much traffic as possible.

For long term outages, recovery efforts will be coordinated by the Emergency Control Center (ECC). Traffic controls will continue to be applied by the NMC until facilities are re-established. As equipment is made available for service, the ECC will instruct the NMC to begin removing the controls and allow traffic to resume.

#### 3.1 SITE CONTROL

In the total loss of building use scenario, what likely exists will be a smoking pile of rubble. This rubble will contain many components that could be dangerous. It could also contain any personnel on the premises at the time of the disaster. For these reasons, the local fire marshal with the assistance of the police will control the site until the building is no longer a threat to surrounding properties and the companies have secured the site from the general public.

During this time, the majority owner of the building should be arranging for a demolition contractor to mobilize to the site with the primary objective of reaching the cable entrance facility for a damage assessment. The results of this assessment would then dictate immediate plans for restoration, both short term and permanent.

In a less catastrophic event, i.e., the building is still standing and the cable entrance facility is usable, the situation is more complex. The site will initially be controlled by local authorities until the threat to adjacent property has diminished. Once the site is returned to the control of the companies, the following events should occur.

An initial assessment of the main building infrastructure systems (mechanical, electrical, fire and life safety, elevators, and others) will establish building needs. Once these needs are determined, the majority owner should lead the building restoration efforts. There may be situations where the site will not be totally restored within the confines of the building. The companies must individually determine their needs and jointly assess the cost of permanent restoration to determine the overall plan of action.

Multiple restoration trailers from each company will result in the need for designated space and installation order. This layout and control is required to maximize the amount of restoration equipment that can be placed at the site, and the priority of placements.

Care must be taken in this planning to insure other restoration efforts have logistical access to the building. Major components of telephone and building equipment will need to be removed and replaced. A priority for this equipment must also be jointly established to facilitate overall site restoration. (Example: If the AC switchgear has sustained damage, this would be of the highest priority in order to regain power, lighting, and HVAC throughout the building.)

If the site will not accommodate the required restoration equipment, the companies would then need to quickly arrange with local authorities for street closures, rights of way or other possible options available.

#### 3.2 ENVIRONMENTAL CONCERNS

In the worse case scenario, many environmental concerns must be addressed. Along with the police and fire marshal, the state environmental protection department will be on site to monitor the situation.

Items to be concerned with in a large central office building could include:

- 1. Emergency engine fuel supply. Damage to the standby equipment and the fuel handling equipment could have created "spill" conditions that have to be handled within state and federal regulations.
- 2. Asbestos containing materials that may be spread throughout the wreckage. Asbestos could be in many components of building, electrical, mechanical, outside plant distribution, and telephone systems.
- 3. Lead and acid. These materials could be present in potentially large quantities depending upon the extent of damage to the power room.
- 4. Mercury and other regulated compounds resident in telephone equipment.
- 5. Other compounds produced by the fire or heat.

Once a total loss event occurs at a large site, local authorities will control immediate clean up (water placed on the wreckage by the fire department) and site access.

At some point, the companies will become involved with local authorities in the overall planning associated with site clean up and restoration. Depending on the clean up approach taken, delays in the restoration of several hours to several days may occur.

In a less severe disaster, items listed above are more defined and can be addressed individually depending on the damage.

In each case, the majority owner should coordinate building and environmental restoration as well as maintain proper planning and site control.

#### 4.0 THE EMERGENCY CONTROL CENTER (ECC)

The ECC is located in the Colonnade Building in Birmingham, Alabama. During an emergency, the ECC staff will convene a group of pre-selected experts to inventory the damage and initiate corrective actions. These experts have regional access to BellSouth's personnel and equipment and will assume control of the restoration activity anywhere in the nine-state area.

In the past, the ECC has been involved with restoration activities resulting from hurricanes, ice storms and floods. They have demonstrated their capabilities during these calamities as well as

during outages caused by human error or equipment failures. This group has an excellent record of restoring service as quickly as possible.

During a major disaster, the ECC may move emergency equipment to the affected location, direct recovery efforts of local personnel and coordinate service restoration activities with the CLECs. The ECC will attempt to restore service as quickly as possible using whatever means is available; leaving permanent solutions, such as the replacement of damaged buildings or equipment, for local personnel to administer.

Part of the ECC's responsibility, after temporary equipment is in place, is to support the NMC efforts to return service to the CLECs. Once service has been restored, the ECC will return control of the network to normal operational organizations. Any long-term changes required after service is restored will be made in an orderly fashion and will be conducted as normal activity.

#### 5.0 RECOVERY PROCEDURES

The nature and severity of any disaster will influence the recovery procedures. One crucial factor in determining how BellSouth will proceed with restoration is whether or not BellSouth's equipment is incapacitated. Regardless of who's equipment is out of service, BellSouth will move as quickly as possible to aid with service recovery; however, the approach that will be taken may differ depending upon the location of the problem.

#### 5.1 CLEC OUTAGE

For a problem limited to one CLEC (or a building with multiple CLECs), BellSouth has several options available for restoring service quickly. For those CLECs that have agreements with other CLECs, BellSouth can immediately start directing traffic to a provisional CLEC for completion. This alternative is dependent upon BellSouth having concurrence from the affected CLECs.

Whether or not the affected CLECs have requested a traffic transfer to another CLEC will not impact BellSouth's resolve to re-establish traffic to the original destination as quickly as possible.

#### **5.2 BELLSOUTH OUTAGE**

Because BellSouth's equipment has varying degrees of impact on the service provided to the CLECs, restoring service from damaged BellSouth equipment is different. The outage will probably impact a number of Carriers simultaneously. However, the ECC will be able to initiate immediate actions to correct the problem.

A disaster involving any of BellSouth's equipment locations could impact the CLECs, some more than others. A disaster at a Central Office (CO) would only impact the delivery of traffic to and from that one location, but the incident could affect many Carriers. If the Central Office is a Serving Wire Center (SWC), then traffic from the entire area to those Carriers served from that switch would also be impacted. If the switch functions as an Access Tandem, or there is a tandem in the building, traffic from every CO to every CLEC could be interrupted. A disaster that destroys a facility hub could disrupt various traffic flows, even though the switching equipment may be unaffected.

The NMC would be the first group to observe a problem involving BellSouth's equipment. Shortly after a disaster, the NMC will begin applying controls and finding re-routes for the

completion of as much traffic as possible. These reroutes may involve delivering traffic to alternate Carriers upon receiving approval from the CLECs involved. In some cases, changes in translations will be required. If the outage is caused by the destruction of equipment, then the ECC will assume control of the restoration.

#### 5.2.1 Loss of a Central Office

When BellSouth loses a Central Office, the ECC will

- a) Place specialists and emergency equipment on notice;
- b) Inventory the damage to determine what equipment and/or functions are lost;
- c) Move containerized emergency equipment and facility equipment to the stricken area, if necessary;
- d) Begin reconnecting service for Hospitals, Police and other emergency agencies; and
- e) Begin restoring service to CLECs and other customers.

#### **5.2.2** Loss of a Central Office with Serving Wire Center Functions

The loss of a Central Office that also serves as a Serving Wire Center (SWC) will be restored as described in section 5.2.1.

#### 5.2.3 Loss of a Central Office with Tandem Functions

When BellSouth loses a Central Office building that serves as an Access Tandem and as a SWC, the ECC will

- a) Place specialists and emergency equipment on notice;
- b) Inventory the damage to determine what equipment and/or functions are lost;
- c) Move containerized emergency equipment and facility equipment to the stricken area, if necessary;
- d) Begin reconnecting service for Hospitals, Police and other emergency agencies;
- e) Re-direct as much traffic as possible to the alternate access tandem (if available) for delivery to those CLECs utilizing a different location as a SWC;
- f) Begin aggregating traffic to a location near the damaged building. From this location, begin re-establishing trunk groups to the CLECs for the delivery of traffic normally found on the direct trunk groups. (This aggregation point may be the alternate access tandem location or another CO on a primary facility route.)
- g) Begin restoring service to CLECs and other customers.

#### **5.2.4** Loss of a Facility Hub

In the event that BellSouth loses a facility hub, the recovery process is much the same as above. Once the NMC has observed the problem and administered the appropriate controls, the ECC will assume authority for the repairs. The recovery effort will include

- a) Placing specialists and emergency equipment on notice;
- b) Inventorying the damage to determine what equipment and/or functions are lost;
- c) Moving containerized emergency equipment to the stricken area, if necessary;
- d) Reconnecting service for Hospitals, Police and other emergency agencies; and
- e) Restoring service to CLECs and other customers. If necessary, BellSouth will aggregate the traffic at another location and build temporary facilities. This alternative would be viable for a location that is destroyed and building repairs are required.

#### **5.3 COMBINED OUTAGE (CLEC AND BELLSOUTH EQUIPMENT)**

In some instances, a disaster may impact BellSouth's equipment as well as the CLECs'. This situation will be handled in much the same way as described in section 5.2.3. Since BellSouth and the CLECs will be utilizing temporary equipment, close coordination will be required.

#### 6.0 T1 IDENTIFICATION PROCEDURES

During the restoration of service after a disaster, BellSouth may be forced to aggregate traffic for delivery to a CLEC. During this process, T1 traffic may be consolidated onto DS3s and may become unidentifiable to the Carrier. Because resources will be limited, BellSouth may be forced to "package" this traffic entirely differently then normally received by the CLECs. Therefore, a method for identifying the T1 traffic on the DS3s and providing the information to the Carriers is required.

#### **7.0 ACRONYMS**

CO - Central Office (BellSouth)

DS3 - Facility that carries 28 T1s (672 circuits)

ECC - Emergency Control Center (BellSouth)

CLEC - Competitive Local Exchange Carrier

NMC - Network Management Center

SWC - Serving Wire Center (BellSouth switch)

T1 - Facility that carries 24 circuits

#### **Hurricane Information**

During a hurricane, BellSouth will make every effort to keep CLECs updated on the status of our network. Information centers will be set up throughout BellSouth Telecommunications. These centers are not intended to be used for escalations, but rather to keep the CLEC informed of network related issues, area damages and dispatch conditions, etc.

Hurricane-related information can also be found on line at <a href="http://www.interconnection.bellsouth.com/network/disaster/dis\_resp.htm">http://www.interconnection.bellsouth.com/network/disaster/dis\_resp.htm</a>. Information concerning Mechanized Disaster Reports can also be found at this website by clicking on CURRENT MDR REPORTS or by going directly to <a href="http://www.interconnection.bellsouth.com/network/disaster/mdrs.htm">http://www.interconnection.bellsouth.com/network/disaster/mdrs.htm</a>.

#### **BST Disaster Management Plan**

BellSouth maintenance centers have geographical and redundant communication capabilities. In the event of a disaster removing any maintenance center from service another geographical center would assume maintenance responsibilities. The contact numbers will not change and the transfer will be transparent to the CLEC.

### **Attachment 12**

**Bona Fide Request and New Business Requests Process** 

#### BONA FIDE REQUEST AND NEW BUSINESS REQUESTS PROCESS

- 1.0 The Parties agree that <<customer\_name>> is entitled to order any Network Element, Interconnection option, service option or Resale Service required to be made available by the Communications Act of 1934, as modified by the Telecommunications Act of 1996 (the "Act"), FCC requirements or the Authority's requirements. <<customer\_name>> also shall be permitted to request the development of new or revised facilities or service options which are not required by the Act. Procedures applicable to requesting the addition of such facilities or service options are specified in this Attachment 12.
- Bona Fide Requests ("BFR") are to be used when <<customer\_name>> makes a request of BellSouth to provide a new or modified network element, interconnection option, or other service option pursuant to the Act that was not previously included in the Agreement. New Business Requests ("NBRs") are to be used when <<customer\_name>> makes a request of BellSouth to provide a new or custom capability or function to meet <<customer\_name>>'s business needs that was not previously included in the Agreement. The BFR/NBR process is intended to facilitate the two-way exchange of information between <<customer\_name>> and BellSouth, necessary for accurate processing of requests in a consistent and timely fashion.
- A BFR shall be submitted in writing by <<customer\_name>> and shall specifically identify the required service date, technical requirements, space requirements and/or such specifications that clearly define the request such that BellSouth has sufficient information to analyze and prepare a response. Such a request also shall include a <<customer\_name>>'s designation of the request as being (i) pursuant to the Telecommunications Act of 1996 (i.e. a "BFR") or (ii) pursuant to the needs of the business (i.e. a "NBR"). The request shall be sent to <<customer\_name>>'s Account Executive.
- 4.0 
  <customer\_name>> may cancel a BFR or NBR at any time. If
  <customer\_name>> cancels the request more than three (3) business days after submitting it, <<customer\_name>> shall pay BellSouth's reasonable and demonstrable costs of processing and/or implementing the BFR or NBR up to the date of cancellation. If <<customer\_name>> does not cancel a BFR or NBR, <<customer\_name>> shall pay BellSouth's reasonable and demonstrable costs of processing and implementing the request.
- 5.0 Within twenty-five (25) business days of its receipt of a BFR or NBR from <<customer\_name>>, BellSouth shall respond to

<customer\_name>> by providing a preliminary analysis of such Interconnection, Network Element, or other facility or service option that is the subject of the BFR or NBR. The preliminary analysis shall confirm that BellSouth will either offer access to the Interconnection, Network Element, or other facility or service option, or provide an explanation of why it is not technically feasible and/or why it is otherwise not required to be provided under the Act.

- 6.0 If BellSouth determines that the Interconnection, Network Element, or other facility or service option that is the subject of the BFR is technically feasible and meets the necessary and impair standards of the Act, BellSouth shall propose a firm price and a detailed implementation plan within fifty (50) business days after receipt of the BFR. BellSouth may, but shall not be required to, provide a firm time and cost proposal for a NBR.
- 7.0 Within thirty (30) business days after its receipt of (i) a refusal of BellSouth to provide a BFR or NBR price quote, or (ii) the BFR or NBR price quote and implementation plan from BellSouth, <<customer\_name>> must either confirm or cancel its order for such facility or service option. If it believes such quote is not consistent with the requirements of the Act, <<customer\_name>> may at that time utilize the dispute resolution process set forth in the General Terms and Conditions of this Agreement.
- 8.0 Unless <<customer\_name>> agrees otherwise, all prices shall be consistent with the pricing principles of the Act, FCC and/or the State Commission.
- 9.0 If either Party to a BFR or NBR believes that the other Party is not requesting, negotiating, or processing the Bona Fide Request in good faith, or disputes a determination, or price or cost quote, such Party may utilize the dispute resolution process set forth in the General Terms and Conditions of this Agreement.
- 10.0 Upon agreement to the terms of a BFR or NBR, an amendment to the Agreement may be required.

### **Exhibit JAR-5**

"Tennessee Competing Telecommunications

Services Provider" Summary and

"Resellers of Tennessee BST Services" Summary

	NOTE: Revisions this report a	re BOLD ITALICIZED!				CCN AF	PLICATION		ONNECT EMENTS
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	FILED	APPROVED	FILED	APPROVED
1	1-800-RECONEX		Statewide	Full Range of Services	01-00337	04/16/01			
2	3RDWIRE, Inc.		Statewide	Full Range of Services	00-00929	10/16/00			
3	360networks(USA), Inc.		Statewide	Full Range of Services	00-00860	09/28/00	02/22/01		
4	Access Integrated Networks, Inc. (AIN)		Statewide	Full Range of Services	99-00644 01-00075	09/01/99	11/30/99	01/18/01	03/20/01
5	Access Point, Inc.		Statewide	Full Range of Services (Facility- based)	00-00783	09/07/00	07/11/01		
6	AccuTel of Texas d/b/a 1-800-4-A-PHONE		Statewide	Full Range of Services	99-00921 01-00892	11/16/99	01/10/01	10/12/01	12/04/01
7	Adelphia Business Solutions of Nashville	Subsidiary of Adelphia Cable Comm. Corp. General Partner: Viacom Telecom, Inc., owned by Viacom, Inc. Limited Partner: Robin Media, owned by Intermedia Partners	Nashville Counties of: Davidson Cheatham Maury Robertson Rutherford Williamson	Full Range of Services	94-00661 97-00983	03/03/94	08/24/95	05/01/97	07/15/97
8	Adelphia Busines Solutions Operations	f/k/a Hyperion Communications of Tennessee	Statewide	Full Range of Services	98-00732 99-00541	10/15/98	09/15/99	07/29/99	09/23/99
9	Aeneas Communications, LLC		Statewide	Full Range of Services	99-00415 00-00479	06/10/99	09/15/99	06/07/00	08/29/00
10	ALEC, Inc.		Nashville Memphis	Full Range of Services	98-00599 99-00383	08/31/98	04/13/99	05/27/99	06/22/99
11	Allied Riser of Tennessee		Statewide	Full Range of Services	00-00128	02/15/00	03/21/01		
12	American Fiber Systems, Inc.		Statewide	Full Range of Services	00-00988	10/31/00	01/10/01		
13	Arbros Communications Licensing Company		Statewide	Full Range of Services	00-00274	03/31/00	08/04/00		
14	AT&T Communications of South Central States	AT&T Corporation	Statewide	Full Range of Services	95-02790 00-00992	07/24/95	10/13/95	11/02/00	01/23/01
15	BellSouth BSE, Inc.	BellSouth		Full Range of Services Limited to Non BST area	97-07505	10/30/97	09/15/98		
16	Ben Lomand Communications, Inc.	Ben Lomand RTC	McMinnville Sparta	Full Range of Services	98-00600	09/01/98	02/16/99		
17	Birch Telecom of the South, Inc. d/b/a Birch Telecom; d/b/a Birch (01/01)		Statewide	Full Range of Services	00-00341 00-00904	04/20/00	07/20/00	10/10/00	12/12/00
18	BlueStar Networks, Inc. d/b/a Covad		Nashville	DSL Internet Access and Phone Service	98-00569 99-00339	08/07/98	09/22/98	05/07/99	06/08/99
19	BroadSlate Networks of Tennessee	f/k/a Cardinal Communications of TN, Inc.	Statewide	Full Range of Services	99-00709 01-00487	09/22/99	01/26/00		08/07/01
20	Broadwing Local Service		Statewide	Full Range of Services	00-00710	08/10/00			
21	Brooks Fiber Communications of TN, Inc.	Brooks Fiber Properties, Inc. Merged with WorldCom	Knoxville	Full Range of Services	95-02764 96-01484	07/14/95	09/07/95	10/10/96	12/03/96
22	Business Telecom, Inc. d/b/a BTI Telecommunications, Inc.	WORKS	Statewide	Full Range of Services	98-00334 00-00478	05/08/98	07/07/98	06/09/00	08/15/00
23	Cardinal Communications		Statewide	Full Range of Services	99-00709	09/11/99	01/26/00		
24	CaroNet, Inc.	f/k/a Interpath Communications, Inc.	Statewide	Full Range of Services	98-00851 00-01109	12/02/98	02/09/99	12/12/00	02/21/01

	NOTE: Revisions this report	EE COMPETING TELECO are BOLD ITALICIZED!	S.VIIVIOINICA II	ON OLIVIOES P	NOVIDER		PLICATION	INTERC	ONNECT
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	FILED	APPROVED	FILED	APPROVED
25	CCCTN, Inc. d/b/a CONNECT		Statewide	Full Range of Services	99-00854	11/05/99	03/28/00		
26	CenturyTel Solutions		Statewide	Full Range of Services	00-00075	01/31/00	03/14/00		
27	Cinergy Communications Co.	f/k/a Community Telephone Corporation	Statewide	Full Range of Services	01-00112	02/01/01	04/04/01		
28	Citizens Telecommunications Company of Tennessee	Sister Companies: Citizens Telecom of TN, Citizens Telecom of Volunteer State	Knoxville	Full Range of Services	96-00779 97-00984	04/15/96	06/27/96	05/01/97	05/13/97
29	Computer Business Sciences	volunteer State	Statewide	Full Range of Services	99-00440 00-00408	06/10/99	09/15/99	05/22/00	08/01/00
30	DIECA Communications, Inc	d/b/a COVAD Communications	Statewide	Full Range of Services	99-00823	10/18/99	03/28/00		
31	Digital Teleport, Inc. (DTI)	DTI Holding Company		Full Range of Services	98-00643	09/22/98	12/08/98		
32	Dixie Net Communications		Statewide	Full Range of Services	01-00090	02/05/01	10/30/01		
33	DSLnet Communications, LLC			Full Range of Services	99-00092 99-00564	02/12/99	05/18/99	07/28/99	09/14/99
	Eagle Communications, Inc. d/b/a Eagle Communications of Tennessee		Statewide	Full Range of Services	00-00590	07/05/00	09/28/00		
35	Electric Power Board of Chattanooga		Chattanooga	Full Range of Services	97-07488 99-00409	10/16/97	02/09/99	06/10/99	07/27/99
36	e.spire Communications, Inc	f/k/a American Communication Services of Chatt. & Knox. (ACSI)	Chattanooga Knoxville	Full Range of Services	95-02995 97-00360	08/11/95	10/11/95	03/20/97	04/15/97
37	Empire Telecom Services, Inc.		Statewide	Full Range of Services	00-00353 00-00718	05/02/00	07/14/00	08/16/00	10/30/00
38	Enron Broadband Services		Statewide	Full Range of Services	00-00769	07/28/00	01/10/01		
39	Flatel, Inc. d/b/a Florida Telephone		Statewide	Full Range of Services	00-00015	01/11/00			
40	Global Crossing Local Services, Inc.	f/k/a Frontier Local Service	Statewide	Full Range of Services	99-00120 00-00830	02/09/99	09/14/99	09/22/00	12/12/00
41	Global NAPs Gulf, Inc.		Statewide	Full Range of Services	99-00183	03/15/99	05/18/99		
42	ICG Telecom Group, Inc.	ICG USA, Inc.	Nashville	Full Range of Services	95-01030 98-00249	01/26/95	08/24/95	08/10/98	09/15/98
43	IDS Telecom, LLC		Statewide	Full Range of Services	00-01102 01-00658	12/08/00	05/22/01	07/26/01	10/17/01
44	IG2, Inc.	f/k/a Computer Business Sciences, Inc.	Statewide	Full Range of Services	99-00440 00-00408	06/17/99	09/15/99	05/12/00	08/01/00
45	Intermedia Communications, Inc.	TN Registered Agent; The Prentice-Hall Corp. Systems, Inc.	Statewide	Full Range of Services	96-00942 00-00815	04/26/96	09/17/96	09/18/00	11/21/00
46	ITC Delta Comm. Inc.	ITC Holding Company	Statewide	Full Range of Services	96-01431 97-00419	10/31/96	01/02/97	04/02/97	05/20/97
47	KMC Data, LLC		Statewide	Full Range of Services	01-00705	08/08/01	01/29/02		
48	KMC Telecom III, Inc.			Full Range of Services	99-00211 00-01004	04/01/99	07/28/99	11/16/00	02/06/01
49	KMC Telecom V			Full Range of Services	00-01123	12/19/00	04/19/01		
50	Knology of TN, Inc.			Full Range of Services	00-00058 01-00105	01/28/00	03/28/00	01/30/01	04/03/01
51	LCI International Telecom. Corp. d/b/a Qwest Communications	Merged with Qwest	Statewide	Full Range of Services	96-00783 97-00361	04/19/96	05/30/96	03/20/97	04/15/97
٠.	LecStar Telecom	f/k/a Empire Telecom	Statewide	Full Range of	00-00353	05/02/00	07/14/00		

	NOTE: Revisions this report a	are BOLD ITALICIZED!				CCN AF	PPLICATION		CONNECT EMENTS
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	FILED	APPROVED	FILED	APPROVE
53	Level 3 Communications LLC (Level 3)	PKS Information Services, Inc. & Level 3 Communications Inc.	Statewide	Full Range of Services	98-00610 01-00404	09/04/98	11/03/98	05/02/01	07/20/01
54	Lightyear Communications,Inc.	f/k/a UniDial, Inc.	Statewide	Full Range of Services	00-00996 01-00598	11/02/00	02/22/01	07/09/01	10/05/01
	MacLeod USA Telecommunications Services, Inc.	f/k/a CapRock Telecommunications, Corp.	Statewide	Full Range of Services	99-00852	11/02/99	01/26/00		
	Madison River Communication, Inc.		Statewide	Facilities-based, Resale Statewide	00-00381	05/12/00	08/07/00		
	Maverix.com, Inc. d/b/a Maverix.net		Statewide	Full Range of Services	99-00946	12/06/99	05/09/00		
-	Maxcess, Inc.		Statewide	Full Range of Services	00-00744 01-00213	08/18/00	12/14/00	03/01/00	06/08/01
	MCImetro Access Transmission Services, Inc.	Merging with WorldCom	Memphis	Full Range of Services	93-08793 97-00445	11/22/93	11/20/95	04/07/97	05/06/97
	MCI WorldCom Communications, Inc.	Merged with MFS & MCI	Statewide	Full Range of Services	96-00780	04/17/96	05/30/96		
60	Memphis Networx, LLC	Joint owned by MLGW & ADL Networks - TN	Memphis	Full Range of Services	99-00909 01-00806	11/24/99	06/12/01	09/14/01	
	Metromedia Fiber Network Services, Inc.		Statewide	Full Range of Services	00-00233	03/17/00	08/07/00		
63	Momentum Business Solutions		Statewide	Full Range of Services	01-00379 01-00694	04/24/01	07/13/01	08/06/01	10/09/01
	NA Communications, Inc. ( NACI)	Net Access, Inc.	Statewide	Full Range of Services	98-00597 01-00111	08/28/98	08/10/99	01/31/01	04/03/01
65	NationNet Communication		Statewide	Full Range of Services	01-00447	05/21/01	08/29/01		
	Navigator Telecommunications, LLC		Statewide	Full Range of Services	99-00726 00-00120	09/29/99	01/26/00	02/17/00	04/25/00
67	Network Plus, Inc.		Statewide	Full Range of Services	98-00581	08/19/98	02/09/99		
68	Network Telephone Corporation New Edge Network, Inc.		Statewide Statewide	Full Range of Services Full Range of	00-00009 00-00663 99-00714	01/04/00	06/23/00	07/27/00	10/24/00
69	-			Services					
	New South Communications, Corporation		Statewide	Full Range of Services	98-00325 98-00465	05/08/98	06/30/98	07/09/98	08/18/98
71	NOS Communications		Statewide	Full Range of Services	01-00449 01-00888	05/21/01	08/29/01	10/11/01	12/04/01
72	NOW Communications		Statewide	Full Range of Services	01-00878 02-00114	10/11/01	12/03/01	02/01/02	
73	NuVox Communications, Inc.	f/k/a TriVergent Communications, f/k/a State Communications	Statewide	Full Range of Services	99-00806 00-00736	10/20/99	01/26/00	08/18/00	10/24/00
74	O1 Communications of Tennessee, LLC		Statewide	Full Range of Services	99-00861	11/05/99	02/22/01		
		Merged with Verizon Communications	Statewide	Full Range of Services	00-00112	02/15/00	07/14/00		
76	Premiere Network Services, Inc.		Statewide	Full Range of Services	00-00632 01-00158	07/12/00	10/12/00	02/20/01	04/17/01
77	Qwest Communications Corporation		Statewide	Full Range of Services	99-00922	12/02/99	03/21/01		
78	Rhythms Links, Inc.	f/k/a ACI Corp.	Statewide	Full Range of Services	99-00122 00-00656	02/19/99	04/27/99	07/24/00	10/10/00
79	SCC Communications Corporation	8/30/01 Name Chg to: INTRADO, Inc.	Statewide	Resale of BST Services	01-00050	01/15/01	03/05/02	<b>_</b>	
80	Sprint	Sprint Communication Co. L.P.	Statewide	Full Range of Services	96-01153 97-07547	07/17/96	10/03/96	11/07/97	12/02/97
81	TCG MidSouth, Inc.	Teleport Communications Group AT&T	Nashville Knoxville Chattanooga	Full Range of Services	97-00949 98-00642	04/25/97	07/14/97	09/21/98	10/20/98
-	TelePak Networks Inc.		Statewide	Full Range of Services	00-00930 01-00374	10/19/00	02/22/01	04/23/01	06/26/01

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	NOTE: Revisions this report					CCN AF	PLICATION		CONNECT EMENTS
	COMPANY (CTSP)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	FILED	APPROVED	FILED	APPROVED
83	TeleSys, Inc. d/b/a Access America		Statewide	Full Range of Services	01-00165 01-00455	02/20/01	04/19/01	5/23/01	7/20/01
84	Teligent Services, Inc.		Memphis, Nashville	Full Range of Services	98-00210 98-00619	03/25/98	05/05/98	09/11/98	10/20/98
85	The Other Phone Company d/b/a Access One Communications		Statewide	Full Range of Services	99-00694	09/16/99			13,23,33
	Time Warner Telecom of the Mid-South	Time Warner	Memphis	Full Range of Services	93-02980 96-01013	03/19/93	08/24/95	- 06/07/96	- 06/28/96
87	USCarrier Telecom, LLC		Statewide	Full Range of Services	01-00512	06/12/01	09/13/01		
88	US LEC of TN, Inc	US LEC of Tennessee L.L.C.	Nashville Memphis	Full Range of Services	97-00387 98-00811	04/03/97	07/15/97	11/12/98	02/19/99
89	U S TelePacific Corp d/b/a TelePacific Communications		Statewide	Full Range of Services	00-00697	08/02/00	12/14/00		
90	U.S. West Interprise America, Inc.	U.S. West	Statewide	Private Line Frame Relay	97-01383	07/24/97	09/09/97		
91	Valor Telecommunications CLEC of TN		Statewide	Full Range of Services	00-00681	07/31/00			
92	Vartec Telecom, Inc.		Statewide	Full Range of Services	01-00760	08/31/01	01/29/02		
93	VIVO-TN, LLC		Statewide	Full Range of Services	00-01092	12/08/00	05/02/01		
94	Williams Communications, Inc. d/b/a Vvvx. Inc.		Statewide	Full Range of Services	99-00398	06/03/99	09/15/99		
95	WinStar Wireless, Inc.		Memphis Nashville	Full Range of Services	95-03232 96-01587	08/31/95	12/22/95	11/08/96	02/04/97
96	XO Tennessee, Inc.	f/k/a Nextlink of Tennessee	Nashville Memphis	Full Range of Services	95-02502 96-01018	06/16/95	09/29/95	05/23/96	06/25/96
97	XSPEDIUS Corp. (01/01)	f/k/a XSPEDIA Corporation	Statewide	Full Range of Services	00-00572	06/30/00	08/23/00		
98	Z-Tel Communications		Statewide	Full Range of Services	00-00861	10/03/00	03/22/01		
99	Zephion Networks, Inc.	f/k/a Domino Networks Communications	Statewide	Full Range of Services	01-00013	01/04/01	04/04/01		
100	Zone Telecom, Inc.		Statewide	Full Range of Services	00-00878	09/29/00			
		TOTAL CERTIFIED AS CTSP	93						
		CTSP APPLICATIONS PENDING	7						
		INTERCONNECT AGREEMENT APPROVED	51						

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NOTE: Revisions this report a	are BOLD ITALICIZED!				CCN APPLICATION		ESALE EEMENTS
COMPANY (RESELLER)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	APPROVED	FILED	APPROVED
ALLTEL Communications, Inc.		Statewide	Resale of BST Services	99-00149 99-00492	09/21/99	07/06/99	09/23/99
American MetroCom/Tennessee, Inc.		Statewide	Resale of BST Services	00-00731	04/25/00		
American Network Exchange d/b/a AMNEX		Statewide	Resale of BST Services	95-02728	08/01/95		
American Telecommunications		Statewide	Resale of BST Services	97-07570 98-00281	02/03/98	04/20/98	06/02/98
Ameritech Communications International, Inc.	Ameritech, a subsidiary of SBC	Statewide	Resale of BST Services	97-07510	05/19/98		
ANNOX	Bought by Charter Communications	Nashville, Pleasant View	Resale of BST Services	96-01314 97-01382	10/15/96	07/23/97	09/09/97
		Statewide	Resale of BST Services	00-00326 00-01066	05/23/00	11/28/00	02/06/01
ARBROS Communication	Changed from TracPhone Wireless to Comm South Companies, to AM Communication Solutions to ARBROS f/k/a Comm South in TN	Statewide	Resale of BST Services	97-01327 97-01414	08/19/97	08/21/97	10/07/97
ATM Discount Communications	f/k/a Discount Communications	Statewide	Resale of BST Services	98-00080 99-00032	04/20/98	01/21/99	02/16/99
Broadplex, LLC		Statewide	Resale of BST Services	00-00173	01/10/01		
Budget Phone, Inc.		Statewide	Resale of BST Services	99-00212 01-00133	09/14/99	02/06/01	04/03/01
C1 2, Inc.		Statewide	Resale of BST Services	99-00490 01-00729	01/11/00	08/02/01	10/23/01
CAT Communications, Inc.		Statewide	Resale of BST Services	99-00925 00-00607	02/15/00	07/11/00	09/12/00
Choctoaw Communications, Inc. d/b/a Smoke Signal Communications	01-00857; Acquired by RECONEX, 12/28/01	Statewide	Resale of BST Services	99-00418 00-01061	08/24/99	12/01/00	02/06/01
Ciera Network Systems, Inc.		Statewide	Resale of BST Services	01-00693	03/05/02		
Classic Telephone Company		Statewide	Resale of BST Services	99-00565	01/25/00		
		Statewide	Resale of BST Services	99-00827	11/23/99		
9 .			Services				
Services, Inc.			Resale of BST Services	96-01351 00-00497		06/13/00	08/16/00
d/b/a Long Distance Management	Name changed to: Cinergy Communications Co. 06/01 f/k/a Wright Business, Inc.	Statewide	Resale of BST Services	95-03300 97-01444	11/07/95	09/15/97	12/02/97
Concert Communications		Statewide	Resale of BST Services	99-00419	10/26/99		
Credit Loans, Inc. d/b/a		Statewide	Resale of BST Services	00-00024 01-00263	03/28/00	03/26/01	06/08/01
Dial & Save of Tennessee	Telco Communications Group, Inc.	Statewide	Resale of BST Services	96-00982	08/13/96		
Domino Networks Communications	Changed to Zephion Networks 02/01	Statewide	Resale of BST Services	01-00013	04/04/01		
		Statewide	Resale of BST Services	98-00621 99-00199	03/02/99	03/24/99	04/20/99
		Statewide	Facility-based Reseller	01-00728	11/07/01		
Empire Telecom Services, Inc.		Statewide	Resale of BST Services	99-00818 00-00718	02/15/00	08/15/00	10/30/00
	COMPANY (RESELLER)  ALLTEL Communications, Inc.  American MetroCom/Tennessee, Inc. American Network Exchange d/b/a AMNEX American Telecommunications International, Inc. ANNOX  Appliance & TV Rentals, Inc. d/b/a Fones-4-U  ARBROS Communication  Broadplex, LLC  Budget Phone, Inc.  C1 2, Inc.  CAT Communications, Inc. Choctoaw Communications, Inc. d/b/a Smoke Signal Communications Ciera Network Systems, Inc.  Classic Telephone Company  Columbia Telecommunications, Inc. Combined Billing Corporation  Communications Brokerage Services, Inc.  Community Telephone Corp. d/b/a Long Distance Management  Concert Communications Sales, LLC  Credit Loans, Inc. d/b/a Lonestar State Tel. Co. Dial & Save of Tennessee  Domino Networks Communications DPI-Teleconnect, LLC  East Tennessee Network  Empire Telecom Services, Inc.	COMPANY (RESELLER)  ALLTEL Communications, Inc.  American MetroCom/Tennessee, Inc. American Network Exchange d/b/a AMNEX American Telecommunications International, Inc.  ANNOX  Appliance & TV Rentals, Inc. d/b/a Fones-4-U  ARBROS Communication  ATM Discount Communications Broadplex, LLC  Budget Phone, Inc.  C1 2, Inc.  CAT Communications Ciera Network Systems, Inc.  Classic Telephone Company Columbia Telecommunications, Inc.  Communications Brokerage Services, Inc.  Community Telephone Corp. d/b/a Long Distance Management  Conet Communications Sales, LLC  Credit Loans, Inc. d/b/a Lone Sales LLC  Credit Loans, Inc. d/b/a Lone Sales LLC  Domin Networks Communications Communications Communications Communications Communications Conet Comm	COMPANY (RESELLER) AFFILIATIONS SERVICE AREA ALLTEL Communications, Inc.  American MetroCom/Tennessee, Inc. American Network Exchange d/b/a AMNEX American Telecommunications Ameritech Communications International, Inc. ANNOX Bought by Charter Communications Appliance & TV Rentals, Inc. d/b/a Fones-4-U ARBROS Communication Communications Inc. ATM Discount Communications Broadplex, LLC Budget Phone, Inc. C1 2, Inc. C1 3, Inc. C1 2, Inc. C1 3, Inc. C1 4, Inc. C1 4, Inc. C1 5, Inc. C1 5, Inc. C1 6, Inc. C1 7, Inc. C1 8, Inc. C1 8, Inc. C1 8, Inc. C1 9, Inc. C1 1, Inc. C1 1, Inc. C1 1, Inc. C1 1, Inc. C1 2, Inc. C1 2, Inc. C1 3, Inc. C1 4, Inc. C1 5, Inc. C1 5, Inc. C1 6, Inc. C1 7, Inc. C1 8, Inc. C1 8, Inc. C1 8, Inc. C1 8, Inc. C1 9, Inc. C1 1, Inc. C1 1, Inc. C1 1, Inc. C1 1, Inc. C1 2, Inc. C1 2, Inc. C1 2, Inc. C1 3, Inc. C1 2, Inc. C1 3, Inc. C1 4, Inc. C1 5, Inc. C1 5, Inc. C1 6, Inc. C1 7, Inc. C1 8, Inc. C	COMPANY (RESELLER)  ALLTEL Communications, Inc.  American  MetroCom/Tennessee, Inc.  American Statewide Resale of BST Services  American Network Exchange drb/a AMNEX  American Network Exchange drb/a AMNEX  American Telecommunications  Ameritach Communications  Bought by Charter  Communications  Statewide  Resale of BST  Services  Services  Condumbia  Telecommunications, Inc.  Communications Brokerage  Services  Communications Brokerage  Services  Statewide  Resale of BST  Services  Services  Statewide  Resale of BST  S	COMPANY (RESELLER) ALTEL Communications, Inc.  Statewide Resale of BST Services 99-00492 Services 100-00731	COMPANY (RESELLER)	COMPANY (RESELLER)

	"RESELL	ERS" OF TENNESS	EE BST SEF	RVICES SUMM	ARY INFOR	MATION		
	NOTE: Revisions this report a	are BOLD ITALICIZED!				CCN		SALE
						APPLICATION		EMENTS
	COMPANY (RESELLER)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	APPROVED	FILED	APPROVED
28	Ernest Telecommunications		Statewide	Resale of BST Services	98-00649	03/16/99		
29	ESSX Communications d/b/a eLEC Communications		Statewide	Resale of BST Services	00-00693	05/22/01		
30	Excel Operations	Teleglobe eMeritus	Statewide	Resale of BST Services	96-01030	06/25/96		
31	Express Connection Telephone Service	Communications	Statewide	Resale of BST Services	NA 99-00568	NA	08/05/99	09/14/99
32	EZ Phone, Inc.		Statewide	Resale of BST Services	97-01230 98-00144	09/23/97	03/02/98	05/02/98
33	EZ Talk Communications, LLC		Statewide	Resale of BST Services	98-00390 00-00201	10/20/98	03/08/00	06/16/00
34	Fair Financial LLC d/b/a Midstate Telecommunications		Statewide	Resale of BST Services	99-00907 01-00071	01/25/00	01/18/01	04/02/01
35	GE Capital Communication Services		Statewide	Resale of BST Services	96-01430	10/15/96		
36	Group Long Distance, Inc.		Statewide	Resale of BST Services	NA	NA		
	HFG Enterprises d/b/a East TN Phone Service	Tennessee Waste Movers	Statewide	Resale of BST Services	98-00234 98-00570	07/07/98	08/11/98	09/15/98
38	HJN Telecom, Inc.		Statewide	Resale of BST Services	99-00676 00-00829	03/14/00	09/22/00	12/12/00
39	Image Access, Inc.		Statewide	Resale of BST Services	98-00460 99-00725	10/06/98	09/23/99	12/07/99
40	Intellicall Operator Services, Inc. (IOS)		Statewide	Resale of BST Services	NA	NA		
41	Interlink Telecommunications		Statewide	Resale of BST Services	97-00916 97-07477	07/01/97	10/15/97	12/02/97
42	Jerry LaQuiere		Statewide	Resale of BST Services	97-00440 99-00910	05/20/97	11/23/99	01/25/00
43	Joyce F. Hudspeth		Statewide	Resale of BST Services	99-00215	07/13/99		
44	Lawrence Harsbro d/b/a Push Button Paging		Statewide	Resale of BST Services	98-00317 99-00232	08/04/98	04/09/99	05/04/99
45	LecStar Telecom	f/k/a Empire Telecom Services,Inc	Statewide	Resale of BST Services	99-00818 00-00718	02/15/00	08/15/00	10/24/00
46		f/k/a UniDial,Inc.	Statewide	Resale of BST Services	98-00674	01/12/99		
47	Max-Tel Communications, Inc.		Statewide	Resale of BST Services	98-00235 00-00186	07/21/98	03/03/00	05/09/00
48		01-00891; Name changed to: U-Dial of TN, Inc. 11/6/01c	Statewide	Resale of BST Services	98-00646 01-00678	01/12/99	07/31/01	10/23/01
49			Statewide	Resale of BST Services	99-00971	02/01/00		
50			Statewide	Resale of BST Services	99-00677	03/14/00		
51	Navigator Telecommunications, LLC		Statewide	Resale of BST Services	99-00412 00-00816	08/24/99	09/15/00	12/01/00
52			Statewide	Resale of BST Services	00-00063 00-00200	02/29/00	03/08/00	05/23/00
53			Statewide	Resale of BST Services	97-00911 00-00781	08/19/97	09/07/00	12/01/00
54			Statewide	Resale of BST Services	97-07447 98-00043	01/06/98	01/28/98	03/10/98
55	Omniplex Communications Group, LLC		Statewide	Resale of BST Services	98-00309 00-01063	09/15/98	11/28/00	02/06/01
56	OnePoint Communications, Georgia, LLC		Statewide	Resale of BST Services	98-00501	10/20/98		
57			Statewide	Resale of BST Services Resale of BST	NA 98-00274	NA 06/30/98		
58	Phone-Link, Inc.		Statewide	Services	98-00274 00-00498	00/30/98	06/13/00	8/16/00

	"RESELL	ERS" OF TENNESS	EE BST SEF	RVICES SUMM	ARY INFOR	MATION		
	NOTE: Revisions this report a	re BOLD ITALICIZED!				CCN		ESALE
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	COMPANY (RESELLER)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	APPROVED	FILED	APPROVED
59	Phone Reconnect of America, LLC		Statewide	Resale of BST Services	99-00594 01-00671	11/23/99	07/30/01	10/24/01
60	Preferred Carrier		Statewide	Resale of BST Services	96-00941 97-01158	06/25/96	05/30/97	09/09/97
61	P. V. Tel., LLC		Statewide	Resale of BST Services	98-00004 98-00282	01/13/98	04/20/98	06/02/98
62	Quintelco, Inc.		Statewide	Resale of BST Services	97-01304 99-00220	03/24/98	04/05/99	05/04/99
	Qwest Communication Services, Inc.		Statewide	Resale of BST Services	99-00922 01-00550	03/21/01	06/22/01	08/07/01
64	Rocky Topy Phone Service		Statewide	Resale of BST	00-00332	05/09/00	00/22/01	00/01/01
	SBC Telecom, Inc.	SBC Communications	Statewide	Services Resale of BST	00-00025	03/28/00	07/40/00	00/40/00
65	Seven Bridges Communication		Statewide	Services Resale of BST	00-00621 01-00116	08/07/01	07/13/00	09/12/00
66	Shared Communications		Statewide	Services Resale of BST	96-01160	01/07/97		
67	Services, Inc. Southern Telemanagement		Statewide	Services Resale of BST	00-00104	03/14/00		
68	Group			Services Resale of BST	00-01062 99-00652	10/12/99	12/01/00	02/06/01
69			Statewide	Services				
70	State Discount Telephone, LLC		Statewide	Resale of BST Services	00-00337 00-00735	05/06/00	08/18/00	10/24/00
74	Sterling International Funding, Inc. d/b/a RECONEX		Statewide	Resale of BST Services	97-01188 97-01362	07/01/97	07/22/97	09/09/97
71	Suretel, Inc.		Statewide	Resale of BST Services	00-00150 00-00740	05/09/00	08/21/00	11/21/00
72	Talk.America, Inc.	f/k/a Talk.com Holding Corp. d/b/a Network Services of New Hope & d/b/a The Phone Co.	Statewide	Resale of BST Services	97-01217	06/30/98	00/21/00	11/21/00
74	TeleConex, Inc.		Statewide	Resale of BST Services	98-00353 00-00183	09/15/98	03/03/00	05/09/00
75	Telephone Company of Central Florida		Statewide	Resale of BST Services	97-01283 96-01162	12/07/97	03/12/98	04/21/98
	Tele-Sys, Inc. d/b/a Access America		Statewide	Resale of BST Services	96-00976 97-00273	08/13/96	03/03/97	04/15/97
77	TEL-LINK	Acquired by NOW	Statewide	Resale of BST	97-00364	04/29/97		
	Tennessee Phone Service		Statewide	Services Resale of BST	97-01363 96-01618	04/29/97	07/22/97	09/09/97
78	Tennessee Telephone Service		Statewide	Services Resale of BST	98-00639	11/03/98	03/03/00	05/09/00
79	The Other Phone Company, Inc. d/b/a Access One		Statewide	Resale of BST Services	99-00569 98-00351 99-00399	11/03/98	08/05/99	09/23/99
	Communications The Other Phone Company,		Statewide	Resale of BST	98-00369	07/21/98		
81	Inc. d/b/a Omnicall Touch 1 Communications, Inc.		Statewide	Services Resale of BST	98-00447	02/02/99	03/03/00	05/22/00
82	Touch America		Statewide	Services Facility-based	98-00818 00-00984	02/22/01	11/18/98	01/19/99
83	Total Telephone Concept, Inc.		Statewide	Reseller Resale of BST	98-00667	11/17/98		
84	Universal Telecom		Statewide	Services Resale of BST	99-00237	05/04/99		
85	USA Telecom, Inc.		Statewide	Services Resale of BST	01-00674 99-00633	10/12/99	07/31/01	
86		f/k/a \/aat T-!		Services	00-00605		07/10/00	09/12/00
87	USA Quick Phone	f/k/a Vast-Tel Communications, Inc. & One Source Utilities	Statewide	Resale of BST Services	98-00311 00-01001	07/21/98	11/13/00	01/23/01

	"RESEL NOTE: Revisions this report	LERS" OF TENNESS are BOLD ITALICIZED!		RVICES SUMM	ARY INFOR	MATION CCN APPLICATION		
	COMPANY (RESELLER)	CORPORATE AFFILIATIONS	SERVICE AREA	SERVICES	DOCKET NO.	APPROVED	FILED	RESALE REEMENTS APPROVED  03/24/98
88	U.S. Telco, Inc.		Statewide	Resale of BST Services	97-00456 98-00044	09/09/97	01/12/98	03/24/98
89	Z-Tel Communications, Inc.		Statewide	Resale of BST Services	98-00410	09/15/98		
		TOTAL CERTIFIED AS RESELLERS Only	89					
		RESELLER AGREEMENT APPROVED	56					

# **Exhibit JAR-6**

**"CLEC Agreements: Interconnection,** 

Collocation, and Resale" as of March 12, 2002

CLEC NAME	STATUS	DOC_TYPE	EFFECTIVE DATE	EXPIRATION_DATE	CONTRACT TYPE	TN
BellSouth Long Distance - Stand Alone Collocation	ACTIVE	Contract	09/18/01		Collocation	TN
2 Brooks Fiber Cross Connect - TN	ACTIVE	Contract	01/25/02	01/24/03	Collocation	TN
3 FPL FiberNet, LLC	ACTIVE	Contract	03/31/00	03/30/02	Collocation	TN
4 MCI WorldCom Network Services	ACTIVE	Contract	02/28/02	02/27/05	Collocation	TN
5 MCImetro - TN Cross Connect Agreement		Contract	01/25/02		Collocation	TN
6 Powertel Collocation		Contract	04/09/01		Collocation	TN
7 Progress Telecommunications, Inc.		Contract	05/18/00		Collocation	TN
8 TCG MidSouth, Inc. (TN) (Interim AT&T Collocation	ACTIVE	Contract	07/30/01		Collocation	TN
9 1-800 RECONEX, INC.		Contract	01/02/01		Interconnection	TN
10 @Link Networks, Inc.	-	Contract	11/07/00		Interconnection	TN
11 ACCESS Integrated Networks, Inc.	ACTIVE		02/17/00		Interconnection	TN
12 ALEC, Inc. (Active)		Contract	04/24/00		Interconnection	TN
13 Access Point, Inc.	ACTIVE		05/03/01		Interconnection	TN
14 Accutel of Texas Renego	-	Contract	08/24/01		Interconnection	TN
15 Actel Integrated Communications (FL,GA,TN)	ACTIVE		07/19/00		Interconnection	TN
16 Adelphia Tennessee Renegotiation	ACTIVE	Contract	04/04/00		Interconnection	TN
17 Advantage Group Communications, L.L.C. Renegotiation fka Daytona Telephone Company		Contract	11/19/01		Interconnection	TN
18 Aeneas		Contract	01/09/01		Interconnection	TN
19 Aero Communications		Contract	12/18/01		Interconnection	TN
20 AirCover Network Solutions, Inc.	-	Contract	09/04/01		Interconnection	TN
21 Al-Call		Contract	01/08/01		Interconnection	TN
22 American Fiber Systems, Inc.		Contract	04/03/01		Interconnection	TN
23 Arrow Communications		Contract	05/09/01		Interconnection	TN
24 Atlantic.net Broadband, Inc TN		Adoption Paper	01/07/02		Interconnection	TN
25 BTC Communications, Inc.		Adoption Paper	01/31/01		Interconnection	TN
26 Birch Telecom of the South, Inc. dba Birch Telecom dba Birch	ACTIVE	Contract	07/14/00		Interconnection	TN
27 BroadRiver Communication		Contract	03/29/01		Interconnection	TN
28 BroadStreet adoption of e.spire		Adoption Paper	12/01/00		Interconnection	TN
29 Broadslate Networks, Inc.		Contract	04/13/01		Interconnection	TN
30 Business Telecom, Inc.		Contract	02/21/00		Interconnection	TN
31 CGI, Inc. (MS, TN) (Active)	ACTIVE		11/14/00		Interconnection	TN
32 CRG International, Inc dba Network One	-	Contract	10/10/01		Interconnection	TN
33 CTC Exchange Services, Inc.(AL,FL,GA,KY,LA,MS,NC,SC,TN)		Contract	07/18/00		Interconnection	TN
34 CaroNet, Inc.		Contract	05/29/00		Interconnection	TN
35 Cbeyond Communications, LLC (Active)		Contract	11/10/00		Interconnection	TN
36 Centnennial Florida Switch Corporation		Contract	07/05/00		Interconnection	TN
37 Choctaw Communications (Reneg)		Contract	12/10/01		Interconnection	TN
38 Ciera Network Systems, Inc.		Contract	08/03/01		Interconnection	TN
39 Columbia Telecommunications, Inc. dba aXessa		Contract	01/08/01		Interconnection	TN
40 Columbus Local Communications		Contract	08/13/01		Interconnection	TN
41 ComSouth Telenet, Inc.	ACTIVE	Adoption Paper	10/01/01		Interconnection	TN
42 Compass Telecommunications, Inc. (Active 11-28-00)	-	Contract	11/28/00		Interconnection	TN
43 Competitive Communications, Inc.		Contract	02/26/01		Interconnection	TN
44 Connect! - a	ACTIVE		02/26/01		Interconnection	TN
45 Covad Communications Company	ACTIVE	Contract	12/19/01		Interconnection	TN
46 D-Tel, Inc. Agreement	ACTIVE		11/19/01		Interconnection	TN
47 DC Hewlett Communications	ACTIVE	Contract	03/24/02		Interconnection	TN
48 DMJ Communications, Inc.	ACTIVE		03/24/02		Interconnection	TN
49 DSL Internet Corporation dba DSLi		Adoption Paper	11/13/01		Interconnection	TN
45 DOL III.EIIIEI GOIPOIAIIOII UDA DOLI	ACTIVE	Auoption Faper	11/13/01	05/16/03	IIII CICOIIII CUUII	IIN

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50 DSL Telecom, Inc.		Contract	06/14/01	06/13/03 Interconnection	TN
51 DSLnet Communications, LLC		Adoption Paper	12/01/01	04/04/03 Interconnection	TN
52 DV2, Inc.		Contract	06/06/00	06/05/02 Interconnection	TN
53 Darien Communications, Inc.		Adoption Paper	01/31/01	07/31/02 Interconnection	TN
54 Deland Actel, Inc. Interconnection Agreement	-	Contract	12/17/01	12/16/04 Interconnection	TN
55 Dialog Small Business Alliance, Inc. (fka Choice Telephone Company)		Contract	11/23/01	11/22/04 Interconnection	TN
56 Direct2Internet Corporation		Contract	09/12/00	09/11/02 Interconnection	TN
57 DukeNet Communications, LLC	-	Contract	07/25/01	07/24/03 Interconnection	TN
58 E-Tel, LLC (New)		Contract	11/20/00	11/19/02 Interconnection	TN
59 E-Z Access USA, Inc. Renegotiation		Contract	12/14/01	12/13/04 Interconnection	TN
60 East Tennessee Network Interconnection Agreement	ACTIVE	Contract	01/31/02	01/30/05 Interconnection	TN
61 Edge Connections, Inc.		Contract	01/18/01	01/17/03 Interconnection	TN
62 Electric Power Board of Chattanooga 2001	ACTIVE	Contract	05/16/01	05/15/03 Interconnection	TN
63 Ernest Communications, Inc.	ACTIVE	Contract	04/27/00	04/26/02 Interconnection	TN
64 Essex Communications, Inc.	ACTIVE	Contract	04/04/00	04/03/02 Interconnection	TN
65 Excel Telecommunications	ACTIVE	Contract	02/06/02	02/05/04 Interconnection	TN
66 Fairpoint Communications	ACTIVE	Contract	11/06/01	11/05/04 Interconnection	TN
67 Florida Consolidated Multimedia Services	ACTIVE	Contract	04/24/00	04/23/02 Interconnection	TN
68 Focal Communications Corp.	ACTIVE	Adoption Paper	02/22/01	06/29/03 Interconnection	TN
69 Frontier Communications of America	ACTIVE	Contract	10/17/00	04/24/02 Interconnection	TN
70 Fuzion Wireless Communications, Inc.		Contract	04/25/00	04/24/02 Interconnection	TN
71 GSIwave.com	ACTIVE	Adoption Paper	01/25/01	06/20/02 Interconnection	TN
72 Ganesa Telecom., Inc.	<b>ACTIVE</b>	Contract	09/14/01	09/13/03 Interconnection	TN
73 Gateway Communications, Inc.	<b>ACTIVE</b>	Adoption Paper	08/03/01	09/08/02 Interconnection	TN
74 Global Connection, Inc. of America Adoption of NOW Interconnection		Adoption Paper	01/23/02	04/15/03 Interconnection	TN
75 Global Crossing Local Services, Inc.	<b>ACTIVE</b>	Contract	04/25/00	04/24/02 Interconnection	TN
76 Grande Communications	ACTIVE	Adoption Paper	12/11/00	06/29/03 Interconnection	TN
77 GulfPines Communications, Inc Renego	ACTIVE	Contract	09/04/01	09/03/04 Interconnection	TN
78 Hargray	ACTIVE	Adoption Paper	09/04/01	09/08/02 Interconnection	TN
79 ICG Telecom Group, Inc TN		Contract	01/01/00	12/31/02 Interconnection	TN
80 IDS Interconnection Renegotiation		Contract	01/27/01	01/26/03 Interconnection	TN
81 ITC^DeltaCom (TN)	ACTIVE	Contract	04/24/01	12/31/02 Interconnection	TN
82 Intercontinental Communications Group		Contract	05/25/00	05/24/02 Interconnection	TN
83 Intermedia Communications - TN		Contract	08/09/01	08/08/03 Interconnection	TN
84 International Web Technologies, Inc.		Contract	06/09/00	06/08/02 Interconnection	TN
85 Intetech, L.C.		Contract	09/06/00	09/05/02 Interconnection	TN
86 KMC Telecom Holdings, Inc.		Contract	10/06/00	10/05/03 Interconnection	TN
87 Knology of AL,FL,GA,KY,NC,SC,TN, Inc.		Contract	09/09/00	09/08/02 Interconnection	TN
88 LecStar (fka Empire Telecom Services, Inc.)		Contract	04/14/00	04/13/02 Interconnection	TN
89 Level 3 Communications, LLC (TN)		Adoption Paper	11/07/00	11/03/02 Interconnection	TN
90 Level3 Communications, LLC Renegotiation	ACTIVE		01/01/01	12/31/03 Interconnection	TN
91 LightWave Communications	-	Contract	02/01/02	01/31/05 Interconnection	TN
92 Lightyear Communications, Inc.	ACTIVE		07/14/00	07/13/02 Interconnection	TN
93 LineDrive adoption of Mpower with Changes		Adoption Paper	12/01/00	06/20/02 Interconnection	TN
94 MGC Communications, Inc.	ACTIVE		06/21/00	06/20/02 Interconnection	TN
95 MTS Communications		Adoption Paper	03/19/01	07/17/02 Interconnection	TN
96 MVX.COM Communications		Contract	05/18/01	05/17/04 Interconnection	TN
97 Madison River Communications, LLC		Contract	06/27/01	06/26/03 Interconnection	TN
98 McLeodUSA Telecommunications Services, Inc.		Contract	04/05/01	12/31/02 Interconnection	TN
99 Melbourne Venture Group, L.L.C., dba SwiftTel	ACTIVE	Contract	11/26/01	11/25/04 Interconnection	TN
100 Memphis Networx		Contract	06/19/01	06/18/03 Interconnection	TN
100 moniphio Homora	, (O11VL	301111401	00/10/01	CO, TO, CO II NOTCO III CONOTI	114

101 Metromedia Fiber Network Svcs	-	Contract	07/24/01	07/23/03 Interconnection	TN
102 Metropolitan Telecommunications, Inc.	ACTIVE	Contract	10/11/00	12/31/02 Interconnection	TN
103 MicroSun Telecommunications, Inc.		Contract	05/11/00	05/10/02 Interconnection	TN
104 Momentum Business Solutions, Inc.		Contract	05/05/00	05/04/02 Interconnection	TN
105 Money To Go, Inc Renego	ACTIVE		02/13/02	02/12/05 Interconnection	TN
106 NA Communications, Inc.	ACTIVE	Contract	12/12/00	12/11/02 Interconnection	TN
107 NOS Communications, Inc.	ACTIVE	Adoption Paper	04/30/01	11/29/02 Interconnection	TN
108 NOW Communications, Inc.	ACTIVE	Contract	04/16/01	04/15/03 Interconnection	TN
109 NTERA, INC.	ACTIVE	Contract	04/18/01	04/17/03 Interconnection	TN
110 NationNET Communications Corp - TN	ACTIVE	Contract	05/11/01	05/10/03 Interconnection	TN
111 Nationslink Communications	ACTIVE	Contract	01/26/01	01/25/03 Interconnection	TN
112 Navigator Telecommunications, LLC (Active)(08-22-00)	ACTIVE	Contract	08/22/00	08/21/02 Interconnection	TN
113 Network Access Solutions Corporation	ACTIVE	Contract	03/20/01	03/19/03 Interconnection	TN
114 Network Plus, Inc. Interconnection Agreement	ACTIVE	Contract	10/17/01	10/16/04 Interconnection	TN
115 Network Telephone Corporation	ACTIVE	Contract	05/17/01	05/16/03 Interconnection	TN
116 New Access Communications LLC	ACTIVE	Contract	06/01/01	05/31/03 Interconnection	TN
117 New Edge 2002 Negotiations		Contract	02/18/02	02/17/05 Interconnection	TN
118 NewSouth Communications Corp.	ACTIVE	Contract	05/18/01	05/17/03 Interconnection	TN
119 North American Telecommunications Corporation	ACTIVE		09/25/00	09/24/02 Interconnection	TN
120 NuStar Telephone Co., Inc. dba Televia Communications	ACTIVE	Contract	05/03/01	05/02/03 Interconnection	TN
121 NuVox Communications, Inc. (fka Trivergent Communications, Inc.)	ACTIVE		06/30/00	06/29/03 Interconnection	TN
122 Oltronics, Inc.	ACTIVE	Contract	04/13/00	04/12/02 Interconnection	TN
	ACTIVE	Contract	05/06/01		TN
123 OnePoint Communications - Georgia, LLC (dba Verizon Avenue in FL only) 124 OneTone Telecom. Inc.	ACTIVE	Contract	08/01/01	12/31/02 Interconnection	TN
	-			07/31/03 Interconnection	
125 PNG Telecommunications	ACTIVE	Contract	06/11/01	06/10/03 Interconnection	TN
126 Pathnet, Inc. (Pathnet Operating, Inc.)	ACTIVE	Contract	06/20/00	06/19/02 Interconnection	TN
127 Phone Link Interconnection Agmt	ACTIVE	Contract	03/12/01	03/11/03 Interconnection	TN
128 Pointecom, Inc.(AL,FL,GA,KY,LA,MS,NC,SC,TN)	ACTIVE		08/11/00	08/10/02 Interconnection	TN
129 Preferred Carrier Services, Inc.	ACTIVE		12/13/00	12/12/02 Interconnection	TN
130 Premiere Network Services - TN	ACTIVE	Adoption Paper	06/06/01	06/15/02 Interconnection	TN
131 Progress Telecommunications Corp.	ACTIVE	Adoption Paper	03/09/01	05/28/02 Interconnection	TN
132 QuantumShift fka MVX.COM	ACTIVE	Contract	05/18/01	05/17/04 Interconnection	TN
133 Reed Communications	ACTIVE	Contract	02/09/01	02/08/03 Interconnection	TN
134 Renegotiation Southeastern Services	ACTIVE	Contract	11/01/01	10/31/04 Interconnection	TN
135 Renegotiation of JTC Communications, Inc.	ACTIVE	Contract	11/01/01	10/31/04 Interconnection	TN
136 Rent-A-Line Telephone Company, L.L.C.	ACTIVE	Contract	09/18/01	09/17/04 Interconnection	TN
137 SBC Telecom, Inc.	ACTIVE	Contract	07/26/01	07/25/03 Interconnection	TN
138 Sail NetWorks, Inc.	ACTIVE	Contract	09/14/00	09/13/02 Interconnection	TN
139 Signature Communications, Inc.	ACTIVE	Contract	04/18/00	04/17/02 Interconnection	TN
140 South Carolina Net, Inc.	ACTIVE	Adoption Paper	09/29/00	06/29/03 Interconnection	TN
141 Southern Light Interconnection Agmt	ACTIVE	Contract	03/15/02	03/14/05 Interconnection	TN
142 Sprint Communications and Sprint Spectrum - TN & MS Agreement	ACTIVE	Contract	01/01/01	12/31/02 Interconnection	TN
143 SwiftTel Communications, Inc.	ACTIVE	Contract	09/15/00	09/14/02 Interconnection	TN
144 TLX Communications. Inc.	ACTIVE	Contract	06/13/00	06/12/02 Interconnection	TN
145 TelWest Communications LLC	ACTIVE	Contract	07/06/01	07/05/03 Interconnection	TN
146 Tele-SyS, Inc.	ACTIVE		06/28/00	06/27/02 Interconnection	TN
147 Tele-SyS, Inc. dba Access America - Renegotiation	ACTIVE	Contract	03/20/02	03/19/05 Interconnection	TN
148 Teleconex, Inc. (Five States)	ACTIVE	Adoption Paper	01/07/02	01/26/03 Interconnection	TN
149 Telepak Networks, Inc. (2001)	ACTIVE	Contract	03/16/01	03/15/03 Interconnection	TN
150 Telephone Company of Central Florida (nka EPICUS in FL and MS ONLY)	ACTIVE	Contract	12/05/00	12/04/02 Interconnection	TN
150 Telephone Company of Central Florida (fixa EFFCGS III FE and fixis CNET)	-	Contract	02/26/01	02/25/03 Interconnection	TN
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152 Teligent Services, Inc. Interconnection Agmt	ACTIVE	Contract	04/19/01	12/31/02 Interconnection	TN
153 Time Warner Telecom (TN)	ACTIVE	Contract	12/15/00	08/01/02 Interconnection	TN
154 TriComm, Inc Renegotiation	ACTIVE	Contract	03/05/02	03/04/05 Interconnection	TN
155 U.S. South Communications, Inc.	ACTIVE	Contract	04/05/01	04/04/03 Interconnection	TN
156 US LEC Adoption of XO TN	ACTIVE	Adoption Paper	01/01/00	11/03/02 Interconnection	TN
157 UniversalCom Adoption of NewSouth	ACTIVE	Adoption Paper	07/01/01	05/17/03 Interconnection	TN
158 Vartec (II)	ACTIVE	Contract	07/24/01	07/23/03 Interconnection	TN
159 Velocity Networks of Kentucky, Inc.		Contract	09/01/00	08/31/02 Interconnection	TN
160 Vitelco Interconnection Agreement	ACTIVE	Contract	12/19/01	12/18/04 Interconnection	TN
161 Vivo-TN, LLC	ACTIVE	Adoption Paper	04/09/01	11/03/02 Interconnection	TN
162 WS Telecom, Inc. dba Expetel (fka LS-One)	ACTIVE	Contract	03/09/01	03/08/03 Interconnection	TN
163 Wakul, Inc.	ACTIVE	Contract	10/16/00	10/15/02 Interconnection	TN
164 WebShoppe Communications	ACTIVE	Adoption Paper	10/09/00	07/16/02 Interconnection	TN
165 WebTel Corporation dba TelePlus	ACTIVE	Contract	09/19/01	09/18/04 Interconnection	TN
166 Winstar Renegotiation - 9 states	ACTIVE	Contract	09/24/01	09/23/04 Interconnection	TN
167 XO Tennessee, Inc. (Active)	ACTIVE	Contract	11/04/99	11/03/02 Interconnection	TN
168 Xspedius - LEC Unwired - Merger	ACTIVE		04/04/01	12/31/02 Interconnection	TN
169 Xspedius Corp.	ACTIVE	Contract	01/01/00	12/31/02 Interconnection	TN
170 YeiPOST Network Solutions	ACTIVE		06/05/01	06/04/03 Interconnection	TN
171 Z-Tel Communications, Inc.	ACTIVE	Contract	11/30/00	11/29/02 Interconnection	TN
177 Zeriel Communications, Inc. 172 Zephion Networks Communications, Inc. (ZNC) Interconnection Agreement	ACTIVE	Contract	04/12/01	04/11/03 Interconnection	TN
172 Seption Networks Communications, Inc. (2NC) Interconnection Agreement 173 e.spire Communications, Inc.	ACTIVE	Contract	01/01/00	12/31/02 Interconnection	TN
173 e.spire Confindincations, inc. 174 A Plus Connect, LLC - a	ACTIVE	Contract	08/29/01	08/28/04 Resale	TN
174 A Plus Connect, LEC - a 175 A+ Communications. Inc.	ACTIVE				TN
	ACTIVE	Contract	11/05/01	11/04/04 Resale	TN
176 A-1 Mobile Technologies, Inc A		Contract	02/01/01	01/31/03 Resale	TN
177 A-Tech Telecom, Inc. 178 AA Telecom	ACTIVE	Contract	12/29/00	12/28/02 Resale	TN
	-		08/06/00	08/05/02 Resale	
179 ABC Connect - Reneg	ACTIVE		02/12/02	01/28/05 Resale	TN
180 ABC Telcom, Inc Reneg	ACTIVE	Contract	10/17/01	10/16/04 Resale	TN
181 AM-TEL - (1) (aka AM-TEL, INC & AM-TEL (states), LLC.)	ACTIVE	Contract	11/20/01	11/19/04 Resale	TN
182 APPLIANCE AND TV RENTALS, INC. dba Fones-4-U 2Q01 Resale Agreement	ACTIVE	Contract	09/20/01	09/19/04 Resale	TN
183 Advantel Renegotiation	ACTIVE	Contract	03/13/01	03/12/03 Resale	TN
184 AllPage,Inc.		Contract	08/09/00	08/08/02 Resale	TN
185 AllSouth Phone Connect - Reneg	ACTIVE	Contract	10/02/01	10/01/04 Resale	TN
186 Alternative Phone, Inc. (Active)	ACTIVE		12/04/00	12/03/02 Resale	TN
187 Alternative Telecommunication Services, Inc. dba Second Chance Phone	ACTIVE	Contract	10/24/01	10/23/04 Resale	TN
188 Alternative Telecommunications, Inc.	ACTIVE	Contract	10/02/00	10/01/02 Resale	TN
189 AmTel Communications, Inc.	ACTIVE	Contract	12/07/00	12/06/02 Resale	TN
190 AmeriMex Communications Corp. (Active)	ACTIVE	Contract	11/17/00	11/16/02 Resale	TN
191 American Communications, Inc.(Active)(08-10-00)	ACTIVE	Contract	08/10/00	08/09/02 Resale	TN
192 American Fiber Network, Inc Reneg	ACTIVE	Contract	09/20/01	09/19/04 Resale	TN
193 American Prepaid Telephone Service, LLC	ACTIVE		01/19/01	01/18/03 Resale	TN
194 Annox - Reneg.	ACTIVE	Contract	10/04/01	10/03/03 Resale	TN
195 Aspire Telecom, Inc.	ACTIVE	Contract	03/15/00	03/14/02 Resale	TN
196 BUDGET COM.LLC		Contract	06/15/00	06/14/02 Resale	TN
197 BasicPhone, Inc.	ACTIVE	Contract	07/18/00	07/17/02 Resale	TN
198 BellSouth Long Distance, Inc. ("BSLD")	ACTIVE	Contract	04/16/98	04/16/02 Resale	TN
199 Best Communications	ACTIVE	Contract	02/28/01	02/27/03 Resale	TN
200 Budget Phone	ACTIVE	Contract	01/08/01	01/07/03 Resale	TN
201 Buy-Tel Communications, Inc. 2Q01 Resale Agreement	ACTIVE	Contract	10/18/01	10/17/04 Resale	TN
202 CBX Communications New Resale	ACTIVE	Contract	03/01/01	02/28/03 Resale	TN

203 CI2 Incorporated	ACTIVE Contract	01/25/01	01/24/03 Resale	TN
204 CPI Communications Network, Inc.	ACTIVE Contract	11/10/00	11/09/02 Resale	TN
205 Calvin Hardge dba CAL-TEC Communications	ACTIVE Contract	02/22/02	02/21/05 Resale	TN
206 Carilink International, Inc Initial	ACTIVE Contract	06/25/01	06/24/03 Resale	TN
207 Cat Communications International, Inc a	ACTIVE Contract	09/15/01	09/14/03 Resale	TN
208 Cellutell Communications, Inc.	ACTIVE Contract	04/06/02	04/05/05 Resale	TN
209 Chapel Services	ACTIVE Contract	03/09/01	03/08/03 Resale	TN
210 Citizen Phone, Inc.	ACTIVE Contract	01/22/01	01/21/03 Resale	TN
211 Comm South Companies, Inc. (Active)	ACTIVE Contract	09/01/99	10/31/03 Resale	TN
212 Comtec America, Inc.	ACTIVE Contract	03/25/98	03/24/02 Resale	TN
213 Connect-A-Phone, Inc Reneg	ACTIVE Contract	01/17/02	01/16/05 Resale	TN
214 Consumers Telephone and Telecom, LLC	ACTIVE Contract	09/05/00	09/04/02 Resale	TN
215 Coral Bay Financial Corporation - A	ACTIVE Contract	12/12/00	12/11/02 Resale	TN
216 Credit Loans, Inc., dba Lone Star State Telephone Company	ACTIVE Contract	03/22/01	03/21/03 Resale	TN
217 DAVCO, Inc.	ACTIVE Contract	03/09/01	03/08/03 Resale	TN
218 DLC Enterprises, Inc. dba Direct Link Communications, Inc.	ACTIVE Contract	08/15/01	08/14/03 Resale	TN
219 Datacom, Inc.	ACTIVE Contract	07/18/00	07/17/02 Resale	TN
220 Delta Phones, Inc.	ACTIVE Contract	10/30/00	10/29/02 Resale	TN
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221 Dialogica Communications Renegotiation	ACTIVE Contract	03/14/01	03/13/03 Resale	
222 Digital Communication Technology, Inc.	ACTIVE Contract	04/18/00	04/17/02 Resale	TN
223 Direct-Tel USA, LLC -a	ACTIVE Contract	06/19/01	06/18/03 Resale	TN
224 Douglas Communication Service fka Internet Service 2000 and Pagers	ACTIVE Contract	06/04/01	06/03/03 Resale	TN
225 ET Telephone, Inc.	ACTIVE Contract	12/06/00	12/05/02 Resale	TN
226 EZ Phone Inc a	ACTIVE Contract	06/05/01	06/04/03 Resale	TN
227 EZ Telephone, Inc. (Active)	ACTIVE Contract	08/09/00	08/08/02 Resale	TN
228 Easy Telephone Services Company 2Q01 Resale Agreement	ACTIVE Contract	07/19/01	07/18/03 Resale	TN
229 Electronicn Telco Reneg	ACTIVE Contract	03/13/02	03/12/05 Resale	TN
230 Excelink Communications, Inc A	ACTIVE Contract	12/11/00	12/10/02 Resale	TN
231 Express Connection, LLC (Active)	ACTIVE Contract	06/26/00	06/25/02 Resale	TN
232 Express Paging, Inc. Reneg	ACTIVE Contract	01/18/02	01/17/05 Resale	TN
233 Express Phone Service, Inc. (fka Express Title Financial Corp & Express Phone Service, Inc)	ACTIVE Contract	11/29/01	11/28/04 Resale	TN
234 Fair Financial, LLC - a	ACTIVE Contract	08/03/01	08/02/03 Resale	TN
235 Fast Phones, Inc a	ACTIVE Contract	02/23/01	02/22/03 Resale	TN
236 Flatel, Inc. reneg	ACTIVE Contract	09/26/01	09/25/04 Resale	TN
237 GS Communications dba Beep 'N' Talk	ACTIVE Contract	03/29/01	03/28/03 Resale	TN
238 Ganoco, Inc.	ACTIVE Contract	05/16/00	05/15/02 Resale	TN
239 Georgia Telephone Services, Inc Reneg	ACTIVE Contract	08/24/01	08/23/04 Resale	TN
240 Go-Comm, Inc. (Active) (10-31-00)	ACTIVE Adoption Paper	10/30/00	07/31/02 Resale	TN
241 Gulf Coast States Telecommunications, Inc. (Active) (10-31-00)	ACTIVE Contract	11/01/00	10/31/02 Resale	TN
242 HJN Telecom, Inc. (Active) (09-13-00)	ACTIVE Contract	09/13/00	09/12/02 Resale	TN
243 Holt & Company(i) - Initial	ACTIVE Contract	06/19/01	06/18/03 Resale	TN
244 Home-Phone L.L.C.	ACTIVE Contract	08/31/01	08/30/04 Resale	TN
245 Image Access Inc. (ACTIVE)	ACTIVE Contract	04/24/00	04/23/02 Resale	TN
246 Interlink Network Resources	ACTIVE Contract	05/04/01	05/03/03 Resale	TN
247 Interpath-Resale	ACTIVE Contract	12/18/01	12/17/04 Resale	TN
248 Jerry La Quiere	ACTIVE Contract	06/14/01	06/13/03 Resale	TN
249 Jesse Wheeler	ACTIVE Contract	11/01/00	10/31/02 Resale	TN
250 Jilapuhn, Inc., dba Tel-America Communications	ACTIVE Contract	01/23/01	01/22/03 Resale	TN
251 Kancharla Corporation	ACTIVE Contract	10/02/00	10/01/02 Resale	TN
252 King Tel, Inc.3Q00	ACTIVE Contract	06/01/01	05/31/03 Resale	TN
253 LTS of Rocky Mount, LLC	ACTIVE Contract	01/30/01	01/29/03 Resale	TN
200 ETO OF MODIFICATION	ACTIVE CONTRACT	01/30/01	01/23/00 Nesale	111

254 Lightning Communications, Inc A	ACTIVE	Contract	12/06/00	12/05/02 Resale	TN
255 Local Line America, Inc Reneg	ACTIVE	Contract	01/19/02	01/18/05 Resale	TN
256 Local Telecom Service, L.L.C.		Contract	09/28/01	09/27/04 Resale	TN
257 MET Communications, Inc. (Reneg)		Contract	09/04/01	09/03/03 Resale	TN
258 MISSISSIPPI TELEPHONE SERVICE, LLC	ACTIVE	Contract	09/09/01	09/08/04 Resale	TN
259 Mainstream Communications, LLC	-	Contract	11/29/00	11/28/02 Resale	TN
260 Max-Tel Communications, Inc Reneg		Contract	02/12/02	01/28/05 Resale	TN
261 MexiTels Communications		Contract	12/13/00	12/12/02 Resale	TN
262 Mexitel Servicios de Telefonos		Contract	09/06/00	09/05/02 Resale	TN
263 Micro Communications Inc. dba Atlanta Telephone & Communications Reneg		Contract	03/12/02	03/11/05 Resale	TN
264 Mid Atlantic Telephone Company (Active) (08-17-00)		Contract	08/17/00	08/16/02 Resale	TN
265 Midwestern Telecommunications, Inc.	ACTIVE	Contract	11/07/00	11/06/02 Resale	TN
266 Miracle Communications		Contract	10/24/00	10/23/02 Resale	TN
267 Moses Communications, Inc.		Contract	07/27/00	07/26/02 Resale	TN
268 My-Tel, Inc a		Contract	10/11/01	10/10/03 Resale	TN
269 NOW Communications, Inc. (Active)		Contract	08/01/00	07/31/02 Resale	TN
270 National Network Solutions, Inc. 2Q01 Resale Agreement		Contract	10/29/01	10/28/04 Resale	TN
271 National Telecom, LLC		Contract	09/27/00	09/26/02 Resale	TN
272 New Dimension Communications, Inc.		Contract	02/28/01	02/27/03 Resale	TN
273 NorCom, Inc.		Contract	07/14/00	07/13/02 Resale	TN
274 North Carolina Telcom, LLC 2Q01 Resale Agreement		Contract	09/17/01	09/16/03 Resale	TN
275 NuStar Communications, Corporation - Reneg	-	Contract	08/28/01	08/27/04 Resale	TN
276 Paramount Communications Inc.		Contract		05/02/03 Resale	TN
		Contract	05/03/01		TN
277 Personal Paging Systems, Inc.		Contract	01/22/01	01/21/03 Resale	TN
278 Phone Reconnenct of America, LLC (Reneg)	-		06/25/01	06/24/03 Resale	TN
279 Pinnacle Telcom, Inc. fka Advanced Cellular Corporation		Contract	11/21/01	11/20/04 Resale	
280 Positive Investments, Inc.	ACTIVE	Contract	10/20/00	10/19/02 Resale	TN TN
281 Premier Connection Inc a	-	Contract Contract	08/15/01	08/14/04 Resale	TN
282 Push Button Paging and Communications, Inc Reneg			02/10/02	02/09/05 Resale	
283 Pyramid Communications Services - Reneg		Contract	01/14/02	01/13/05 Resale	TN
284 Quality Telephone Resale Agreement		Contract	02/09/01	02/08/03 Resale	TN
285 Qwest Communications Services, Inc.		Contract	08/04/00	08/03/02 Resale	TN
286 Qwik-Com Communications, LLC		Contract	04/10/00	04/09/02 Resale	TN
287 REI Communications 3Q00		Contract	05/25/01	05/24/03 Resale	TN
288 RGW Communications, Inc a		Contract	04/30/01	04/29/03 Resale	TN
289 SANDHILLS TELECOMMUNICATIONS GROUP, INC.		Contract	07/28/00	07/27/02 Resale	TN
290 SPARDI		Contract	01/29/01	01/28/03 Resale	TN
291 ServiSense.com, Inc.		Contract	06/08/00	06/07/02 Resale	TN
292 Seven Bridges (fka EFS, Inc. dba First Choice)		Contract	05/14/01	05/11/03 Resale	TN
293 Smart-Tel - Initial Resale		Contract	02/22/01	02/21/03 Resale	TN
294 Solo Communications, Inc. (fka I-NET Communications, Inc.)		Contract	04/20/01	04/19/03 Resale	TN
295 Source One Communications, Inc. dba Quick Connects		Contract	09/21/01	09/20/04 Resale	TN
296 Southeasetern Area Regional Communications, Inc.		Contract	05/18/00	05/17/02 Resale	TN
297 Southern Telecommunications Company, LLC (Active)(06-16-98)	ACTIVE		08/21/00	08/20/02 Resale	TN
298 Southern Telemanagement Group, Inc. NKA Vision Prepaid Services, Inc.		Contract	08/16/00	08/15/02 Resale	TN
299 Speedy Reconnect, Inc. (Active 06-28-00)	ACTIVE	Contract	06/28/00	06/27/02 Resale	TN
300 Starlink Telecom, Corp Initial		Contract	03/08/02	03/07/05 Resale	TN
301 State Discount Telephone, LLC Reneg	ACTIVE	Contract	01/18/02	01/17/05 Resale	TN
302 Sun-Tel USA, Inc. 3Q00		Contract	03/30/01	03/29/03 Resale	TN
303 Suretel Inc.	ACTIVE	Contract	03/30/00	03/29/02 Resale	TN
304 TZAK WIRELESS, INC.	ACTIVE	Contract	06/14/00	06/13/02 Resale	TN

305 Talk Time Communications, LTD (Active)(09-05-00)	ACTIVE	Contract	09/05/00	09/04/02 Resale	TN
306 TelSon Communications, Inc.	ACTIVE	Contract	10/03/00	10/02/02 Resale	TN
307 Telephone One, Inc. Resale	ACTIVE	Contract	06/04/01	06/03/03 Resale	TN
308 Telstar Prepaid Services	ACTIVE	Contract	10/02/01	10/01/04 Resale	TN
309 Tennessee Phone Service, Inc a	ACTIVE	Contract	07/01/01	06/30/03 Resale	TN
310 Tennessee Telephone Service Reneg	ACTIVE	Contract	03/08/02	03/07/05 Resale	TN
311 Texas Hometel, Inc. dba 877-RING AGAIN - a	ACTIVE	Contract	03/13/01	03/12/03 Resale	TN
312 The Mobile Phone Company, Inc.	ACTIVE	Contract	03/19/00	03/18/02 Resale	TN
313 The MoneyPlace, LLC	ACTIVE	Contract	01/15/01	01/14/03 Resale	TN
314 Trans National Tel, Inc.	ACTIVE	Contract	06/14/01	06/13/03 Resale	TN
315 TrustedNet, Inc Reneg	ACTIVE	Contract	02/26/02	02/25/05 Resale	TN
316 US Phone, Inc. Reneg	ACTIVE	Contract	01/21/02	01/20/05 Resale	TN
317 USA Quick Phone, Inc.	ACTIVE	Contract	03/21/00	03/20/02 Resale	TN
318 USA Telecom, Inc.	ACTIVE	Contract	05/25/00	05/24/02 Resale	TN
319 United States Telecommunications, Inc. (Active)	ACTIVE	Contract	06/23/00	06/22/02 Resale	TN
320 Universal Telecom, Inc. (Active 10-16-00)	ACTIVE	Contract	10/16/00	10/15/02 Resale	TN
321 Voice Magic Telecommunications, Inc. (VMT) - A	ACTIVE	Contract	12/11/00	12/10/02 Resale	TN
322 Voice Vision International	ACTIVE	Contract	03/13/01	03/12/03 Resale	TN
323 World Satellite Network America, Inc. 07-31-02	ACTIVE	Contract	08/01/00	07/31/02 Resale	TN
324 Your Communication Connection	ACTIVE	Contract	09/13/01	09/12/04 Resale	TN

# Exhibit JAR-7 "CLECs with Over 10 Lines in BellSouth Tennessee Area, METHOD ONE"

"Public Version"

#### CLECs with Over 10 Lines in BellSouth TENNESSEE METHOD ONE

TENNESSEE	Basal	d Lines		- Estimated -		Total	911	911	Unbundled	UNE Pla	atforms	
FEBRUARY 2002	Resol	a Lines	Fac	ilities-based L	ines	Local	Listings	Listings	Local			IC
FACILITIES-BASED [ 10+ Lines ]	RES	BUS	RES	BUS	TOTAL	Lines	Res	Bus	Loops	Res	Bus	Trunks
1 ACCESS INTEGRATED NETWORKS												
2 ADELPHIA BUS. SOLUTIONS (HYPERION, LOUISVILLE LIGHTWAVE)												
3 AENEAS COMMUNICATIONS												
4 AT&T (+NORTHPOINT, +TELEPORT-TCG, + MEDIAONE, +AT&T BROADBAN	D)											
5 BIRCH TELECOM	1											
6 BROADSLATE NETWORKS												
7 BUSINESS TELECOM ( BTI, +FIBERSOUTH)												
8 CINERGY COMMUNICATIONS												
9 CITIZENS (GLOBAL CROSSING, FRONTIER )												
10 COVAD COMM (+BLUESTAR )	1											
11 CRG INTERN'L (NETWORK ONE)									İ			
12 DSLNET COMM									1			
13 ELECTRIC POWER BOARD OF CHATANOOGA												
14 ERNEST COMMUNICATIONS												
15 GLOBAL NAPS												
16 ICG COMMUN. (INTELCOM)												
17 IDS TELECOM												
18 ITC^DELTACOM												
19 KMC TELECOM INC.												
20 KNOLOGY												
21 LECSTAR (EMPIRE TELECOM SVCS)												
22 LEVEL 3												
23 LIGHTYEAR COMMUNICATIONS												
24 MCI METRO (+WORLDCOM, +MFS, +BROOKS, +INTERMEDIA, +RYTHMS, +	NAT. TELECOM	FL, +PHONE ON	E)									
25 MOMENTUM BUSINESS SOULTIONS												
26 NETWORK TELEPH. (+LIGHTNETWORKS)												
27 NEWSOUTH COMM (+UNIVERSALCOM)												
28 NEXTLINK COMM. ( XO COMM )												
29 SBC TELECOM INC												
30 SPRINT COMMUNICATIONS												
31 TELE-SYS (ACCESS AMERICA)												
32 TELIGENT SERVICES												
33 THE OTHER PHONE CO (ACCESSONE,+TALK.COM, +OMNICALL)												
34 TIME WARNER COMMUN												
35 TRIVERGENT (NUVOX, STATE COMM, GABRIEL))												
36 US LEC												
37 WINSTAR TELECOM									ĺ			
38 XSPEDIUS CORP.(LEC UNWIRED)												
39 Z-TEL COMMUN.									Ì			
FACILITIES-BASED Sub-Total	2,823	7,057	8,125	371,084	379,209	389,089	5,010	280,715	52,365	3,122	50,244	158,24

#### CLECs with Over 10 Lines in BellSouth TENNESSEE METHOD ONE

TENNESSEE				Estimated		Total
FEBRUARY 2002	Reso	d Lines	F	acilities-based	Lines	Local
	RES	BUS	RES	BUS	TOTAL	Lines
Resale Only [10 + Lines]	KES	1 800	I KES	1 500	TOTAL	Lines
1 1-800 RECONEX, INC.						
2 ALLSOUTH PHONE CONNECT						
3 ANNOX, INC						
4 APPLIANCE&TV RENTALS (FONES-4-U)						
5 AWARD ENTERPRISES (JERRY LAQUIERE)						
6 BUDGET PHONE, INC						
7 CAT COMMUN INT'L ( CCI )						
8 CHAPMAN DIVERSIFIED SVCS						
9 CHOCTAW COMMUN. (SMOKE SIGNAL COM.)						
10 COMM SOUTH COS						
11 COMMUNITY TELEPHONE CORP						
12 DELTA PHONES						
13 DPI-TELECONNECT						
14 E.SPIRE COMM. ( ACSI )						
15 EXPRESS TELEPHONE SVCS (EXPRESS TITLE)						
16 EZ PHONE, INC.						
17 EZ TALK COMMUNICATIONS						
18 FAIR FINANCIAL (MIDSTATE TELECOM)						
19 FIRST TEL, INC.						
20 GLOBAL CONNECTION INC						
21 GO-TEL, INC.						
22 HART COMM (HTR&L ENTERPRIS.)						
23 INTERLINK TELECOMMUNICATIONS						
24 LCI INTERNATIONAL (QWEST)						
25 MAX - TEL COMMUNICATIONS						
26 MONEY TO GO (MTG PHONE SVC)						
27 NAVIGATOR TELECOMM., LLC						
28 NEW PHONE (IMAGE ACCESS)					1	
29 NOS COMMUNICATIONS						
30 NOW COMMUNICATIONS (+TEL-LINK, +TELSTAR)					1	
31 NUSTAR COMMUN. (TELEVIA)		<u> </u>			<u> </u>	
32 PHONE RECONNECT OF AMERICA		<u> </u>			<u> </u>	
33 PHONELINK					ļ	
34 SOUTHERN TELECOMMUNICATIONS					ļ	
35 STATE DISCOUNT TELEPHONE					<b>_</b>	
36 TELE CONEX					<b>_</b>	
37 TELEPHONE CO OF CENTRAL FL (TCCF)				-	1	
38 TENNESSEE PHONE SERVICE				-	1	
39 TENNESSEE TELEPHONE SERVICE				-	1	
40 UNIVERSAL TELECOM (UNIV. TELEPHONE)				-	1	
41 USA EXCHANGE (OMNIPLEX)				-	1	
42 USA QUICK PHONE				-	1	
43 USA TELECOM (INT'L DESIGN GRP)				-	1	
Resale-only (10 + Lines) SUBTO	TAL 29,296	895		-	-	30,191

#### CLECs with Over 10 Lines in BellSouth TENNESSEE METHOD ONE

TENNESSEE FEBRUARY 2002	Resold	Resold Lines			Estimated Facilities-based Lines		
	RES	BUS	RES	BUS	TOTAL	Lines	
METHOD ONE GRAND TOTAL>	32,119	7,952	8,125	371,084	379,209	419,280	
			MET	HOD 1 ESTIN	MATE		
	Total						
	Resold>	40,071					
CLECs Over 10 Lines - FEBRUARY, 2001	82						
FACILITIES-BASED CLECs>	39						
RESALE ONLY CLECs>	43						

# Exhibit JAR-8 "CLECs with Over 10 Lines in BellSouth Tennessee Area, METHOD TWO"

"Public Version"

#### CLECs with Over 10 Lines in BellSouth TENNESSEE METHOD TWO

TENNESSEE	Danal	Resold Lines Estimated			Total	911	911	UNE Pla	atforms	
FEBRUARY 2002	Resolu	Lines	Facilities-based Lines			Local	Listings	Listings		I
	RES	BUS	RES	BUS	TOTAL	Lines	Res	Bus	Res	Bus
FACILITIES-BASED [ 10+ Lines ]										
1 ACCESS INTEGRATED NETWORKS										ı
2 ADELPHIA BUS. SOLUTIONS (HYPERION, LOUISVILLE LIGHTWAVE)										ı
3 AENEAS COMMUNICATIONS										
4 AT&T (+NORTHPOINT, +TELEPORT-TCG, + MEDIAONE, +AT&T BROADBAND	D)									
5 BIRCH TELECOM										
6 BUSINESS TELECOM ( BTI, +FIBERSOUTH)										
7 CINERGY COMMUNICATIONS										ı
8 CITIZENS (GLOBAL CROSSING, FRONTIER )										
9 CRG INTERN'L (NETWORK ONE)										
10 ELECTRIC POWER BOARD OF CHATANOOGA										Ī
11 ERNEST COMMUNICATIONS										
12 GLOBAL NAPS										1
13 ICG COMMUN. (INTELCOM)										Ī
14 IDS TELECOM										1
15 ITC^DELTACOM										Ī
16 KMC TELECOM INC.										ī
17 KNOLOGY										1
18 LECSTAR (EMPIRE TELECOM SVCS)										
19 LIGHTYEAR COMMUNICATIONS										1
20 MCI METRO (+WORLDCOM, +MFS, +BROOKS, +INTERMEDIA, +RYTHMS, + 1	NAT. TELECOM	FL, +PHONE O	E)							
21 MOMENTUM BUSINESS SOULTIONS										1
22 NETWORK TELEPH. (+LIGHTNETWORKS)										ī
23 NEWSOUTH COMM (+UNIVERSALCOM)										
24 NEXTLINK COMM. ( XO COMM )										ī
25 SBC TELECOM INC										
26 SPRINT COMMUNICATIONS										
7 TELIGENT SERVICES										
28 THE OTHER PHONE CO (ACCESSONE,+TALK.COM, +OMNICALL)										
29 TIME WARNER COMMUN										
30 TRIVERGENT (NUVOX, STATE COMM, GABRIEL))										
31 US LEC										
32 XSPEDIUS CORP.(LEC UNWIRED)										
33 Z-TEL COMMUN.										
FACILITIES-BASED Sub-Total	2,640	6,075	8,132	330.589	338,721	347,436	5.010	280.714	3,122	49.8

#### CLECs with Over 10 Lines in BellSouth TENNESSEE METHOD TWO

TENNESSEE	_			- Estimated		Total
FEBRUARY 2002	Reso	ld Lines		ilities-based		Local
	RES	BUS	RES	BUS	TOTAL	Lines
Resale Only [10 + Lines]	RES	DU3	KEO	DUO	IOIAL	Lilles
1 1-800 RECONEX, INC.						
2 ALLSOUTH PHONE CONNECT						
3 ANNOX, INC						
4 APPLIANCE&TV RENTALS (FONES-4-U)						
5 AWARD ENTERPRISES (JERRY LAQUIERE)						
6 BUDGET PHONE, INC						
7 CAT COMMUN INT'L ( CCI )						
8 CHAPMAN DIVERSIFIED SVCS						
9 CHOCTAW COMMUN. (SMOKE SIGNAL COM.)						
10 COMM SOUTH COS						
11 COMMUNITY TELEPHONE CORP						
12 DELTA PHONES		<del>                                     </del>			1	
13 DPI-TELECONNECT						
14 E.SPIRE COMM. ( ACSI )		<del>                                     </del>			<del>                                     </del>	
15 EXPRESS TELEPHONE SVCS (EXPRESS TITLE)						
16 EZ PHONE, INC.						
17 EZ TALK COMMUNICATIONS						
18 FAIR FINANCIAL (MIDSTATE TELECOM)		_				
19 FIRST TEL, INC.		_				
20 GLOBAL CONNECTION INC		_				
21 GO-TEL, INC.		+				
22 HART COMM (HTR&L ENTERPRIS.)		_				
23 INTERLINK TELECOMMUNICATIONS		+				
24 LCI INTERNATIONAL (QWEST)		_				
25 MAX - TEL COMMUNICATIONS		_				
26 MONEY TO GO (MTG PHONE SVC)		_				
27 NAVIGATOR TELECOMM., LLC		_				
28 NEW PHONE (IMAGE ACCESS)		_				
29 NOS COMMUNICATIONS		_				
30 NOW COMMUNICATIONS (+TEL-LINK, +TELSTAR)		_				
31 NUSTAR COMMUN. (TELEVIA)						_
32 PHONE RECONNECT OF AMERICA		_				
33 PHONE-LINK		+	$\vdash$			
34 SOUTHERN TELECOMMUNICATIONS		+	$\vdash$			
35 STATE DISCOUNT TELEPHONE		_				
	_		<b> </b>		<del>                                     </del>	
36 TELE CONEX 37 TELEPHONE CO OF CENTRAL FL (TCCF)		+			<del>                                     </del>	
		_				
38 TENNESSEE PHONE SERVICE		┼──┤	<del>                                     </del>		<del>                                     </del>	
39 TENNESSEE TELEPHONE SERVICE		┼──┤			1	
40 UNIVERSAL TELECOM (UNIV. TELEPHONE)		+	$\vdash$		$\vdash$	
41 USA EXCHANGE (OMNIPLEX)		+	$\vdash$		$\vdash$	
42 USA QUICK PHONE						
43 USA TELECOM (INT'L DESIGN GRP)			$\vdash$			
Resale-only (10 + Lines) SUBTO	TAL 29,296	895	-	-	-	30,191

#### CLECs with Over 10 Lines in BellSouth TENNESSEE METHOD TWO

TENNESSEE FEBRUARY 2002	Resold Lines		Estimated Facilities-based Lines		Total Local	
	RES	BUS	RES	BUS	TOTAL	Lines
METHOD TWO GRAND TOTAL>	31,936	6,970	8,132	330,589	338,721	377,627
				METHOD 2 ESTIMATE		
	Total					
	Resold>	38,906				
CLECs Over 10 Lines - FEBRUARY, 2001	76					
FACILITIES-BASED CLECs>	33					
RESALE ONLY CLECs>	43					

METHOD 2 ESTIMATE

BellSouth Area - TENNESSEE	377,627		
CLEC Share of Access Lines =	377,627 +	2,617,989	
METHOD 2 ESTIMATE = FEBRUARY 2002	12.6%		

# **Exhibit JAR-9**

# "CLEC Completed Collocations – Tennessee - February 2002"

"Public Version"

WIRECENTER	wc	Feb-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
<u>NAME</u>	CLLI	Collocations	LINES	LINES	LINES
1 Chattanooga-Brainerd	CHTGTNBR		32,200	14,147	46,347
2 Chattanooga-Dodds Ave	CHTGTNDT		19,740	7,544	27,284
3 Chattanooga-Ninst Street	CHTGTNNS		9,198	25,567	34,765
4 Collierville	CRVLTNMA		20,968	4,804	25,772
5 Franklin	FKLNTNMA		32,692	7,038	39,730
6 Hendersonville	HDVLTNMA		23,270	4,794	28,064
7 Knoxville-Main	KNVLTNMA		33,504	33,992	67,496
8 Memphis-Bartlett	MMPHTNBA		61,761	17,735	79,496
9 Memphis-Chickasaw	MMPHTNCT		28,663	10,271	38,934
10 Memphis-Eastland	MMPHTNEL		30,746	17,167	47,913
11 Memphis-Germantown	MMPHTNGT		58,497	11,921	70,418
12 Memphis-Main	MMPHTNMA		11,030	21,251	32,281
13 Memphis-Midtown	MMPHTNMT		22,664	6,812	29,476
14 Memphis-Oakville	MMPHTNOA		39,231	23,126	62,357
15 Memphis-Southland	MMPHTNSL		34,663	14,547	49,210
16 Murfreesboro	MRBOTNMA		49,638	13,035	62,673
17 Nashville-Brentwood	NSVLTNBW		21,450	11,607	33,057
18 Nashville-Crieve Hall	NSVLTNCH		38,578	9,757	48,335
19 Nashville-Donelson	NSVLTNDO		27,626	13,207	40,833
20 Nashville-Madison	NSVLTNMC		16,114	4,631	20,745
21 Nashville-Main	NSVLTNMT		12,863	60,118	72,981
22 Nashville-Sharondale	NSVLTNST		33,418	12,016	45,434
24 Nashville-University	NSVLTNUN		5,706	11,246	16,952
BellSouth lines addressed by		325	664,220	356,333	1,020,553
10 or more CLEC collocations>		67%	35%	50%	39%
25 Athens	ATHNTNMA		11,427	5,386	16,813
23 Chattanooga-Middle Valley	CHTGTNMV		13,793	1,388	15,181
26 Chattanooga-Redbank	CHTGTNRB		17,592	4,022	21,614
27 Chattanooga-Rossville	CHTGTNRO		19,215	4,243	23,458
28 Chattanooga-St Elmo	CHTGTNSE		9,254	2,036	11,290
29 Clarksville Main	CLVLTNMA		38,394	16,377	54,771
30 Cleveland	CLEVTNMA		35,664	10,081	45,745
31 Columbia Main	CLMATNMA		19,035	9,625	28,660
32 Cool Springs	FKLNTNCC		2,611	4,273	6,884
33 Gallatin	GALLTNMA		14,957	5,009	19,966
34 Goodlettsville	GDVLTNMA		10,471	4,326	14,797
35 Jackson-Main	JCSNTNMA		22,012	13,226	35,238
36 Jackson-Northside	JCSNTNNS		14,309	7,540	21,849
37 Knoxville-Bearden	KNVLTNBE		12,331	10,101	22,432
38 Knoxville-Fountain City	KNVLTNFC		23,908	5,460	29,368
39 Knoxville-West Hills	KNVLTNWH		40,029	13,474	53,503

04-24-02 1 of 5

WIRECENTER	WC	Feb-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
NAME	CLLI	Collocations	LINES	LINES	LINES
40 Knoxville-Young High	KNVLTNYH	COTTOCACTORD	21,902	3,549	25,451
41 Lebanon	LBNNTNMA		20,463	6,530	26,993
42 Maryville-Main	MAVLTNMA		39,499	11,143	50,642
43 Memphis-Cherokee	MMPHTNCK		10,706	1,618	12,324
44 Memphis-Frayser	MMPHTNFR		18,572	2,744	21,316
45 Memphis-Humphreys	MMPHTNHP		638	504	1,142
46 Memphis-Southside	MMPHTNST		14,842	5,756	20,598
47 Memphis-Southwind	GTWSTNSW		1,288	865	2,153
48 Memphis-Westwood	MMPHTNWW		15,878	1,488	17,366
49 Morristown	MRTWTNMA		24,264	9,890	34,154
50 Nashville-Airport	NSVLTNAP		18,778	7,515	26,293
51 Nashville-Bellevue	NSVLTNBV		16,533	2,169	18,702
52 Nashville-Burton Hills	NSVLTNBH		2,998	287	3,285
53 Nashville-Cockrill Bend	NSVLTNCD		78	1,443	1,521
54 Nashville-Hickory Hollow	NSVLTNHH		5,088	1,547	6,635
55 Nashville-Inglewood	NSVLTNIN		24,963	4,587	29,550
56 Nashville-Westmeade	NSVLTNWM		18,039	3,170	21,209
57 Oak Ridge	OKRGTNMT		13,480	7,244	20,724
58 Sevierville	SVVLTNMT		24,401	8,091	32,492
59 Smyrna	SMYRTNMA		16,266	3,940	20,206
60 Tullahoma	TLLHTNMA		10,380	6,260	16,640
BellSouth lines addressed by		487	1 200 270	F.C.2. 2.4.0	1 051 510
belisouch lines addressed by		407	1,288,278	563,240	1,851,518
1 or more CLEC collocations>		100%	1,288,278	563,240 79%	71%
=	ACHLTNMT				
1 or more CLEC collocations>	ACHLTNMT ARTNTNMT		68%	79%	71%
1 or more CLEC collocations> 61 Adams-Cedar Hill			<b>68%</b> 1,586	<b>79%</b> 96	<b>71%</b> 1,682
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington	ARTNTNMT		68% 1,586 3,326	<b>79%</b> 96 764	71% 1,682 4,090
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT		68% 1,586 3,326 5,245	<b>79%</b> 96 764 1,169	71% 1,682 4,090 6,414
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA		68% 1,586 3,326 5,245 1,665	79% 96 764 1,169 358	71% 1,682 4,090 6,414 2,023
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT		68% 1,586 3,326 5,245 1,665 4,258	79% 96 764 1,169 358 780	71% 1,682 4,090 6,414 2,023 5,038
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT		68% 1,586 3,326 5,245 1,665 4,258 1,622	79% 96 764 1,169 358 780 123	71% 1,682 4,090 6,414 2,023 5,038 1,745
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA		68% 1,586 3,326 5,245 1,665 4,258 1,622 2,229	79% 96 764 1,169 358 780 123 137	71% 1,682 4,090 6,414 2,023 5,038 1,745 2,366
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA		68% 1,586 3,326 5,245 1,665 4,258 1,622 2,229 980	79% 96 764 1,169 358 780 123 137 61	71% 1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA BLGPTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162	79% 96 764 1,169 358 780 123 137 61 1,454	71% 1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA BLGPTNMA CMDNTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186	79% 96 764 1,169 358 780 123 137 61 1,454 2,323	71% 1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA BLGPTNMA CMDNTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862	79% 96 764 1,169 358 780 123 137 61 1,454 2,323 464	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA BLGPTNMA CMDNTNMA CRTHTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA BLGPTNMA CMDNTNMA CRTHTNMA CNVLTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston 76 Charlotte	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA BLGPTNMA CMDNTNMA CRTHTNMA CNVLTNMA CHTNTNMT		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104 2,933	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542 349	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646 3,282
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston 76 Charlotte 77 Chattanooga-Harrison	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA CMDNTNMA CRTHTNMA CNVLTNMA CHTNTNMT CHRLTNMT		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104 2,933 9,301	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542 349 670	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646 3,282 9,971
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston 76 Charlotte 77 Chattanooga-Harrison 78 Chattanooga-Signal Mountain	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA CMDNTNMA CMDNTNMA CRTHTNMA CNVLTNMA CHTNTNMT CHRLTNMT CHTGTNSM		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104 2,933 9,301 7,039	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542 349 670 716	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646 3,282 9,971 7,755
l or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston 76 Charlotte 77 Chattanooga-Harrison 78 Chattanooga-Signal Mountain 79 Clinton	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA CMDNTNMA CMDNTNMA CRTHTNMA CHTNTNMT CHRLTNMT CHTGTNSM CLTNTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104 2,933 9,301 7,039 9,021	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542 349 670 716 1,748	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646 3,282 9,971 7,755 10,769
1 or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston 76 Charlotte 77 Chattanooga-Harrison 78 Chattanooga-Signal Mountain 79 Clinton 80 Copper Hill	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA CMDNTNMA CMDNTNMA CRTHTNMA CHTNTNMT CHRLTNMT CHTGTNSM CLTNTNMA CRHLTNCB		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104 2,933 9,301 7,039 9,021 6,006	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542 349 670 716 1,748 907	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646 3,282 9,971 7,755 10,769 6,913
l or more CLEC collocations> 61 Adams-Cedar Hill 62 Arlington 63 Ashland City 64 Bells 65 Benton 66 Bethel Springs 67 Big Sandy 68 Blanche 69 Bolivar 70 Brownsville 71 Bulls Gap 72 Camden 73 Carthage 74 Centerville 75 Charleston 76 Charlotte 77 Chattanooga-Harrison 78 Chattanooga-Signal Mountain 79 Clinton	ARTNTNMT ASCYTNMA BLLSTNMA BNTNTNMT BTSPTNMA BGSNTNMA BLNCTNMT BLVRTNMA BWVLTNMA CMDNTNMA CMDNTNMA CRTHTNMA CHTNTNMT CHRLTNMT CHTGTNSM CLTNTNMA		68%  1,586 3,326 5,245 1,665 4,258 1,622 2,229 980 5,162 6,186 3,862 5,854 3,328 4,332 4,104 2,933 9,301 7,039 9,021	79%  96 764 1,169 358 780 123 137 61 1,454 2,323 464 1,497 1,083 1,047 542 349 670 716 1,748	71%  1,682 4,090 6,414 2,023 5,038 1,745 2,366 1,041 6,616 8,509 4,326 7,351 4,411 5,379 4,646 3,282 9,971 7,755 10,769

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WIRECENTER	WC	Feb-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
NAME	<u>CLLI</u>	Collocations		LINES	
NAME 83 Culleoka	CULKTNMA	COTTOCACTORS	LINES	43	<u>LINES</u> 1,078
84 Cumberland City	CMCYTNMT		1,035 666	155	821
85 Cumberland Gap	CLDGTNMA		4,530	794	5,324
86 Cunningham	CNHMTNMA		2,636	119	2,755
87 Dandridge	DNRGTNMA			997	7,855
_	DYTNTNMA		6,858	1,736	9,503
88 Dayton 89 Decatur	DCTRTNMT		7,767 3,943	446	4,389
90 Dickson	DKSNTNMT			4,046	14,608
91 Dover	DOVRTNMT		10,562 4,768	717	5,485
92 Dyer	DYERTNMT		1,615	225	1,840
93 Dyersburg	DYBGTNMA		11,965	7,487	19,452
94 Eagleville	EAVLTNMA		1,716	170	1,886
95 Etowah	ETWHTNMT		4,575	755	5,330
96 Fairview	FRVWTNMT		4,232	519	4,751
97 Fairview 97 Fayetteville	FYVLTNMA		8,759	2,572	11,331
98 Flintville	FLVLTNMA		2,178	152	2,330
99 Fredonia	FRDNTNMA		2,146	101	2,330
100 Gatlinburg	GTBGTNMT		7,146	2,841	9,987
101 Gibson	GBSNTNMT		987	2,841	1,044
102 Gleason	GLSNTNMA		1,197	222	1,419
103 Grand Junction	GDJTTNMA		1,502	197	1,419
104 Greenback	GRNBTNMA		4,018	252	4,270
105 Greenbrier	GNBRTNMA		4,249	407	4,656
106 Greenfield	GNFDTNMT		1,807	355	2,162
107 Halls	HLLSTNMT		2,405	625	3,030
108 Hampshire	HMPSTNMA		685	28	713
109 Harriman	HIMNTNMA		5,803	1,395	7,198
110 Hartsville	HTVLTNMA		2,632	654	3,286
111 Henderson	HNSNTNMT		5,375	1,259	6,634
112 Henning	HNNGTNMA		1,160	209	1,369
113 Hohenwald	HHNWTNMA		4,160	970	5,130
114 Hornbeak	HRNBTNMT		1,584	148	1,732
115 Humboldt	HMBLTNMA		5,677	3,340	9,017
116 Huntingdon	HNTGTNMA		5,513	1,264	6,777
117 Huntland	HNLDTNMA		1,098	155	1,253
118 Jasper	JSPRTNMT		4,073	972	5,045
119 Jefferson City	JFCYTNMA		7,346	2,583	9,929
120 Jellico	JLLCTNMA		4,406	891	5,297
121 Kenton	KNTNTNMA		924	111	1,035
122 Kingston	KGTNTNMT		8,773	1,399	10,172
123 Lafollette	LFLTTNMA		13,120	4,421	17,541
124 Lake City	LKCYTNMA		3,725	414	4,139
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			5,725	71.1	1,133

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WIRECENTER	wc	Feb-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
<u>NAME</u>	CLLI	Collocations	LINES	LINES	LINES
125 Lawrenceburg	LRBGTNMA		9,153	3,029	12,182
126 Lenoir City	LNCYTNMA		10,449	2,340	12,789
127 Lewisburg	LWBGTNMA		7,179	2,550	9,729
128 Lexington	LXTNTNMA		9,322	2,517	11,839
129 Loudon	LODNTNMA		7,359	1,426	8,785
130 Lyles	LYLSTNMA		4,887	387	5,274
131 Lynchburg	LYBGTNMT		1,750	325	2,075
132 Lynnville	LYVLTNMA		920	93	1,013
133 Madisonville	MDVITNMT		6,268	1,923	8,191
134 Manchester	MNCHTNMA		9,105	2,815	11,920
135 Maryville-Friendsville	FIVLTNMA		2,038	144	2,182
136 Maryville-Townsend	TWNSTNMA		1,850	355	2,205
137 Mascot	MSCTTNMT		11,635	1,503	13,138
138 Maynardville	MYVLTNMA		6,000	829	6,829
139 Mcewen	MCWNTNMT		2,354	244	2,598
140 Mckenzie	MCKNTNMA		3,784	1,109	4,893
141 Medina	MEDNTNMA		1,483	178	1,661
142 Memphis-Southhaven	SOHNTNDC		3,751	2,327	6,078
143 Middleton	MDTNTNMA		2,410	232	2,642
144 Milan	MILNTNMA		4,672	1,464	6,136
145 Moscow	MSCWTNMA		1,184	183	1,367
146 Mount Pleasant	MNPLTNMA		3,469	708	4,177
147 Nashville-Airport Authority	NSVLTNAA			1,302	1,302
148 Nashville-Whites Creek	NSVLTNWC		8,464	995	9,459
149 Newbern	NWBRTNMA		2,518	563	3,081
150 Newport-Hartford	HRFRTNMA		3,092	213	3,305
151 Newport-Main	NWPTTNMT		11,687	2,828	14,515
152 Norris	NRRSTNMA		3,671	428	4,099
153 Old Hickory	OLHCTNMA		5,464	614	6,078
154 Oliver Springs	OLSPTNMA		5,179	536	5,715
155 Palmyra	PLMYTNMA		654	24	678
156 Paris	PARSTNMA		10,428	4,503	14,931
157 Petersburg	PTBGTNMA		855	75	930
158 Pleasant View	PSVWTNMT		4,862	498	5,360
159 Portland	PTLDTNMA		6,922	1,705	8,627
160 Pulaski	PLSKTNMA		9,726	3,336	13,062
161 Ridgely	RDGLTNMA		932	149	1,081
162 Ripley	RPLYTNMA		6,030	1,652	7,682
163 Rockwood	RKWDTNMA		5,169	930	6,099
164 Rogersville	RRVLTNMA		8,376	1,892	10,268
165 Sango	SANGTNMT		4,768	377	5,145
166 Santa Fe	SNTFTNMA		1,040	52	1,092
167 Savannah	SVNHTNMT		7,574	2,065	9,639

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WIRECENTER	wc	Feb-02 Completed	RESIDENCE	BELLSOUTH BUSINESS	TOTAL
	CLLI	Collocations			
NAME 168 Selmer	<u>CLLI</u> SLMRTNMT	COTTOCATIONS	LINES	LINES	<u>LINES</u>
	SEWNTNMW		4,840	1,515	6,355
169 Sewanee	_		1,362	246	1,608
170 Shelbyville	SHVLTNMA		9,971	4,854	14,825
171 Sneedville	SNVLTNMA		2,664	410	3,074
172 Soddy Daisy	SDDSTNMA		7,371	727	8,098
173 Somerville	SOVLTNMT		7,811	1,504	9,315
174 South Pittsburg	SPBGTNMA		2,947	861	3,808
175 Spring City	SPCYTNMT		4,310	519	4,829
176 Spring Hill	SPHLTNMT		3,654	1,144	4,798
177 Springfield	SPFDTNMA		9,799	2,966	12,765
178 Summertown	SMTWTNMA		1,736	123	1,859
179 Surgoinsville	SRVLTNMA		2,294	295	2,589
180 Sweetwater	SWTWTNMT		5,830	1,332	7,162
181 Tiptonville	TPVLTNMA		1,412	413	1,825
182 Trenton	TRTNTNMA		3,327	1,188	4,515
183 Triune	TRINTNMA		1,278	127	1,405
184 Troy	TROYTNMT		2,516	310	2,826
185 Union City	UNCYTNMA		6,956	3,941	10,897
186 Vanleer	VNLRTNMA		1,345	72	1,417
187 Wartrace	WRTRTNMT		2,133	310	2,443
188 Watertown	WTTWTNMA		1,622	138	1,760
189 Waverly	WVRLTNMT		4,368	1,356	5,724
190 White Bluff	WHBLTNMT		5,579	706	6,285
191 White House	WHHSTNMA		6,158	982	7,140
192 White Pine	WHPITNMA		2,847	408	3,255
193 Whiteville	WHVLTNMT		1,538	418	1,956
194 Whitwell	WHWLTNMA		3,189	272	3,461
195 Williamsport	WLPTTNMA		754	38	792
196 Winchester	WNCHTNMA		10,825	3,815	14,640
		487	1,906,981	711,008	2,617,989
		^Collocations^ Physical+Virtual	RESIDENCE	BUSINESS	TN TOTAL

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# **Exhibit JAR-10**

"Facilities-based Line Estimate Methodology"

# **Facilities-Based Line Estimate Methodology**

#### 1. METHODS TO ESTIMATE CLEC FACILITIES-BASED LINES

Exhibit ES-3 presents the CLEC line estimate under Method One for Tennessee. Method One selects data available for each CLEC from one of three categories, E911 Listings, the UNE category (loops and platforms) and third, Interconnection trunks ("IC"). Exhibit ES-4 presents the CLEC line estimate under Method Two. Method Two adds data from two categories, CLECs' E911 listings and UNE-Ps for the facilities-based lines estimate. As a result, lines for fewer facilities-based CLECs result under Method Two because by definition it excludes the full dataset considered in Method One, which also includes CLEC UNE loops and interconnection trunks. Thus, Method Two excludes for the most part, datacentric competition. Resale lines, if any, for facilities-based CLECs are included on Exhibits ES-3 and ES-4 on the same page that reports the total CLEC facilities-based lines. Resale lines for all resale-only CLECs appear on the second page of Exhibits ES-3 and ES-4.

#### 2. DATA CATEGORIES

BellSouth's information systems and an extract from the E911 database contractor provide data that BellSouth uses to identify CLECs' lines served, including those served on a facilities basis. BellSouth's billing systems provide an inventory of residential and business resale lines. Data that BellSouth uses in its estimates of facilities-based lines include CLECs' E911 listings, UNE loops, UNE-Platforms, and local interconnection

<sup>&</sup>lt;sup>1</sup> In the normal course of business, these data are collected and maintained in operational databases. Extracts are made from these databases for this affidavit and its exhibits i.e., Collocation: Collocation Access Database; E911 listings: Intrado (formerly named SCC) Database; Interconnection Trunks/Resale: Interexchange Carrier Analysis Information System Database; UNE loops, UNE-P: the Marketing Information System Data Warehouse that holds information from the Customer Records Information System and Carrier Access Billing System.

trunks. For each of these data categories a complete listing, covering all CLECs in BellSouth's service area in the state, was collected. The categories that indicate facilities-based lines correspond to those presented in other applications to provide in-region, interLATA services. Each of these categories is discussed separately later in this exhibit. If data were available that indicated a CLEC was using facilities-based lines in the studymonth, that CLEC and all of its corresponding data were entered into Exhibits ES-3 and ES-4 so that all the information could be considered in estimating each CLEC's facilities-based lines. As previously indicated, because CLECs differ in how they structure their facilities, each CLEC does not have data populated in every category.

Method One considers all of each CLEC's data available, which is segregated into three categories. The first data category is residence and business E911 listings. The second category includes UNE loops and residence and business UNE-Ps. The third category consists of only total local interconnection trunks. As stated previously, BellSouth first estimates each CLEC's total facilities-based lines based on one of these three categories. Under Method One BellSouth does not add data across categories to estimate a CLEC's total facilities-based lines. Exhibit ES-3 displays these three data categories and highlights the particular category used for each CLEC's estimate (refer to confidential version of the Exhibit). Method Two is more conservative in that it bases the facilities-based line estimate only on the sum of each CLEC's E911 listings and/or UNE-Ps.

#### 3. RESIDENCE AND BUSINESS LINE ESTIMATES

In Exhibits ES-12 and ES-13, BellSouth first selects from one of three categories for its estimate of each CLEC's <u>total</u> facilities-based lines. If the data category selected already separates residential and business lines, those counts are used. Data categories that already

identify residence and business separately are E911 listings and UNE-Ps. To estimate lines if a category is selected that does not already segregate residential lines from business lines, the available evidence on each CLEC's residential line count from other categories is used to estimate its residential lines. For example, when local interconnection trunks are selected to estimate a CLEC's total lines, BellSouth then considers evidence from that CLEC's residential E911 listings and/or residential UNE-Ps, if any. If this other information shows some residential lines for the CLEC, those lines are entered as residential class in Exhibits ES-12 and ES-13. However, the total for that CLEC's facilities-based lines estimate determined in the first step is not increased, i.e., total lines estimate minus residential lines results in the balance as business lines. Because many CLECs' business strategies more frequently emphasize business customers, lines are displayed as business class absent specific data on the number of a CLEC's residential lines.

#### 4. FACILITIES-BASED LINES ESTIMATE IS CONSERVATIVE

BellSouth prepared line estimates using a conservative approach that identified facilities-based lines for 39 CLECs operating in its Tennessee Service area in February 2002. *See* Exhibit ES-3. For each CLEC, BellSouth considered the quantity shown for all of the categories available. However, no individual category of facilities-based lines available to BellSouth is ideal. For example, even though CLECs themselves provide and update E911 listings when their switch provides dial-tone, the E911 database does not account for all lines. For example, customer service centers with in-dial only service are not listed. The E911 listings also understate total lines for business customers that have, for example, a PBX customer that lists only a few main numbers at a location. Accordingly and when available, it is reasonable to consider not just the E911 listings but the other categories, such

as the quantity of each carrier's local interconnection trunks. Even when BellSouth relies on interconnection trunks for a CLEC's line estimate, however, an extremely conservative 1:1 line-to-trunk ratio is applied in deriving the estimates under Method One in Exhibit ES-3. That 1:1 ratio assumption very likely understates the number of lines served on a facilities-basis. Other approved applications for interLATA relief have supported a higher line-to-trunk ratio.<sup>2</sup> Exhibit ES-3 (confidential versions) highlights the specific category that BellSouth used for its estimate of each CLEC's total of facilities-based lines under Method One. Facilities-based lines estimates under Method Two are even more conservative in that it considers only E911 listings and/or UNE-Ps for each CLEC. This Method excludes data service providers who use BellSouth's UNE loops but have neither E911 listings nor UNE-Ps. Estimates for 33 CLECs in Tennessee are displayed using Method Two. *See* Exhibit ES-4 (confidential versions) for Method Two derivations.

#### FACILITIES-BASED LINE CATEGORIES

## 5. E911 LISTINGS

ILECs and CLECs in Tennessee are required to provide access to emergency services.

Intrado (formerly named SCC) is the contractor that manages the E911 customer listing database for BellSouth. Intrado manages the data that allows the routing and delivery of 9-1-1 calls to the appropriate answering point along with information about the caller's locations. Since March 2000, for regulatory purposes associated with its 271-application process, BellSouth has obtained a monthly summary of the total number of each CLEC's E911 listing for each of BellSouth's service areas. CLECs' provide and maintain the E911

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<sup>&</sup>lt;sup>2</sup> Joint Affidavit of J. Gary Smith and Mark Johnson, Application of SBC Communications, Inc. for Provision of In-Region, InterLATA Services in Kansas and Oklahoma, Paras. 26 and 28, Tables 2 and 3 at pp. 6-7.

listing to Intrado's database for the customer lines served off their switches. BellSouth maintains E911 listings for CLEC resale lines and UNE-platforms because BellSouth provides switching in those cases. In this affidavit, a CLEC's E911 listing is used to indicate a CLEC facilities-based line. This corresponds to the practice that other successful applicants for 271 approval have adopted. Beginning with February 2001 data, the E911 counts BellSouth receives segregate residence from business listings. As of February 2002, CLECs in Tennessee had over 5, 000 residence E911 listings and over 280,000 business E911 listings in BellSouth's area. CLECs' E911 listings are shown in Exhibits ES-3 and ES-4 (CLEC detail in confidential version only).

## 6. UNBUNDLED NETWORK ELEMENT PLATFORM ("UNE-P")

The number of UNE-Ps purchased by competitors provides further evidence of facilities-based local competition in Tennessee. As of February 2002, BellSouth was providing CLECs in Tennessee with over 3,100 residence and over 60,000 business UNE-Ps. UNE-Ps by CLEC are shown in Exhibit ES-3 and ES-4 (confidential version).

## 7. UNBUNDLED NETWORK ELEMENT LOOPS ("UNE LOOPs")

The number of UNE Loops that CLECs are using to provide "last mile" connections to endusers is an important indicator of CLEC facilities-based service. BellSouth's UNE loops are not differentiated in the database in regards to residence or business class of service. In cases when UNE loops are included to estimate a CLEC's total of facilities-based lines, BellSouth considers any evidence available for that CLEC, such as its residence E911 listings, to apportion the UNE loops. As of February 2002, BellSouth was providing CLECs in Tennessee with more than 52,000 UNE loops. UNE loops by CLEC are displayed in Exhibits ES-3 (confidential version). The UNE loops shown include xDSL loops.

#### 8. LOCAL INTERCONNECTION TRUNKS

Local interconnection trunks enable calls from the ILEC's network to be transported to customers served by the CLEC's network, and vice versa. These trunks connect an ILEC switch to a CLEC switch and provide the interoffice connection function between the two telephone networks. The number of local interconnection trunks connecting BellSouth's network to CLEC networks is another indicator to use in estimating the number of facilities-based lines that a CLEC serves. As of February, over 158,000 local interconnection trunks, on a DS0 equivalent basis, were in service between BellSouth's network and the networks of 39 facilities-based CLECs. IC trunks are selected in approximately one-fourth of the cases as the basis for a CLEC's facilities-based lines under Method One. However, if IC trunks are used, they are counted conservatively on a 1- to-1 line to trunk basis. IC trunks by CLEC are shown on Exhibit ES-3 (confidential version).

## 9. **COLLOCATION EXHIBITS**

Confidential Exhibit ES-5 displays BellSouth \_\_\_wire centers with collocations completed as of February 2002. Collocations completed, either physical or virtual, total \_\_\_ over these wire centers. Table 3 of this affidavit summarizes the number of CLECs' collocations that enable CLECs to address BellSouth residence and business lines and their percentages of total lines. Exhibit ES-5 provides the supporting data that were summarized in Table 3 of this affidavit. The substantial number of BellSouth's residence and business local access lines that CLEC collocations can address is a powerful indicator that facilities-based competition is established broadly within BellSouth's area in Tennessee.

# **Exhibit JAR-11**

FCC Local Telephone Competition: Status as of June 30, 2001 (Released February, 2002)

News media Information 202 / 418-0500 TTY 202 / 418-2555 Fax-On-Demand 202 / 418-2830

Internet: http://www.fcc.gov ftp.fcc.gov

Federal Communications Commission 445 12<sup>th</sup> Street, S.W. Washington, D. C. 20554

This is an unofficial announcement of Commission action. Release of the full text of a Commission order constitutes official action. See MCI v. FCC. 515 F 2d 385 (D.C. Circ 1974).

FOR IMMEDIATE RELEASE February 27, 2002

NEWS MEDIA CONTACT: Mike Balmoris at (202) 418-0253 Email: mbalmori@fcc.gov

# FEDERAL COMMUNICATIONS COMMISSION RELEASES DATA ON LOCAL TELEPHONE COMPETITION

New Entrant Switched Access Lines Climbed to 17.3 Million as of June 30, 2001

Washington, D.C. – The Federal Communications Commission (FCC) today released summary statistics of its latest data on local telephone service competition in the United States. Telecommunications service providers file data on lines in service to enduser customers and state-specific mobile wireless telephone subscribership twice a year in the Commission's local competition and broadband data gathering program (FCC Form 477).

Statistics released today summarize FCC Form 477 filings made by qualifying providers on September 1, 2001, and reflect data as of June 30, 2001. Revenue information about all segments of the telecommunications industry is submitted pursuant to the Commission's consolidated Telecommunications Reporting Worksheet (FCC Form 499-A). The revenue statistics reflect data for the year 2000.

#### Noteworthy data include:

- Competitive local exchange carriers (CLECs) reported 17.3 million (or 9.0%) of the approximately 192 million nationwide switched access lines in service at the end of June 2001, compared to 14.9 million (or 7.7% of nationwide lines) at the end of the preceding year. This represents a 16% growth in CLEC market size during the first six months of 2001.
- About 55% of reported CLEC switched access lines served medium and large business, institutional, and government customers. By contrast, a reported 23% of incumbent local exchange carrier (ILEC) lines served such customers.
- CLECs served 5.5% of the residential and small business market, compared to 4.5% for the six-month period of January 2001-June 2001, or 3.2% for the year ago period.
- CLECs reported providing about one-third of switched access lines over their own local loop facilities, 23% by means of resold ILEC services, and 44% over acquired unbundled network element (UNE) loops. ILECs reported providing almost 8 million UNE loops to other carriers, of which about 3.2 million were provided without switching and about 4.8 million with switching

- At least one CLEC was serving local telephone service end-user customers in 60% of the nation's zip codes at the end of June 2001. Just over 90% of United States households reside in these zip codes. CLECs reported customers in the District of Columbia, in Puerto Rico, and in all states except Delaware.
- The 72 providers of mobile wireless telephone services that reported data as of June 30, 2001 served about 114 million subscribers.
- Local service revenues reported by competitors to the ILECs increased by 70% between 1999 and 2000 -- from \$6.3 billion to \$10.7 billion. The share of local service revenues claimed by competitors rose from 5.8% in 1999 to 8.9% in 2000.

The Commission is currently looking to provide a greater examination of data from various platform providers – such as wireless, satellite and cable – and its subsequent Local Competition Reports will include data from these multiple platform providers.

As additional information becomes available, it will be routinely posted on the Commission's Internet site.

The statistical summary is available in the FCC's Reference Information Center, Courtyard Level, 445 12th Street, S.W. Copies may be purchased from the Commission's duplicating contractor, Qualex International, Portals II, 445 12th Street, S.W., Room CY-B402, Washington, D.C., telephone 202-863-2893, facsimile 202-863-2898, or via e-mail qualexint@aol.com. The statistical summary can also be downloaded from the **FCC-State Link** Internet site at <a href="https://www.fcc.gov/ccb/stats">www.fcc.gov/ccb/stats</a>.

Common Carrier contacts: Industry Analysis Division at (202) 418-0940; TTY (202) 418-0484.

# Local Telephone Competition: Status as of June 30, 2001

Industry Analysis Division Common Carrier Bureau February 2002



This report is available for reference in the FCC's Information Center at 445 12th Street, S.W., Courtyard Level. Copies may be purchased by calling Qualex International, Portals II, 445 12th Street SW, Room CY-B402, Washington, DC 20554, telephone 202-863-2893, facsimile 202-863-2898, or via e-mail qualexint@aol.com. The report can also be downloaded from the **FCC-State Link** Internet site at <a href="https://www.fcc.gov/ccb/stats">www.fcc.gov/ccb/stats</a>.

# Local Telephone Competition: Status as of June 30, 2001

We present here summary statistics of the latest data on local telephone service competition in the United States as reported in the Commission's local competition and broadband data gathering program (FCC Form 477). The summary statistics provide a snapshot of local telephone service competition based on switched access lines in service and state-specific mobile wireless telephone subscribership as of June 30, 2001. We also summarize evidence of competition based on annual local telephone service revenues through the year 2000.

Based on the latest information now available, readers can draw the following broad conclusions:

- Competitive local exchange carriers (CLECs) reported 17.3 million (or 9.0%) of the approximately 192 million nationwide switched access lines in service at the end of June 2001, compared to 14.9 million (or 7.7% of nationwide lines) at the end of the preceding year. This represents a 16% growth in CLEC market size during the first six months of 2001. See Table 1.
- About 55% of reported CLEC switched access lines serve medium and large business, institutional, and government customers. By contrast, a reported 23% of incumbent local exchange carrier (ILEC) local telephone lines served such customers. See Table 2.
- CLECs reported providing about one-third of switched access lines over their own local loop facilities.<sup>3</sup> To serve the remainder, CLECs resell the services of other carriers or use unbundled

Qualifying carriers reported data for June 30, 2001 in filings due on September 1, 2001. (Qualification status is determined separately for each state. If a carrier has at least 10,000 local telephone lines in service in a state, it must file local telephone data for that state.) Earlier FCC Form 477 filings reported data as of December 31, 1999, June 30, 2000, and December 31, 2000. See Federal Communications Commission, Common Carrier Bureau, Industry Analysis Division, Local Telephone Competition at the New Millennium (rel. Aug. 2000), Local Telephone Competition: Status as of June 30, 2000 (rel. Dec. 2000), and Local Telephone Competition: Status as of December 31, 2000 (rel. May 2001) available at <a href="www.fcc.gov/ccb/stats">www.fcc.gov/ccb/stats</a>. During this data gathering program, qualifying service providers will file FCC Form 477 each year on March 1 (reporting data for the preceding December 31) and September 1 (reporting data for June 30 of the same year). An updated FCC Form 477, and Instructions for that particular form, for each specific round of the data collection may be downloaded from the FCC Forms website at <a href="www.fcc.gov/formpage.html">www.fcc.gov/formpage.html</a>. FCC Form 477 replaced a previous, voluntary data gathering program which was administered by the Common Carrier Bureau. See Local Competition and Broadband Reporting, CC Docket No. 99-301, Notice of Proposed Rulemaking, 14 FCC Rcd 18106 (rel. Oct. 22, 1999).

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<sup>&</sup>lt;sup>2</sup> Revenue information about all segments of the tele communications industry is submitted pursuant to the Commission's consolidated Telecommunications Reporting Worksheet (FCC Form 499-A), which is also available from the FCC Forms website at <a href="www.fcc.gov/formpage.html">www.fcc.gov/formpage.html</a>.

A reporting carrier should own the "last mile" of wire, cable, or optical fiber that connects to the enduser premises (or have obtained radio spectrum for the equivalent fixed wireless facility) if it reports providing the local telephone line over its own facilities. In general, local exchange and exchange access lines provisioned over facilities (other than dark fiber) and services obtained from another carrier are not the reporting carrier's "own facilities" for purposes of FCC Form 477, irrespective of whether those (continued....)

network element (UNE) loops that they lease from other carriers.<sup>4</sup> See Table 3.

- In the course of our four data collections to date, the percentage of CLEC switched access lines reported to be provisioned by reselling services has declined steadily (to 23% at the end of June 2001) and the percentage provisioned over UNE loops has grown (to 44%).
- ILECs reported providing about 4.4 million lines to other carriers on a resale basis at the end of June 2001, compared to about 5.4 million lines at the end of the preceding year. By contrast, the number of UNE loops that ILECs reported providing to other carriers increased by 50%, to a total of almost 8 million. See Table 4.
- UNE loops provided with ILEC switching (which includes the so-called UNE-Platform) have increased faster than UNE loops provided without switching. 6
- About 1% of nationwide local telephone lines in service at the end of June 2001, or about 1.9 million lines, terminated at the end-user customer's premises over coaxial cable facilities. Less than 1% of lines terminated over fixed wireless facilities. See Table 5.

The Commission's data collection program provides information about CLEC local telephone

Rulemaking 16 FCC Rcd 2072 (rel. Jan. 19, 2001).

<sup>&</sup>lt;sup>4</sup> UNE loops, as we use the term here, include UNE loops leased from an ILEC on a stand-alone basis and also UNE loops leased in combination with UNE switching or with any other unbundled network element. For definitions of the various unbundled network elements, *see Implementation of the Local Competition Provisions of the Telecommunications Act of 1996*, CC Docket 96-98, Third Report and Order and Fourth Further Notice of Proposed Rulemaking, 15 FCC Rcd 3696, 3932-3952 (rel. Nov. 5, 1999).

The numbers reported by ILECs may be slightly understated because smaller carriers are not required to report data. However, as the reporting ILECs account for about 98% of all ILEC lines, the understatement should not be large. (All ILECs, whether or not they normally report to the FCC, provide data on the number of telephone lines served to the National Exchange Carrier Association for use in conjunction with the Commission's universal service mechanism.) We are less certain about the extent to which comparable lines as reported by CLECs are understated as a result of the state-specific reporting threshold, but we expect such understatement to be larger, on a percentage basis, than for ILECs.

<sup>&</sup>lt;sup>6</sup> The reported number of UNE loops provided without ILEC switching includes UNE loops to unaffiliated DSL service providers.

Relatively large numbers of CLEC lines are associated with the more populous states. With respect to the calculated CLEC *share* of switched access lines in service, however, relatively large values are reported for some less populous states, such as Iowa, Minnesota, and Utah, as well as for some more populous states, such as New York and Texas. See Tables 6 and 7.

- At least one CLEC reported switched access lines in service in the District of Columbia, in Puerto Rico, and in all states except Delaware.<sup>8</sup> Four or more CLECs reported serving customers in 35 states and the District of Columbia. See Table 8.
- The percentage of CLEC switched access lines reported to serve residential and small business
  customers varies among the states, and is generally lower than the corresponding ILEC percentage.<sup>9</sup>
  See Table 9.
- By comparison to the roughly 192 million fixed-facility<sup>10</sup> switched access lines in service, the 72 providers of mobile wireless telephone services that reported information served about 114 million subscribers as of the end of June 2001.<sup>11</sup> About 5% of these subscribers received their service via a mobile telephone service reseller. See Table 10.
- The Commission's data collection program requires CLECs and ILECs to identify each zip code in which the carrier provides local telephone service to at least one end-user customer. As of June 30, 2001, at least one CLEC was serving customers in 60% of the nation's zip codes. Just over 90% of United States households reside in these zip codes. Moreover, multiple carriers report providing local telephone service in the major population centers of the country. See Table 11, Table 12, and the map that follows Table 13.

The first and second largest numbers of CLEC lines are reported for New York and Texas which are, respectively, the third and second most populous states. The most populous state, California, has the third largest number of CLEC lines reported.

<sup>&</sup>lt;sup>8</sup> Under Section 3(40) of the Communications Act the term *state* "includes the District of Columbia and the Territories and possessions." 47 U.S.C. § 153(40). We note that carriers that have fewer than 10,000 local telephone lines in service in a state are not required to report those lines on FCC Form 477, but may file the data on a voluntary basis. There were 13 voluntary ILEC filings and 24 voluntary CLEC filings of state-specific data as of June 30, 2001. In the course of our four data collections to date, the number of voluntary ILEC filings has varied between 7 and 13, and the number of voluntary CLEC filings has varied between 24 and 53.

<sup>&</sup>lt;sup>9</sup> The smallest difference occurs in New York (65.3% for ILECs and 64.6% for CLECs).

That is, voice telephone lines provided by means of wireline or fixed wireless technology.

Facilities-based providers with fewer than 10,000 mobile wireless telephone service subscribers in a state (measured by revenue-generating handsets in service) are not required to report. A facilities-based mobile wireless telephone service provider serves subscribers using spectrum licenses that it has obtained or manages.

<sup>&</sup>lt;sup>12</sup> CLECs and ILECs are required to report, for states in which they have at least 10,000 local telephone lines in service, lists of zip codes where they have subscribers. Providers of mobile wireless telephone service do not report zip codes.

- In California, Florida, Georgia, Massachusetts, New York, and Texas, at least one-quarter of the zip codes have seven or more reporting CLECs. By contrast, 12% of nationwide zip codes have seven or more reporting CLECs. See Table 13.
- The annual *local service* revenues of carriers that identified themselves as CLECs<sup>13</sup> when filing revenue information with the Commission increased by almost 70% from year-ended 1999 to year-ended 2000 -- increasing from \$4.5 billion to \$7.6 billion. See Table 14.
- Firms that do not identify local service as being their primary line of business reported substantial growth in local service revenues. The *local service* revenues of *all* local service competitors increased from \$6.3 billion in 1999 to \$10.7 billion in 2000.
- The share of local service revenues claimed by carriers competing with the ILECs rose from 5.8% in 1999 to 8.9% in 2000.
- The *total* telecommunications revenues of all firms engaged in providing local service in competition with the ILECs were about \$97 billion in 2000 -- reflecting the operations of large firms such as AT&T and WorldCom, which have significant revenues from other telecommunications services. Thus, while competitors now claim a small share of the local telephone service market, large firms with substantial resources are active in that market. See Table 15.

As other information from FCC Form 477 becomes available, it will be routinely posted on the Commission's Internet site. We invite users of the information presented in this statistical summary to provide suggestions for improved data collection and analysis by:

- Using the attached customer response form,
- E-mailing comments to eburton@fcc.gov,
- Calling the Industry Analysis Division at (202) 418-0940, or
- Participating in any formal proceedings undertaken by the Commission to solicit comments for improvement of FCC Form 477.

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That is, legal entities that selected CLEC or competitive access provider (CAP) as their principal line of business when filing FCC Form 499-A. (CAP is an older term associated with some of the first local service competitors, who tended to build their own facilities.) The number of legal entities reporting that they provided some form of local service in 2000 was 2,025. In addition to 1,327 ILEC entities and 485 entities that identified themselves as CLECs or CAPs, 213 other legal entities reported local service revenues. The number of reporting entities self-identifying in any particular category can change widely with corporate acquisitions, divestitures, and reorganizations. In the opinion of the Industry Analysis Division staff, the revenue numbers are much less subject to such variation. By contrast, FCC Form 477 data are summarized at the holding company level in this statistical summary.

Table 1
End-User Switched Access Lines Reported 1/

Date	ILEC Lines	<b>CLEC Lines</b>	Total	CLEC Share
December 1999	181,307,695	8,194,243	189,501,938	4.3 %
June 2000	179,761,930	11,557,381	191,319,311	6.0
December 2000	177,683,672	14,871,409	192,555,081	7.7
June 2001	174,485,706	17,274,728	191,760,434	9.0

1/ Some previously published data have been revised.

Table 2 (Revised March 6, 2002) End-User Switched Access Lines by Customer Type 1/

	R	Reporting ILEC	Cs .	Reporting CLECs			
Date	Residential & Small Businesses	Other 2/	% Residential & Small Businesses	Residential & Small Businesses	Other 2/	% Residential & Small Businesses	
December 1999	139,758,434	41,549,261	77.1 %	3,368,702	4,825,541	41.1 %	
June 2000	140,635,199	39,126,731	78.2	4,579,501	6,977,880	39.6	
December 2000	138,906,551	38,777,121	78.2	6,620,471	8,250,938	44.5	
June 2001	134,317,629	40,168,077	77.0	7,793,071	9,481,656	45.1	

<sup>1/</sup> Some previously published data have been revised.

<sup>2/</sup> Medium and large businesses, institutional, and government customers.

Table 3
Reporting Competitive Local Exchange Carriers 1/
(End-User Switched Access Lines in Thousands)

				Acquired Lines				CLEC-Owned		
Ι	Date	CLECs Reporting	Total End-User Lines	Resold Lines 2/	UNEs 2/	Total Lines Acquired	Percent	Lines 3/	Percent	
De	c 1999	81	8,194	3,513	1,959	5,471	66.8 %	2,723	33.2 %	
Jui	n 2000	78	11,557	4,315	3,201	7,516	65.0	4,042	35.0	
De	c 2000	89	14,871	4,114	5,540	9,655	64.9	5,217	35.1	
Jur	n 2001	91	17,275	3,919	7,580	11,499	66.6	5,776	33.4	

- 1/ Some previously published data have been revised.
- 2/ Lines acquired from other carriers as UNE loops or under resale arrangements.
- 3/ Lines provided over CLEC-owned "last-mile" facilities.

Table 4
Reporting Incumbent Local Exchange Carriers 1/
(End-User Switched Access Lines in Thousands)

					Liı	nes Provided t	o Other Carrier	s	
Date 2/	ILECs Reporting	Total Lines	End-User Lines	Resold Lines	UNEs without Switching	UNEs with	Total UNEs	Total UNEs and Resold Lines	Percent of Total Lines
Dec 1997	9	159,008	157,132	1,743			133	1,876	1.2 %
Jun 1998	8	161,810	159,118	2,448			244	2,692	1.7
Dec 1998	7	164,614	161,191	3,062			361	3,423	2.1
Jun 1999	7	167,177	162,909	3,583			685	4,268	2.6
Dec 1999	168	187,294	181,308	4,494	1,004	489	1,493	5,987	3.2
Jun 2000	159	188,171	179,762	5,098	1,696	1,616	3,312	8,409	4.5
Dec 2000	166	188,346	177,684	5,388	2,436	2,838	5,274	10,662	5.7
Jun 2001	156	186,825	174,486	4,417	3,161	4,761	7,922	12,340	6.6

<sup>1/</sup> Some previously published data have been revised.

<sup>2/</sup> Data for December 1997 through June 1999 are from Common Carrier Bureau voluntary surveys. Starting with December 1999, data are from FCC Form 477 filings.

Table 5
End-User Switched Access Lines by Type of Technology, in Thousands (As of June 30, 2001)

Technology	ILECs		CLECs		Total	
	Lines (000s)	Percent	Lines (000s)	Percent	Lines (000s)	Percent
Coaxial Cable	10	0 %	1,876	11 %	1,887	1 %
Fixed Wireless	1	0	34	0	36	0
Other (Including Traditional Wireline)	174,474	100	15,364	89	189,838	99
Total	174,486	100 %	17,275	100 %	191,760	100 %

Table 6 End-User Switched Access Lines Served by Reporting Local Exchange Carriers (As of June 30, 2001)

State	ILECs	CLECs	Total	CLEC Share
Alabama	2,413,440	121,059	2.534.499	5 %
Alaska	474,215	*	*	*
Arizona	3,062,586	231,777	3,294,363	7
Arkansas	1,412,863	231,777	3,294,303	*
California	23,103,077	1,668,232	24 771 200	7
Colorado	2,805,532	325,983	24,771,309 3,131,515	10
Connecticut		164,379	2,528,066	7
Delaware	2,363,687 567,381	104,379	567,381	0
District of Columbia	887,590	124,630	1,012,220	12
Florida	·			7
Georgia	11,211,674 4,905,002	864,892 515,730	12,076,566 5,420,732	10
Hawaii		313,730 *	3,420,732	*
Idaho	739,979	*	*	*
	732,814			
Illinois	7,558,613	1,113,112	8,671,725	13
Indiana	3,576,710	180,221	3,756,931	5
Iowa	1,379,872	164,637	1,544,509	11
Kansas	1,441,940	121,294	1,563,234	8
Kentucky	2,170,191	100.020	*	
Louisiana	2,505,961	108,820	2,614,781	4
Maine	801,649	211 400		
Maryland	3,599,027	211,499	3,810,526	6
Massachusetts	4,131,520	576,442	4,707,962	12
Michigan	6,027,730	583,653	6,611,383	9
Minnesota	2,861,684	353,246	3,214,930	11
Mississippi	1,356,136	51,496	1,407,632	4
Missouri	3,446,252	224,442	3,670,694	6
Montana	527,989	*	*	*
Nebraska	931,979	*	*	*
Nevada	1,366,124	144,453	1,510,577	10
New Hampshire	775,864	67,315	843,179	8
New Jersey	6,707,243	300,594	7,007,837	4
New Mexico	977,439	*	*	*
New York	10,689,293	3,138,133	13,827,426	23
North Carolina	4,664,775	323,594	4,988,369	6
North Dakota	312,573	*	*	*
Ohio	6,876,434	280,088	7,156,522	4
Oklahoma	1,923,027	125,912	2,048,939	6
Oregon	2,079,221	118,425	2,197,646	5
Pennsylvania	7,818,599	1,122,623	8,941,222	13
Puerto Rico	1,300,665	*		
Rhode Island	604,128	69,237	673,365	10
South Carolina	2,239,383	90,241	2,329,624	4
South Dakota	338,834	*	*	*
Tennessee	3,352,224	272,211	3,624,435	8
Texas	11,496,247	1,891,131	13,387,378	14
Utah	1,149,667	145,603	1,295,270	11
Vermont	399,084	*	* 70.40-	*
Virgin Islands	70,426	0	70,426	0
Virginia	4,203,412	402,528	4,605,940	9
Washington	3,751,683	229,693	3,981,376	6
West Virginia	980,575	*	*	*
Wisconsin	3,151,854	322,735	3,474,589	9
Wyoming	259,839	*	*	*
Nationwide	174,485,706	17,274,728	191,760,434	9 %

Note: Carriers with under 10,000 lines in a state were not required to report.

<sup>\*</sup> Data withheld to maintain firm confidentiality.

Table 7 Competitive Local Exchange Carrier Share of End-User Switched Access Lines 1/

State	Dec 1999	Jun 2000	Dec 2000	Jun 2001
Alabama	5 %	3 %	4 %	5 %
Alaska	*	*	*	*
Arizona	*	5	5	7
Arkansas	*	*	*	*
California	4	5	6	7
Colorado	5	7	9	10
Connecticut	3	5	6	7
Delaware	*	*	*	0
District of Columbia	7	7	9	12
Florida	6	6	6	7
Georgia	5	6	8	10
Hawaii	*	*	0	*
Idaho	0	0	*	*
Illinois	5	7	9	13
Indiana	3	4	5	5
Iowa	*	9	11	11
Kansas	*	5	7	8
		3 *		8 *
Kentucky	2		3	
Louisiana	3	2	3	4
Maine				
Maryland	2	3	4	6
Massachusetts	6	8	11	12
Michigan	3	5	6	9
Minnesota	6	7	9	11
Mississippi	4	*	4	4
Missouri	3	5	6	6
Montana	*	*	*	*
Nebraska	*	*	*	*
Nevada	*	*	*	10
New Hampshire	*	*	6	8
New Jersey	*	4	5	4
New Mexico	*	*	*	*
New York	9	16	20	23
North Carolina	3	4	4	6
North Dakota	*	*	*	*
Ohio	4	4	4	4
Oklahoma	*	*	5	6
Oregon	2	3	5	5
Pennsylvania	5	8	10	13
Puerto Rico	0	*	*	*
Rhode Island	*	*	*	10
South Carolina	*	*	4	4
South Dakota	*	*	*	*
Tennessee	4	6	6	8
Texas	4	7	13	14
Utah	3	6	10	11
Vermont	*	*	*	*
Virgin Islands	0	0	0	0
Virginia	2	5	7	9
Washington	4	5	6	6
	. +		*	*
		*		
West Virginia	*	*		
Wisconsin	* 5	7	8	9
	*			

Note: Carriers with under  $10,\!000$  lines in a state were not required to report.

<sup>\*</sup> Data withheld to maintain firm confidentiality.

<sup>1/</sup> Some previously published data have been revised.

Table 8
Number of Reporting Local Exchange Carriers
(As of June 30, 2001)

State	ILECs	CLECs	Total
Alabama	9	7	16
Alaska	4	2	6
Arizona	3	8	11
Arkansas	4	8 1	5
California	6	14	20
Colorado	3	6	9
Connecticut	2	5	7
Delaware	1	0	1
District of Columbia	1	6	7
Florida	9	18	27
Georgia	13	16	29
Hawaii	1	1	2
Idaho	5	2	7
Illinois	6	13	19
Indiana	7	7	14
Iowa	6	4	10
Kansas	4	5	9
Kentucky	11	3	14
Louisiana	6	8	14
Maine	6	3	9
Maryland	1	9	10
Massachusetts	2	10	12
Michigan	6	11	17
Minnesota	16	11	27
Mississippi	5	5	10
Missouri	7	7	14
Montana	7	2	9
Nebraska	6	3	9
Nevada	5	4	9
New Hampshire	4	4	8
New Jersey	3	7	10
New Mexico	4	1	5
New York	8	23	31
North Carolina	13	13	26
North Dakota	8	2	10
Ohio	9	9	18
Oklahoma	9	6	15
Oregon	7	4	11
Pennsylvania	10	19	29
Puerto Rico	1	1	2
Rhode Island	1	4	5
South Carolina	12	7	19
South Dakota	7	2	9
Tennessee	12	9	21
Texas	12	27	39
Utah	5	4	9
Vermont	4	2	6
Virgin Islands	1	0	1
Virginia	5	11	16
Washington	7	8	15
West Virginia	2	1	3
Wisconsin	9	8	17
Wyoming	2	1	3
Nationwide - Unduplicated	156	91	247
Total State Filings 1/	317	364	681
Required Filings 1/	304	340	644
Voluntary Filings 1/	13	24	37
	ı		

1/ Each report represents all of a company's operations in a given state. Carriers with both ILEC and CLEC operations in the same state provide separate reports.

Table 9
Percentage of Lines Provided to Residential and Small Business Customers
(As of June 30, 2001)

Alabama Alaska Arizona	83 % 81	8 %	80 %
	81		-0 /0
Arizona		*	*
ALIZUIIA	76	39	73
Arkansas	85	*	*
California	81	39	78
Colorado	73	52	71
Connecticut	86	45	84
Delaware	67	0	67
District of Columbia	33	13	31
Florida	83	29	79
Georgia	78	40	74
Hawaii	84	*	*
Idaho	76	*	*
Illinois	74	52	71
Indiana	78	22	75
Iowa	73	52	71
Kansas	87	21	82
Kentucky	83	*	*
Louisiana	81	11	78
Maine	79	*	*
Maryland	64	23	62
Massachusetts	67	46	64
Michigan	77	50	75
Minnesota	72	31	68
Mississippi	81	48	80
Missouri	84	22	80
Montana	79	*	*
Nebraska	74	*	*
Nevada	73	35	69
New Hampshire	74	48	72
New Jersey	68	13	66 *
New Mexico	79 65		
New York	65	65	65
North Carolina	81	20	77 *
North Dakota	71		
Ohio Oklahoma	78 86	13 28	76 83
Oregon Pennsylvania	76 71	37 49	74 69
Puerto Rico	90	*	*
Rhode Island	69	58	68
South Carolina	82	6	79
South Carolina South Dakota	70	*	*
Tennessee	83	16	78
Texas	85	57	81
Utah	73	37	69
Vermont	74	*	*
Virgin Islands	99	0	99
Virginia	68	58	67
Washington	76	36	74
West Virginia	74	*	*
Wisconsin	80	32	75
Wyoming	68	*	*
Nationwide	77 %	45 %	74 %

<sup>\*</sup> Data withheld to maintain firm confidentiality.

Table 10 Mobile Wireless Telephone Subscribers 1/

	Jun 2001 Reporting	Jun 2001 Percent	Subscribers	Subscribers	Subscribers	Subscribers	Percent Change
State	Carriers 1/	Resold 2/	Dec 1999	Jun 2000	Dec 2000 3/	Jun 2001	Jun 00 - Jun 01
Alabama	12	1 %	1,080,410	1,253,084	1,386,294	1,930,631	54 %
Alaska	5	10	165,221	169,892	*	218,424	29
Arizona	13	3	1,125,321	1,624,668	1,855,115	2,018,410	24
Arkansas	6	2	719,919	715,467	743,928	891,275	25
California	12	5	8,544,941	12,283,369	12,710,520	14,184,625	15
Colorado	9	3	1,552,718	1,654,989	1,856,075	1,983,405	20
Connecticut	6	9	1,077,089				25
			, ,	1,136,618	1,277,123	1,418,367	
Delaware	5	6	270,848	275,219	371,014	389,284	41
District of Columbia	6	9	910,116	4/	928,962	987,323	N.M.
Florida	9	7	5,158,079	4,983,478	6,369,985	7,536,670	51
Georgia	14	4	2,538,983	2,687,238	2,754,784	4,076,119	52
Guam		*	*	*	0	*	*
Hawaii	6	2	288,425	454,364	524,291	543,283	20
Idaho	7	3	271,436	296,066	344,564	398,781	35
Illinois	10	9	3,922,482	4,309,660	5,143,767	5,621,044	30
Indiana	9	5	1,318,975	1,717,378	1,715,074	1,781,247	4
Iowa	8	7	774,773	975,629	832,106	861,382	(12)
Kansas	10	3	669,472	724,024	801,293	901,225	24
Kentucky	9	1	911,700	999,544	1,026,334	1,176,756	18
Louisiana	12	3	1,227,106	1,294,693	1,306,457	1,677,292	30
Maine	5	3	187,003	283,640	359,786	399,616	41
Maryland	8	4	1,473,494	4/	1,982,477	2,134,125	N.M.
Massachusetts	6	4	1,892,014	2,228,169	2,649,130	2,753,685	24
Michigan	10	9	3,512,813	3,423,535	3,551,719	4,071,091	19
Minnesota	12	7	1,550,411	1,595,560	1,851,430	2,014,317	26
Mississippi	9	4	673,355	509,038	786,577	993,781	95
Missouri	9	4	1,855,452	1,848,775	1,767,411	1,937,684	5
Montana	*	*	*	*	*	*	*
Nebraska	5	2	576,296	600,885	659,380	712,685	19
Nevada	6	3					
	7		750,335	825,163	684,752	766,581	(7)
New Hampshire		13	280,508	309,263	387,264	445,181	44
New Jersey	6	1	2,289,181	2,750,024	3,575,130	3,896,778	42
New Mexico	8	8	363,827	395,111	443,343	619,582	57
New York	9	11	4,833,816	5,016,524	5,918,136	6,749,096	35
North Carolina	11	4	2,536,068	2,730,178	3,105,811	3,377,331	24
North Dakota	*	*	*	*	*	*	*
Ohio	12	6	3,237,786	3,278,960	4,150,498	4,255,934	30
Oklahoma	12	3	826,637	979,513	1,124,214	1,200,234	23
Oregon	8	3	914,848	1,082,425	1,201,207	1,268,909	17
Pennsylvania	12	5	2,767,474	3,850,372	4,129,186	4,378,216	14
Puerto Rico	5	21	*	1,090,005	757,613	1,374,747	26
Rhode Island	6	5	279,304	313,550	355,889	401,805	28
South Carolina	8	9	1,137,232	1,236,338	1,392,586	1,502,345	22
South Dakota	*	*	*	*	*	*	*
Tennessee	11	1	1,529,054	1,876,444	1,985,851	2,251,208	20
Texas	16	5	5,792,453	6,705,423	7,548,537	8,294,338	24
Utah	10	3	643,824	692,006	750,244	833,492	20
Vermont	*	*	*	*	*	*	*
Virgin Islands	*	*	*	0	0	*	*
Virginia	11	4	1,860,262	4/	2,450,289	2,767,247	N.M.
Washington	9	4	1,800,202	2,144,767	2,286,082	2,493,214	16
West Virginia	9	6					30
-	-		241,265	347,916	392,384	452,036	
Wisconsin	10	7	1,525,818	1,342,908	1,698,520	2,008,679	50 *
Wyoming	4	3	127,634			173,939	
Nationwide	72	5 %	79,696,083	90,643,058	101,043,219	114,028,928	26 %

N.M. - Not meaningful.

<sup>\*</sup> Data withheld to maintain firm confidentiality.

<sup>1/</sup> Carriers with under 10,000 subscribers in a state were not required to report.

<sup>2/</sup> Percentage of mobile wireless subscribers receiving their service from a mobile wireless reseller.

<sup>3/</sup> Data for December 2000 have been revised.

<sup>4/</sup> At the end of June 2000, the District of Columbia, Maryland, and Virginia had a total of 4.8 million subscribers. The state-by-state totals for these individual states were inconsistently reported at the end of June 2000 compared to the other filing periods.

Table 11
Percentage of Zip Codes
with Competitive Local Exchange Carriers

Number of		
CLECs	June 2000 1/	<b>June 2001</b>
0	46.6 %	40.0 %
1	19.7	16.3
2	9.1	9.9
3	6.9	8.2
4	5.0	5.6
5	3.9	4.1
6	2.4	3.3
7	1.6	2.6
8	1.2	2.2
9	1.1	1.7
10 or More	2.5	5.9

1/ Data for June 2000 have been revised.

Table 12 Households in Zip Codes with Competitive Local Exchange Carriers

Number of CLECs	June 2	2000 1/	June	2001
Number of CLECS	Households	Percentage	Households	Percentage
0	14,961,004	14.5 %	9,868,758	9.5 %
1	13,916,596	13.5	9,263,142	9.0
2	12,347,623	11.9	9,049,456	8.8
3	12,926,647	12.5	11,917,810	11.5
4	11,440,264	11.1	10,404,061	10.1
5	9,885,363	9.6	9,013,244	8.7
6	6,604,080	6.4	7,817,760	7.6
7	4,448,655	4.3	6,237,933	6.0
8	3,824,159	3.7	5,746,855	5.6
9	3,865,944	3.7	4,661,435	4.5
10	2,910,477	2.8	4,408,375	4.3
11	2,614,329	2.5	3,786,700	3.7
12	1,398,600	1.4	3,300,413	3.2
13	762,738	0.7	2,671,838	2.6
14	630,526	0.6	1,667,014	1.6
15	306,073	0.3	1,073,135	1.0
16	247,495	0.2	815,304	0.8
17	166,946	0.2	490,565	0.5
18	111,027	0.1	530,607	0.5
> 18	10,121	0.0	654,262	0.6

1/ Data for June 2000 have been revised.

Source: Demographic Power Pack, Current Year Update (2000), MapInfo Corporation.

Table 13
Percentage of Zip Codes with Competitive Local Exchange Carriers
(As of June 30, 2001)

			Number	r of CLECs		
State	Zero	One - Three	Four	Five	Six	Seven or More
Alabama	44 %	48 %	5 %	3 %	0 %	0 %
Alaska	74	26	0	0	0	0
Arizona	36	30	9	10	6	9
Arkansas	92	8	0	0	0	0
California	16	36	7	7	6	29
Colorado	44	35	4	7	8	3
Connecticut	0	79	17	4	0	0
Delaware	100	0	0	0	0	0
District of Columbia	19	30	7	26	19	0
Florida	3	18	6	7	8	57
Georgia	11	36	8	5	6	34
Hawaii	63	37	0	0	0	0
Idaho	60	40	0	0	0	0
Illinois	52	23	3	2	2	19
Indiana	56	38	2	1	2	0
Iowa	77	23	0	0	0	0
Kansas	64	34	2	0	0	0
Kentucky	77	23	0	0	0	0
Louisiana	33	36	8	5	6	12
Maine	37	63	0	0	0	0
Maryland	4	60	7	11	10	8
Massachusetts	1	31	12	12	18	26
Michigan	20	54	7	5	6	9
Minnesota	48	35	7	7	3	0
Mississippi	7	83	10	0	0	0
Missouri	64	24	5	4	3	0
Montana	96	4	0	0	0	0
Nebraska	56	44	0	0	0	0
Nevada	27	73	0	0	0	0
New Hampshire	3	89	8	0	0	0
New Jersey	2	66	17	10	4	0
New Mexico	95	5	0	0	0	0
New York	6	24	10	7	6	48
North Carolina	13	53	9	7	4	15
North Dakota	93	7	0	0	0	0
Ohio	47	33	10	7	2	0
Oklahoma	64	27	7	2	0	0
Oregon	18	77	5	0	0	0
Pennsylvania	23	42	6	4	5	20
Puerto Rico	81	19	0	0	0	0
Rhode Island	3	78	19	0	0	0
South Carolina	43	37	7	8	5	0
South Dakota	89	11	0	0	0	0
Tennessee	50	27	5	6	4	7
Texas	14	29	6	4	5	43
Utah	49	40	11	0	0	0
Vermont	15	85	0	0	0	0
Virginia	54	30	6	6	3	1
Washington	38	36	11	5	6	4
West Virginia	99	1	0	0	0	0
Wisconsin	59	28	6	5	1	0
Wyoming	70	30	0	0	0	0
Nationwide	40 %	34 %		4 %	3 %	
rvauoiiwide	40 %	34 %	6 %	4 %	3 %	12 %

# Reporting CLECs by Zip Code (As of June 30, 2001)

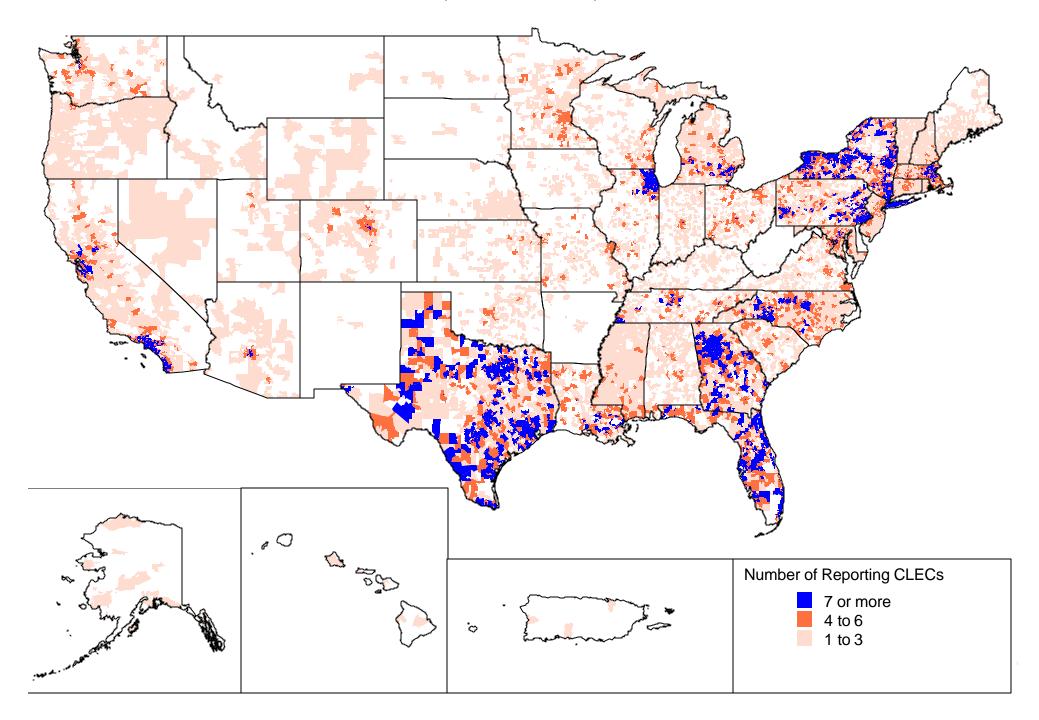


Table 14
Local Service Market \*
(Dollar Amounts Shown in Millions)

		TRS D	Pata		TRS & U	SF Data	Form 4	499-A
	1993	1994	1995	1996	1997	1998	1999	2000
Number of Local Competitors RBOCs & Other Incumbent LECs	1,281	1,347	1,347	1,376	1,410	1,348	1,335	1,327
CAPs & CLECs	20	30	57	94	129	212	349	485
Local Resellers, Shared Tenant, Private Carriers & Other Local Service Providers	N.A.	N.A.	N.A.	25	18	64	147	122
All other carriers reporting local exchange service revenues	<u>N.A.</u>	<u>N.A.</u>	<u>N.A.</u>	<u>74</u>	<u>109</u>	<u>133</u>	<u>143</u>	<u>91</u>
Total	1,301	1,377	1,404	1,569	1,666	1,757	1,974	2,025
Local Service Revenues 1/ Incumbent LECs	¢50,020	¢	¢ <i>c</i>	¢70.200	¢ 69,029	¢<0.901	\$7.6 <b>5</b> 9.6	¢04.080
Bell Operating Companies 2/ Other Incumbent LECs 2/ Total 2/	\$58,838 <u>20,894</u> 79,732	\$61,415 <u>22,507</u> 83,922	\$65,485 <u>24,269</u> 89,754	\$70,290 <u>24,899</u> 95,189	\$68,028 <u>24,960</u> 92,988	\$69,801 <u>26,989</u> 96,790	\$76,586 <u>26,084</u> 102,670	\$94,080 <u>15,233</u> 109,313
Local Service Competitors CAPs & CLECs	174	269	595	949	1,556	2,393	4,505	7,573
Local Resellers, Shared Tenant, Private Carriers & Other Local Service Providers	N.A.	N.A	N.A.	N.A.	224	329	522	913
All other carriers (local exchange service revenues only) 3/	<u>46</u>	<u>32</u>	<u>56</u>	<u>59</u>	<u>381</u>	<u>809</u>	<u>1,319</u>	<u>2,177</u>
Total	220	301	651	1,008	2,161	3,530	6,347	10,664
Total	\$79,952	\$84,224	\$90,405	\$96,197	\$95,149	\$100,320	\$109,016	\$119,976
Share of Local Service Revenues Incumbent LECs								
Bell Operating Companies Other Incumbent LECs Total	73.6% <u>26.1%</u> 99.7%	72.9% <u>26.7%</u> 99.6%	72.4% <u>26.8%</u> 99.3%	73.1% 25.9% 99.0%	71.5% 26.2% 97.7%	69.6% <u>26.9%</u> 96.5%	70.3% 23.9% 94.2%	78.4% <u>12.7%</u> 91.1%
Local Service Competitors CAPs & CLECs	0.2%	0.3%	0.7%	1.0%	1.6%	2.4%	4.1%	6.3%
Local Resellers, Shared Tenant, Private Carriers & Other Local	N.A.	N.A.	N.A.	N.A.	0.2%	0.3%	0.5%	0.8%
All other carriers	0.1%	0.0%	0.1%	0.1%	0.4%	0.8%	1.2%	1.8%
Total	0.3%	0.4%	0.7%	1.0%	2.3%	3.5%	5.8%	8.9%

#### N.A. - Not available.

- \* Some previously published data have been revised. Note that on June 30, 2000, GTE and Bell Atlantic merged and became Verizon.
- For 1993 through 1996, for most categories of carriers, local service revenues include revenues from the following TRS reporting categories: local exchange, local private line, other local services, interstate access services and intrastate access services. The amounts shown do not include pay telephone, mobile or toll service revenues. See also footnote 3. 1997 and 1998 revenues for carriers that filed TRS worksheets but not universal service worksheets were estimated using 1998 TRS worksheets. These worksheets contain carrier revenue data for calendar year 1997.
- 2/ Incumbent LEC local service revenues for 1996 and prior years include significant amounts of yellow pages, billing and collection and other revenues that were reported as other local service revenues. If these revenues were included in 1997, incumbent LECs would show significant revenue growth from 1996 to 1997. Inside wire maintenance was included in local service revenues in 1997 but not thereafter.
- 3/ Toll carriers typically provide resold special access and private line services as part of toll service operations. Accordingly, the table shows local exchange revenues rather than all local revenues for these carriers. All local exchange revenues for these carriers are shown below. The 1998 figure is high because many toll carriers misread instructions and reported a total of about \$1.2 billion of PICC pass-through charges as tariffed subscriber line charge and end-user PICC revenues rather than reporting those charges as toll revenues. Payphone revenues are not included in this table.

All local service revenues reported	1993	1994	1995	1996	1997	1998	1999	2000
by all other carriers	\$243	\$212	\$297	\$291	\$1,274	\$3,418	\$1,848	\$2,446

Source: Data filed on FCC Forms 431, 457 and 499-A worksheets. See also: Telecommunications Industry Revenues.

Table 15
Total Telecommunications Revenues \*
(Dollar Amounts Shown in Millions)

	TRS Data 1/				TRS & USF Data		Form 499-A		
	1992	1993	1994	1995	1996	1997	1998	1999	2000
Total telecommunications revenues including local, pay telephone, mobile and toll service									
Incumbent LECs 1/	\$91,584	\$95,228	\$98,431	\$102,820	\$107,905	\$105,154	\$108,234	\$112,216	\$116,158
CAPs & CLECs	69	191	274	637	1,012	1,919	3,348	5,652	9,814
Local Resellers, Shared Tenant, Private Carriers & Other Local Service Providers	N.A.	N.A.	N.A.	N.A.	N.A.	562	686	857	1,131
All other carriers reporting local exchange service revenues	N.A.	N.A.	N.A.	N.A.	N.A.	74,421	76,025	83,677	85,680
Carriers not included above (Carriers that do not report any local exchange service revenues) Industry Total	N.A. \$153,409	N.A. \$165,342	N.A. \$174,890	N.A. \$190,076	N.A. \$211,782	49,113 \$231,168	58,099 \$246,392	66,103 \$268,505	79,979 \$292,762
Ratio of Incumbent LEC's total telecommunications revenues to the total telecommunications revenues of:				· ·	·		·		·
CAPs & CLECs	1336 : 1	498 : 1	359:1	161 : 1	107:1	55:1	32:1	20:1	12:1
Local Resellers, Shared Tenant, Private Carriers & Other Local Service Providers						187 : 1	158 : 1	131 : 1	103 : 1
Share of industry total telecommunications revenues									
Incumbent LECs 1/	59.7%	57.6%	56.3%	54.1%	51.0%	45.5%	43.9%	41.8%	39.7%
CAPs & CLECs	0.0%	0.1%	0.2%	0.3%	0.5%	0.8%	1.4%	2.1%	3.4%
Local Resellers, Shared Tenant, Private Carriers & Other Local Service Providers						0.2%	0.3%	0.3%	0.4%

N.A. - Not available.

Source: Data filed on FCC Form 431, 457 and 499-A worksheets. See also: Telecommunications Industry Revenues .

<sup>\*</sup> Some previously published data have been revised.

<sup>1/</sup> Incumbent LEC local service revenues for 1996 and prior years include significant amounts of yellow pages, billing and collection and other revenues that were reported as other local service revenues. If these revenues were included in 1997, incumbent LECs would show significant revenue growth from 1996 to 1997. Inside wire maintenance was included in local service revenues in 1997 but not thereafter. 1998 revenues for carriers that filed TRS worksheets but not universal service worksheets were estimated using 1998 TRS worksheets. These worksheets contain carrier revenue data for calendar year 1997.

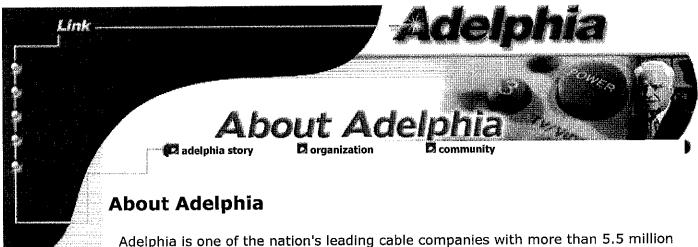
# **Customer Response**

Publication: Local Telephone Competition: Status as of June 30, 2001.

You can help us provide the best possible information to the public by completing this form and returning it to the Industry Analysis Division of the FCC's Common Carrier Bureau.

1.	Please check the category press current telecomry potential telecomy consultant, law frother business customy academic/studery residential custory FCC employee other federal gory state or local gory Other (please sp	munications on munications on munications or evaluating irm, lobbyist ustomer at mer wernment emvernment emvernment em	carrier s carrier y vendors/se aployee aployee	rvice options			
2.	Please rate the report: Data accuracy Data presentation Timeliness of data Completeness of data Text clarity Completeness of text	Excellent (_) (_) (_) (_) (_) (_)	Good (_) (_) (_) (_) (_) (_) (_)	Satisfactory (_) (_) (_) (_) (_) (_) (_)	Poor (_) (_) (_) (_) (_) (_) (_)	No opinion (_) (_) (_) (_) (_) (_) (_)	
3.	Overall, how do you rate this report?	Excellent (_)	Good (_)	Satisfactory (_)	Poor (_)	No opinion (_)	
4.	How can this report be in	mproved?					
5.	May we contact you to do Name: Telephone #:	liscuss possil	ble improve	ements?			
				eport, contact: 2		940	
	or fo	or users of T	ΓΥ equipme	ent, call 202-418			
	Fax this response to		or		Mail th	is response to	
	202-418-0520				Mail	CC/IAD Stop 1600 F ton, DC 20554	

# Exhibit JAR-12 Facilities-Based CLECs' Web Site Information



Adelphia
Cable Entertainment
Internet Services
Long Distance
Paging Services
Home Security
Wireless

Business Solutions

Local Voice Long Distance Enhanced Data Internet Services Messaging

- Media Services
- Affiliations
  Tennessee Titans
- Sports
  Interests
  Buffalo Sabres
  Empire Sports Network
- Site Map
- 🖔 Home

Adelphia is one of the nation's leading cable companies with more than 5.5 million residential customers nationwide. In addition to cable entertainment, Adelphia offers digital television, high-speed internet access, long distance telephone service, and paging.

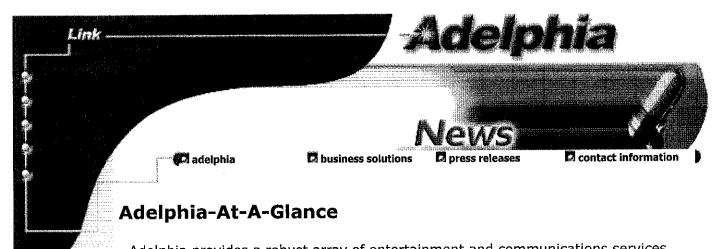
Adelphia Media Services, the cable advertising division, continues to grow in magnitude along with the Adelphia organization. Cable is quickly becoming the medium of choice for national, regional and local advertisers, and Adelphia Media Services provides the latest in digital commercial insertion services.

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Adelphia
Cable Entertainment
Internet Services
Long Distance
Paging Services

Home Security Wireless

### Business Solutions

Local Voice Long Distance Enhanced Data Internet Services Messaging

Media Services

# Affiliations

Tennessee Titans

# Sports Interests

Buffalo Sabres Empire Sports Network

🖫 Site Map

Home

Adelphia provides a robust array of entertainment and communications services including basic and advanced cable television, digital cable, local voice and long distance telephone services, messaging, enhanced data and high-speed Internet services.

# **Corporate Headquarters:**

One North Main Street Coudersport, PA 16915

Main Phone: (814) 274-9830

# Stock Symbol(s):

ADLAC (NASDAQ) - Adelphia Communications Corporation

ABIZ (NASDAQ) - Adelphia Business Solutions

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At Adelphia Business Solutions, we deliver communication services that fit the way you work.

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- Employment
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  Markets
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Local and long distance voice. Messaging. High-speed data and Internet services. We will work with you to fulfill your current communications needs and offer innovative solutions to prepare you for the future. Adelphia Business Solutions delivers integrated communications solutions to support your business requirements.

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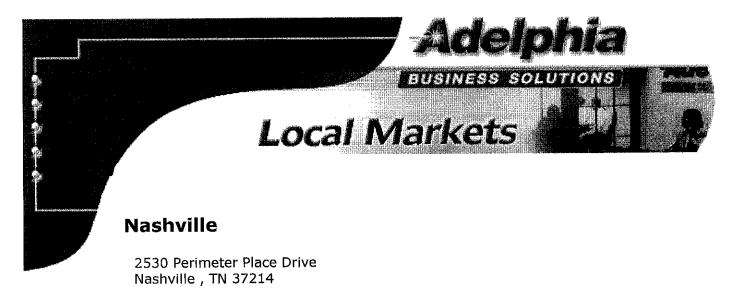
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Phone Number 615-263-1100

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# **Primary Contacts**

Customer Care Kathy Harriman - General Manager Judy Prantl - Custom Care Manager

Hank Belcher - Business Operations Manager

Employment

Bill Hinds - Sales Manager Pete Tyda - Sales Manager

Local
Markets
Served

Jim Wood - Internet Manager
Carol Wedekind - Administration<

# **Services Offered**

Local voice services Long distance Internet services Enhanced data services Messaging

# **Areas Served**

Nashville, Murfreesboro, Lebanon, Gallatin, Franklin, Hendersonville

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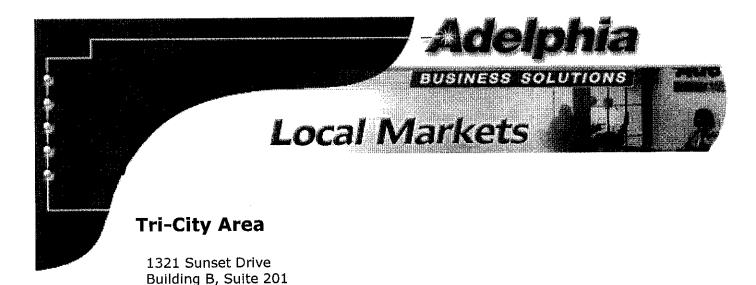
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**Phone Number** 423-975-6514 **Fax Number** 423-975-6581

# **Primary Contacts**

Johnson city, TN 37604

Customer Care

Employment

Kathy Harriman - General Manager Fred Fuller - Branch Manager Jerri Rafalowski- Administrator

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# **Services Offered**

Business line services
Centrex services
DID/DOD trunks
Switched T-1
ISDN-BRI and ISDN-PRI
High speed private data services
Voice mail
Dedicated Internet
Long distance

# **Areas Served**

Johnson City, Bristol, and Kingsport

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# About Birch

	Company headquarters							
Address	2020 Baltimore, Kansas City, MO 64108							
Phone	(816) 300-3000							
Fax	(816) 300-3291							
Email	info@birch.com							
Help	Visit our <b>Support</b> or <b>FAQs</b> sections.							

# ▶ What does Birch do?

Birch Telecom provides local and long-distance telephone service for both small to midsize businesses and residential customers in nine states: Alabama, Georgia, Kansas, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee and Texas.



The company also offers Internet access, Web hosting and telephone system equipment to businesses in many major metro areas. (Check product availability by market.)

# Residential service

For information about Birch's products and services for the home (local and long-distance), please visit our residential site.

# ► Five short years

Formed in 1997, Birch was one of the first companies to be certified in the Midwest to provide competitive local phone service. In February 1998, the company merged with Valu-Line Companies of Emporia, Kan., which had provided long-distance to Kansas customers for 16 years. Since that time, Birch has acquired companies specializing in telephone services, business phone equipment and Internet services to further build its product offerings.

# Growth

Birch has grown to become one of the largest competitive local exchange carriers (CLECs) in the nation with 322,259 telephone lines in service as of September 30, 2001. The company is pleased to serve customers in every county in Kansas, in the largest urban areas in Missouri and Oklahoma, and in more than a dozen metro areas in Texas. Last year, Birch started expanding into the Southeast and now serves customers in Alabama, Georgia, North Carolina, South Carolina and Tennessee.

# **▶** Funding

The company is fueled primarily by investments from an affiliate of international private investment firm Kohlberg Kravis Roberts & Co. (KKR). Most recently in July 2001, Birch received \$26.3 million in funding, \$25 million of it from the affiliate. That followed a \$75 million investment from the affiliate in March 2001 and investments totaling \$3.7 million by other investors in April and May of 2001. Previously in March 2000, the affiliate exercised its option to invest \$50 million in series F preferred stock, after its initial \$60 million investment in August 1999.

# Employees

And at the heart of these accomplishments, Birch employs more than 1,250 people throughout the **nine states** it serves. These people live and work in these communities and share the company's commitment to giving customers the best possible service, savings and simplicity.

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# Three ways to proceed

# Residential service

# ► Learning about Birch services

We want to provide you with the most specific information possible about Birch services in you area, including: local telephone service, long-distance, dial-up Internet access, ISDN, DSL, T1, Web hosting and telephone system equipment.

**Products & Services** 



CLICK THE CITY NAME (OR PAW P ON THE <u>MAP</u> BELOW.



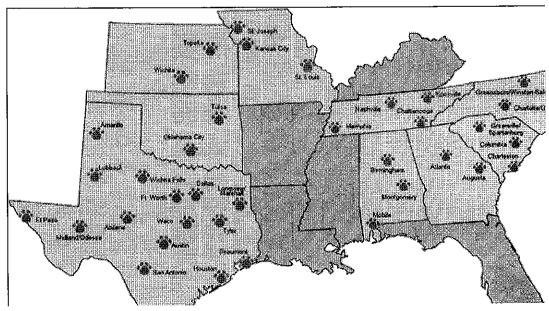
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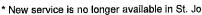


# Major markets



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# ▶ What about secondary markets and suburbs?

In addition to the cities noted on the <u>map</u> above, which are our major markets, we serve a nu of secondary markets and hundreds of suburbs. The list below and drop-down menu in the u right-hand corner are both more complete, but do not include the burbs.

In most instances, if you are located within the local calling area for one of the markets listed below, we can provide you service. Please contact the closest **sales office** or use our **onlin form** to have us contact you if you're interested in learning more.



# Products & Services - By Market

# What about secondary markets and suburbs?

#### Alabama

- Birmingham
- Huntsville
- Mobile
- Montgomery

# Georgia

- Atlanta
- Augusta
- Columbus
- Macon
- Savannah

#### Kansas

- Dodge City
- Emporia
- Garden City
- Hutchinson
- Kansas City
- Lawrence
- Manhattan
- Salina
- Topeka
- Wichita

#### Missouri

- Kansas City
- St. Louis

### **North Carolina**

# Oklahoma

- Oklahoma City
- Tulsa

#### South Carolina

- Charleston
- Columbia
- Greenville
- Spartanburg

#### **Texas**

- Abilene
- Amarillo
- Austin
- Beaumont
- Corpus Christi
- Dallas
- El Paso
- Fort Worth
- Galveston
- Houston
- Longview
- Lubbock
- Midland
- Odessa
- Orange
- Port Arthur
- San Antonio
- Temple
- Tyler
- Waco
- Wichita Falls

- Asheville
- Charlotte
- Gastonia
- Greensboro
- Winston-Salem

#### **Tennessee**

- Chattanooga
- Knoxville
- Memphis
- Nashville

# What about secondary markets and suburbs?

# Questions

► I checked the list, but I couldn't find my market and/or product.

In most instances, if you are located within the local calling area for one of our major markets, we can provide you service.

Plus, we're constantly adding new service areas and expanding our offerings in existing markets. Please feel free to check the Web site for updates every now and then.

# ► What about residential service?

Please visit our **residential site** for more information.

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**NASHVILLE, TN** 

# ► Local and long-distance

- Birch Basic Basic lines for a low, flat monthly
- Birch Bells Customize your Birch Bells package with the features you want most.
- Birch Bells & Whistles Maximize productivity and value with Bells & Whistles.
- Birch Long-distance Make long-distance calls any time, any day for a low, flat rate.
  - Satisfaction guarantee We're so sure you'll be happy with our service that we guarantee



- Prices
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Home servic You're currently our business site by our residenti learn about our h offerings (local a distance) in the f

• <u>Alabama</u> • <u>Georgia</u>

states:

- Kansas
- Missouri
   North Carolina
- Oklahoma
- South Carolin Tennessee
- Texas

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# **Products & Services**

MEMPHIS, TN

# ► Local and long-distance

- Birch Basic Basic lines for a low, flat monthly
- **Birch Bells** Customize your Birch Bells package with the features you want most.
- **Birch Bells & Whistles** Maximize productivity and value with Bells & Whistles.
- Birch Long-distance Make long-distance calls any time, any day for a low, flat rate.
  - Satisfaction guarantee We're so sure you'll be happy with our service that we guarantee



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  - Find out how you sign up for servic learn more abou products for sma mid-size busines

# Home servic

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- Alabama
- Georgia
- Kansas Missouri
- North Carolina Oklahoma
- South Carolin
- Tennessee
- Texas

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# **Products & Services**

CHATTANOOGA, TN

- ► Local and long-distance
  - Birch Basic Basic lines for a low, flat monthly fee.
  - Birch Bells Customize your Birch Bells package with the features you want most.
  - Birch Bells & Whistles Maximize productivity and value with Bells & Whistles.
  - Birch Long-distance Make long-distance calls any time, any day for a low, flat rate.
  - Satisfaction guarantee We're so sure you'll be happy with our service that we guarantee



- Prices
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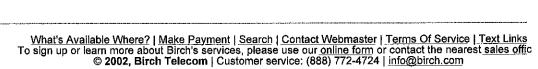
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Alabama

states:

- Georgia Kansas
- Missouri North Carolina
   Oklahoma
   South Carolin
- <u>Tennessee</u>
- Texas



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# **Products & Services**

KNOXVILLE, TN

# ► Local and long-distance

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- Birch Bells Customize your Birch Bells package with the features you want most.
- **Birch Bells & Whistles** Maximize productivity and value with Bells & Whistles.
- Birch Long-distance Make long-distance calls any time, any day for a low, flat rate.
- Satisfaction guarantee We're so sure you'll be happy with our service that we guarantee



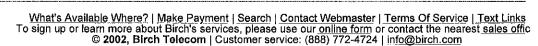
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- Contact us

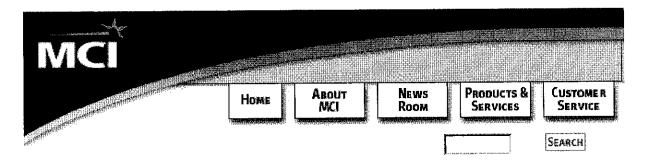
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- Alabama Georgia Kansas Missouri
- North Carolina Oklahoma
- South Carolin
- Tennessee
- Texas





# **About MCI Group**

MCI (NASDAQ: MCIT), an operating unit of WorldCom, Inc. (NASDAQ: WCOM), is a leading provider of residential voice, advanced messaging and commercial telecommunications services in the United States. MCI offers consumers and small businesses a robust portfolio of services including local, international and long-distance services, paging, data, wireless, wholesale, and advanced global telecommunications services.

MCI was the first company to offer consumers true choice in long distance service. Since that important milestone, the MCI brand continues to break new ground with its vast array of competitively-priced products and services for residential and small business customers.

From calling plans designed to meet the diverse needs of our customers and airline and Blockbuster partner programs to reward loyalty, to two-way messaging devices and carrier voice and data services created for communicators on the go. MCI continues to be an innovative telecom leader that consistently delivers the value consumers want and expect.



**▶** Milestones





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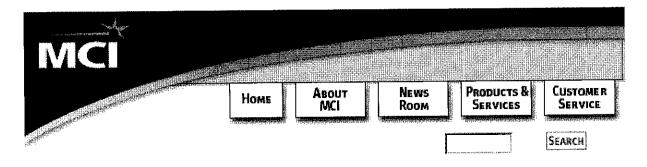
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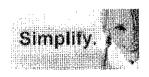
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# **Products & Services**



MCI can provide you with everything you need to manage your communications. Select the products and services that are right for you.

# Home & Family

Long Distance Calling | International Calling | Calling Card | Personal 800 Number | Local Service | Local Toll & Instate Long Distance Calling | Prepaid Calling with MC | Minutes Card

# ■ Small Business

Long Distance Calling | Local Toll & Instate Long Distance Calling | International Calling | Toll Free Service | Calling Card

# ■ Prepaid Calling Services

Prepaid Long Distance Cards

# SkyTel Messaging & Wireless Email

Wireless Email | Two-Way Messaging | One-Way Paging | Cool Stuff | Telemetry Services

# ■ MCI Internet Wholesale

# MCI Telecommunications Wholesale Services

Voice Products | Management Tools | Value-Added Services



■ WorldCom

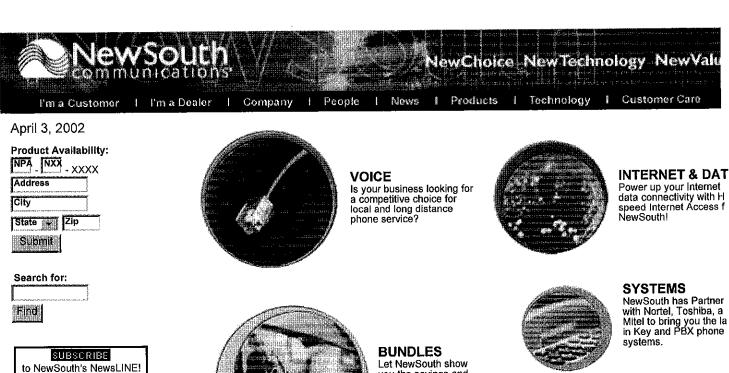
■ 1-800-COLLECT

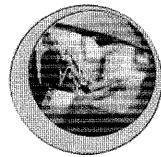
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# **Our Mission at NewSouth Communications**

To be the dominant super-regional competitive broadband integrated communications provider (ICP), focused on the southern United States, providing comprehensive data and communications services with world-class customer care to the business community while maximizing shareholder value.

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# Still standing

# Local telecom service providers weather the sharp contraction in CLEC market

By Patrick Courreges

Business Report staff pcourreges@businessreport.com

The dot-com economy was not alone when it splattered and squandered investor dollars and technology worker skills across the country.

The competitive local exchange telephone market, the gaggle of erstwhile challengers to the Bell companies, tanked right along with it.

But, as the wave of CLECs, or competitive local exchange carriers, has receded, those that withstood the tide have grown stronger and more stable.

In the local market, subscribers and observers have seen Actel and ConnectSouth disappear, as well as the specialty

DSL providers Rhythms, COVAD and Winfire.

Three telecom companies with strong Louisiana presence have ridden out the pounding the CLEC market has taken, but with two very different experiences.

With those other companies, they tried to

overextend themselves. They had much more of a marketing plan than a business plan.\*

--Dan Altern, president, EATEL

Two are Louisiana-based companies—EATEL and Xspedius, both of which started out life as ILECs, or independent local exchange carriers, setting up shop in the areas where Bell didn't care to compete.

Dan Ahern, president of Ascension Parish-based EATEL, saw what his former competitors did wrong, and seeing their mistakes bolstered his belief that EATEL was doing things the right way.

"It's a combination of a couple of things," he said. "With those other companies, they tried to overextend themselves. They had much more of a marketing plan than a business plan."

Many of the failed companies were simply buying up market share, Ahern said.

Inevitably, those companies began to run out of cash, because their aggressive market attacks outran their ability to deliver services, he said. "It was just bad management."

Chance Myers, a regional vice president for Xspedius in Baton Rouge, said he saw many of the same problems with his competitors.

"They couldn't grow the customer base fast enough," he said.

Xspedius shares something of a similar background with EATEL. Its parent company was also an ILEC—Cameron Telephone.

'As companies go Chapter 11, we have

opportunities.

—Nim Akerbielm, CSO. NewSouth Communications

Cameron Telephone begat US Unwired, which begat Xspedius.

Myers said many of the CLECs sprinted out of the gate signing up customers and making promises of service in hopes of cashing in on venture capital or making their way to the payoff of an initial public offering of stock.

Both EATEL and Xspedius recognize that having about seven decades apiece in the phone business, either directly or through a parent company, is a big help in surviving a period when every company not named Bell looks a little flighty.

Having so many companies in the same general business turn out to be more ephemeral than advertised makes life a

# BUSINESS ROUGE REPORTED REPORT

little rougher for the telecoms that are neither Bell nor fly-by-night, Ahem said.

Customers who were burned looking for a good deal from a couple of companies they never heard of are reluctant to trust smaller providers after a while, he said.

"They're looking for some longevity," Ahern said.

But if the established ILECs and their progeny have to deal with the bad taste left in the mouths of customers, they also get to reap some of the benefits of failure.

When Actel and ConnectSouth, which had made heavy equipment and switching investments in the state, went under, they held a fire sale on their infrastructure and customer base.

EATEL picked up many of both companies' assets in Louisiana, and in surrounding states, and paid a dime to a nickel on the dollar for them, Ahern said.

. "The big advantage is buying the switching gear and co-location with BellSouth," he said.

Xspedius is also in an acquisition mode, but was mainly looking to pick up customers on the rebound from Actel, ConnectSouth and the like, Myers said.

If the local companies held on to their solvency by dint of longevity and sensible growth, NewSouth Communications is a true CLEC that has hung on without an experienced ILEC backer or background.

The company has followed BellSouth's nine-state footprint in setting up, building out from its Greenville, S.C., base.

Of its service states, Louisiana is second only to South Carolina in terms of NewSouth's investment in people and equipment.

NewSouth CEO Jim Akerhielm puts the company's success down to four attributes.

First is that the company tried to grow sensibly. NewSouth is a regional, not national, provider, and that has helped prevent the temptation to travel: too far out on the expansion branch, Akerhielm said.

That helped the company control the cost of growth and impress backers with its financial responsibility, he said.

Strength of business planning dovetailed nicely into the second strength NewSouth has enjoyed—heavy finanA private investment firm, KKR, has invested heavily in the company and brought a few partners along, to the tune of \$85 million earlier this year, and more in previous rounds.

That investment was to work in building the company's third strength—its telecom equipment infrastructure.

Spending money on switches, lines and associated equipment has helped NewSouth build credibility in delivering what it promises, Akerhielm said.

He believes that the money spent to recruit and retain its technical staff has also paid off in satisfied customers and interest from prospects—its fourth strength.

Akerhielm said his company does share the headache of having to deal with a market in which prospective customers have had it with smaller telecom companies, with some not even bothering to look beyond BellSouth anymore.

But, plenty of business is still available for the CLECs that have survived.

"As companies go Chapter 11, we have opportunities," Akerhielm said.

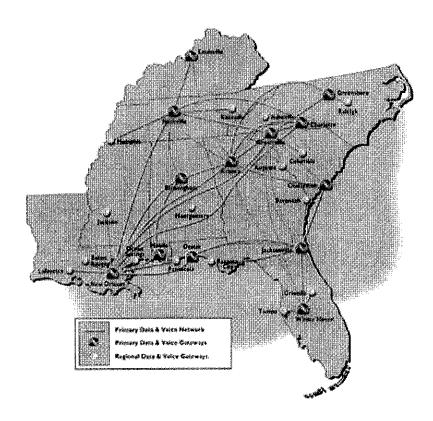
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Voice Network Map Our Locations Asheville, NC Atlanta, GA Augusta, GA Baton Rouge, LA Birmingham, AL Charleston, SC Charlotte, NC Columbia, SC Destin, FL Greensboro, NC Greenville, SC Jackson, MS Jacksonville, FL Knoxville, TN Lafayette, LA Louisville, KY Memphis, TN Mobile, AL Montgomery, AL Nashville, TN New Orleans, LA Ocean Springs, MS Orlando, FL Panama City , FL Pensacola, FL Raleigh, NC Savannah, GA Tampa, FL Winter Haven, FL Dealer Information Vendor Partners Company Store Request Information

# **NewSouth Communications' Offices**

NewSouth currently operates District Sales offices in 26 cities throughout the South. These offices serve as a regional point of contact for the more than 100 cities and markets that NewSouth serves throughout its nine-state footprint. To find the office nearest you, click on your area in the map below, or click in the column to the left.



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Columbia, SC
Destin, FL
Greensboro, NC
Greenville, SC
Jackson, MS
Jacksonville, FL Knoxville, TN Lafayette, LA Louisville, KY Memphis, TN Mobile, Al. Montgomery, AL Nashville, TN New Orleans, LA New Orleans, LA
Ocean Springs, MS
Orlando, FL
Panama City , FL
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Winter Haven, FL **Dealer Information** Vendor Partners Company Store Request Information

# Memphis, TN

NewSouth Communications is proud to offer the very best in communications solutions to Memphis businesses. Our product line includes data, Internet, local service, long distance, and other enhanced services. Memphis businesses that have chosen NewSouth Communications are enjoying NewChoice, NewTechnology, and NewValue!

So learn more about our products and services, just call the number below. We look forward to getting to know you.

Phone:

901-969-3204

Toll-free:

800-672-1450

E-mail:

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Birmingham, AL
Charleston, SC
Charlotte, NC
Columbia, SC
Destin, FL
Greensboro, NC
Greenville, SC
Jackson, MS
Jacksonville, FL
Knoxville, TN Knoxville, TN Lafayette, LA Louisville, KY Memphis, TN Mobile, AL Montgomery, AL Nashville, TN New Orleans, LA Ocean Springs, MS Orlando, FL Panama City , FL Pensacola, FL Raleigh, NC Savannah, GA Tampa, FL Winter Haven, FL Dealer Information Vendor Partners Company Store Request Information

# Nashville, TN

# Leila King, District Sales Manager

NewSouth Communications is proud to offer the very best in communications solutions to Nashville-area businesses. Our product line includes data, Internet, local service, long distance, and other enhanced services. Businesses in the Music City that have chosen NewSouth Communications are enjoying NewChoice, NewTechnology, and NewValue!

Our Nashville Sales Team is under the very capable direction of Leila King, who has over a decade of telecommunications know-how. Our customers in Nashville enjoy the benefits of Cisco's carrier class ATM+IP New World system and Lucent Technologies, Inc.'s AnyMedia™ 5ESS-2000 switches right here in Nashville.

To learn more about our products and services, just call the number below. We're excited to be in Nashville, and look forward to getting to know you.

801 Royal Parkway, Suite 101, Location:

Nashville, Tennessee 37214

615-327-8593 Phone: Toll-free: 800-672-1450 Fax: 615-327-8598

Email: nashville@newsouth.com

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Page 1 of 1 Knoxville, TN

April 3, 2002

Our Mission Maps

> Locations Map Data Network Map Voice Network Map

Our Locations Asheville, NC Atlanta, GA Augusta, GA Augusta, GA Baton Rouge, LA Birmingham, AL Charleston, SC Charlotte, NC Columbia, SC Destin, FL Greensboro, NC Greenville, SC Jackson, MS Jacksonville, FL Knoxville, TN Lafayette, LA Louisville, KY Memphis, TN Mobile, AL Montgomery, AL Nashville, TN New Orleans, LA Ocean Springs, MS Orlando, FL Panama City , FL Pensacola, FL Raleigh, NC Savannah, GA Tampa, FL Winter Haven, FL Dealer Information Vendor Partners Company Store Request Information

# Knoxville, TN

# John Sayegh, District Sales Manager

NewSouth Communications is proud to offer the very best in communications solutions to Knoxville-area businesses. Our product line includes data, Internet, local service, long distance, and other enhanced services. Knoxville businesses that have chosen NewSouth Communications are enjoying NewChoice, NewTechnology, and NewValue!

The Knoxville sales charge is led by John Sayegh. Through his strong salesmanship and leadership skills, John Sayegh is driving the Knoxville sales effort with a team of knowledgeable and experienced telecommunications sales experts focused on customer needs. John has been with NewSouth Communications since 1999. John and his team will focus on assessing customers' unique needs and tailoring communications solutions to meet those needs, giving customers a better and more efficient choice for communications service.

To learn more about our products and services, just call the number below. We're excited to be in Knoxville, and look forward to getting to know you.

Location: Landmark Center, 1111 Northshore Drive, Suite S-425,

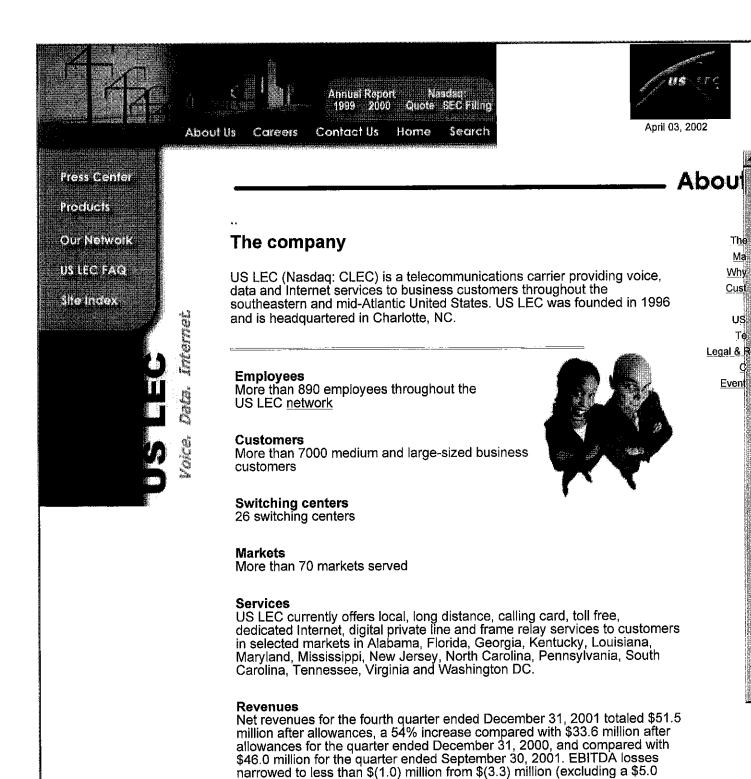
Knoxville, TN 37919

865-862-3100 Phone: 800-672-1450 Toll-free: 865-862-3120 Fax:

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million provision for doubtful accounts) in the third quarter of 2001, representing the fifth consecutive quarter of EBITDA improvement.

Lucent 5ESS® AnyMedia™ digital switches

Alcatel MegaHub® 600ES tandem switch

Lucent CBX500 ATM data switches

Switches:

8:45:00 AM

# About Us

# US LEC FAQ

The company Management Why US LEC?

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Network

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- Who are the executives in charge of the company?
- Who has a seat on US LEC's board of directors?

Where are US LEC's headquarters?

- What analysts follow US LEC?
- When was US LEC founded?
- When was US LEC's IPO?
- What is US LEC's stock symbol?
- What switching technology does US LEC employ?
- When was US LEC's first switching center activated?
- What services does US LEC offer?
- Why is it so important that US LEC provide data services in addition to local and long distance voice services?
- How long has US LEC been providing data services?
- What is a CLEC?
- Does US LEC own its own fiber?
- What is US LEC's mission statement?

# Where are US LEC's headquarters?

US LEC Corp. Morrocroft III 6801 Morrison Boulevard Charlotte, NC 28211 Top

# Who are the executives in charge of the company?

Richard T. Aab - Chairman of the Board Frank J. Jules - CEO Aaron D. Cowell, Jr. - President Michael K. Robinson - CFO and Executive Vice President Top

# Who has a seat on US LEC's board of directors?

Richard T. Aab - Chairman of the Board, US LEC Corp. Tansukh V. Ganatra - Vice Chairman of the Board, US LEC Corp. Frank J. Jules - CEO, US LEC Corp. David M. Flaum - President and CEO, Flaum Management Company, Inc. Steven L. Schoonover - President and CEO, CellXion Inc. Anthony J. DiNovi - Managing Director, Thomas H. Lee Partners, LP Michael A. Krupka - Managing Director, Bain Capital, Inc. Top

# What analysts follow US LEC?

Bear Sterns - James Henry First Union - Frank Murphý

IJL Wachovia - Stephen Shook Merrill Lynch - Ken Hoexter Salomon Smith Barney - Jack Grubman Top

.

# When was US LEC founded?

US LEC was founded in 1996.

. . .

#### When was US LEC's IPO?

US LEC went public in April 1998. Top

# What is US LEC's stock symbol?

US LEC is traded on Nasdaq under the ticker "CLEC." Top

.

# What switching technology does US LEC employ?

US LEC's switching centers contain three main types of switches:

Lucent's 5ESS® AnyMedia™ digital switch:

These digital switches respond to originator signals and connect callers to the desired communications destination.

Lucent's CBX500 ATM data switch:

These switches allow US LEC to focus on data services such as high-speed Internet and frame relay. They give US LEC a high-capacity data network with an ATM backbone and a foundation for migrating to a converged network.

Alcatel MegaHub® 600ES tandem switch:

This switch allows US LEC to provide <u>enhanced services</u>. US LEC's customers benefit from a more robust network and can choose from a broader selection of services.

Top

# When was US LEC's first switching center activated?

US LEC's first switch, in Charlotte, NC, went live in March 1997. Top

•

# What services does US LEC offer?

US LEC offers voice, data and Internet services to business customers. For a detailed listing of products, please see the <u>products</u> section of our <u>Web site</u>.

Top

# Why is it so important that US LEC provide data services in addition to local and long distance voice services?

US LEC has positioned itself as a one-stop-shop for telecommunications services. Our customers want the convenience and savings that come from having one carrier that can bundle all voice and data services onto one T-1 facility. US LEC combines voice services with high speed data services over its evolving ATM data network. US LEC now has both voice and data switching equipment in all its switching centers.

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# How long has US LEC been providing data services?

US LEC began introducing its data portfolio in June of 1999. Since then, US LEC has continued adding new data services to its portfolio in an effort to meet the evolving needs of our customers and to remain on the leading edge of emerging communications technologies.

#### What is a CLEC?

"CLEC" (pronounced see-lek) is an acronym for "Competitive Local Exchange Carrier." A CLEC is a telephone company that competes within the ILEC's (Incumbent Local Exchange Carrier) local calling areas. ILECs are telecommunications companies such as Regional Bell Operating Company (RBOC), GTE, Sprint, etc. Individual state utility commissions certify CLECs.

### Does US LEC own its own fiber?

No. US LEC uses the "Smart Build" strategy of owning and operating its own digital switching centers, while leasing the necessary fiber transport from various network providers across its footprint.

Top

#### What is US LEC's mission statement?

We strive to be the preferred provider of integrated telecommunications services by delivering products and account management that exceeds our customers' expectations, with a team of highly qualified employees who are totally committed to our customers and the success of the company. Top

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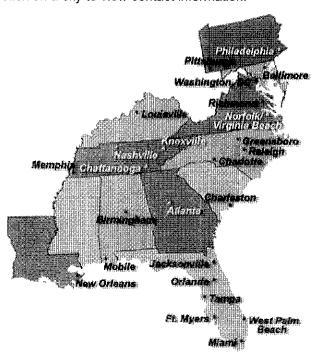
# About Us

# The US LEC voice and data network

Network overview

Click on a city to view contact information:

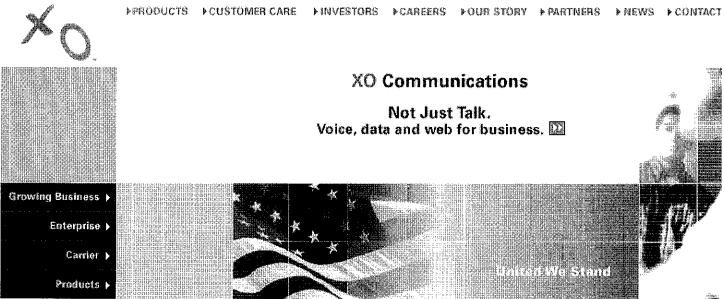
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XO Issues Statement Senior Noteholder Proposalmore	Concerning	Get 400 FREE minutes and Save 25% off of XO™ Conferencing	Reap rewards with the XO™ Connections referral program. more	Tour our virtual data center to learn about our hosting solutions.	XOptions™ bundles voice, Internet and web hosting on one bill at	Access and pay y
XO issues Statement Carl Icahnmore	Concerning	Service more	. •	<u>more</u>	one flat rate. <u>more</u>	Center. more s demo
XO Communications Sale of European ISP		Featured Produc	t: XO™VPN	AA1111 1107 10 FUUTAAA1 AA1400A - (AA14	on the second se	A CHARLES AND A
Al <u>l News</u>		Virtual Private Network ( Combining the security a VPNs help businesses.	and performance of a priva	cure, cost-effective, priva ate network with the afford	te communications over the dability, scalability and acce	e public infrastructuess of the public Int

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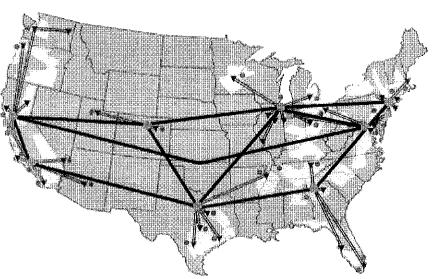
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# XO™ Network

#### Overview

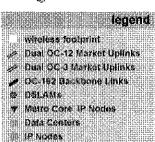
The XO™ network consists of several major network elements

- · High speed, facilities-based Metro Fiber connectivity in each market XO serves
- SONET-based OC-192 Intercity transport network
- OC-192 (10Gb) core IP backbone, multiple Data Centers and OC-12 SONET uplinks in each market XO serves
- Robust high-speed Private and Public Peering infrastructure in multiple, geographically-diverse markets
- Dedicated Internet Access (DIA), Digital Subscriber Line (DSL) and Dial access POPs in all local markets.



# Peering Infrastructure

XO is a **Tier-1 Internet backbone provider** in the United States and has over 200 public and private peering arrangements with other large Internet backbones. As one of only a handful of Tier-1 Internet providers in the world, XO is constantly improving its peering infrastructure to benefit our customers. Today, those advantages include:



- Multiple and geographically redundant dedicated connections to all other large Internet backbones. Dedicated or private connections mean traffic exchanges between the XO backbone and the peering partner's backbone only. Customers will directly benefit from packets to and from the peering networks reaching their end destination quickly and without any loss.
- The XO peering relationships are monitored and maintained 24x7 and upgraded as needed.
- Quality control of the XO network and independence from relying on another network for Internet connectivity.

# Core backbone

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The core of the North American XO backbone is a mesh of OC 192 circuits, connecting the XO Peering POPs and XO data centers.

#### Connectivity from Internet Access POPs to the XO backbone

XO currently offers <u>Dedicated Internet Access (DIA)</u> in 36 Metro POPs in 31 markets and Digital Subscriber Line (DSL) in 45 markets. The DIA markets are connected to the closest OC-192 core backbone pop. This connectivity is accomplished with dual SONET-protected OC-12C circuits for a minimum of 16gps of connectivity into each DIA market.\*

#### **Data Centers**

XO has five data centers in the United States:

- · San Jose, CA
- Fremont, CA
- Irvine, CA
- Chicago, IL
- · Secaucus, NJ.

All US-based XO data centers are connected to at least two different OC-12 POPs and have multiple and diverse fiber paths into the data center.

Take a Virtual Tour of our data centers



# **Metro Fiber Connectivity**

The XO Metro Area Networks (MANs) are the primary weapons in our arsenal of assets that provide an invaluable access to the end customer, an ability to control customer traffic and an efficient data transfer to the Inter-city network. The XO domestic and Metro Area Networks spans 430,000 fiber miles throughout 40 major US cities, including the top 30.

These MANs provide XO with an unparalleled means to differentiate itself from non-facilities based providers, or long haul providers, that do not have access to the end customer. The XO state-of-the-art Metro Area Networks enables XO to offer such dynamic products as <a href="Ethernet Services">Ethernet Services</a> and <a href="Dense Wave Division Multiplexing">Dense Wave Division Multiplexing</a> (DWDM) that carry data faster and more efficiently than our competition.



#### Wireless Spectrum

XO owns the largest footprint of fixed wireless spectrum, which covers 95% of the population in the top 30 U.S. cities. The frequency of the spectrum is 28-GHz and allows XO to offer broadband access services using **Local to Multipoint Distribution System (LMDS)** technology. This product enables XO to bypass the Regional Bell Operating Companies (RBOCs) and provide direct access to our end customers.



#### The Inter City Fiber Network

XO is completing a new OC-192 IP backbone that runs completely across its own Intercity facilities. Using a mesh of physically diverse OC-192 circuits, this backbone interconnects our five data centers in the United States with multiple high-capacity peering interconnections. Additionally, XO offers DIA, DSL and Dial customers enhanced Internet connectivity by connecting each DIA market to the OC-192 backbone with dual OC-12c SONET-protected circuits\*. This network design delivers our customers' maximum end-to-end throughput, as well as high levels of protection and redundancy. The XO OC-192 backbone is an advanced IP network design ensuring scalability to accommodate our growth in the future as well as the added benefit of no single point of failure past the customers' access port. In addition, because the XO OC-192 IP network backbone and market connections are run end-to-end across XO facilities, XO can quickly resolve any problems that may occur without any delays. This design eliminates many of the common failure points found in older network designs. The XO OC-192 backbone was designed with this efficiency and redundancy in order to meet our customers' future IP needs.

XO is currently deploying an OC-192 (10 Gbps) transport network using DWDM technology. This Inter-city network spans 16,000 route miles across the continental

XO Network Page 3 of 3

United States. The core IP backbone will be running over a mesh of OC-192 circuits using physically diverse wavelengths from the XO DWDM transport network. The XO DIA local markets will be connected to this OC-192 core over dual OC-12 SONET connections. The extensive reach of the XO fiber network affords XO the unprecedented ability to manage customer data from the point of access to the point of termination. Owning such a vast network facility gives XO the power to scale immediately to meet customer demand and quickly respond to network issues.

#### FOOTNOTES:

\* Spokane market is connected via dual OC-3c circuits, for more than 300 Mbps of connectivity

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#### Our Story

XO Communications is a full service provider of communication services, dedicated to world-class, 24x7 customer care and to providing simple solutions for all businesses -- from ones just starting to grow to Fortune 500 companies.

XO™: a unique name for a unique company.

By "unique," we mean:

- · we are customer-centric
- we have a robust product portfolio,
- we have a <u>leadership team</u> of seasoned telecommunications professionals and
- we have the financial resources to ensure we're here for the long haul.

Together, these pieces help XO realize its vision of redefining telecommunications by putting our customers at the center. That's why we're "not just talk." It's a promise of who we are and what we deliver as a company.

#### **Proven Financial Stability**

XO has a solid business plan that continually attracts investors.

For example, Forstmann Little and TELMEX have signed a definitive agreement to invest \$400 million each -- \$800 million total -- in XO. Forstmann Little, aside from this \$400 million investment, has already made a \$1.5 billion investment in XO. Forstmann Little has investments in such profitable companies as Gulf Stream, General Instrument and Ziff Davis Publishing -- and we believe that Forstmann Little is committed to seeing this business become profitable as well.

TELMEX is a world-class, full-service telecommunications company based in Mexico City with a presence in the United States, Puerto Rico and Brazil. Formerly owned by the Mexican Government, TELMEX was privatized in 1990 and is positioned to remain at the forefront of telecommunications in the Americas.

#### What do we spend all that money on?

#### 1. Network Assets

Network assets allow us to create solutions that help you solve your business problems.

The organic growth of our network has been our key achievement that allows us to deliver products and services to you, simply and cost-effectively.

In 1994, XO began building metropolitan fiber networks. Over the years, we've grown to serve more than 63 markets with metro fiber. This means XO is able to provision the "last mile," giving us full control over our network ensuring the highest levels of oversight and security. The XO network also includes:

- · 2000 on-network buildings
- Access to an additional 63,000 buildings
- Fixed wireless licenses covering 95% of the top U.S. business markets
- 5 data centers and a 24x7x365 network operations center

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- 380-plus DSL access points
- 200+ Tier One peering Points of Presence (POPs).
- OC-12 backbone covering the U.S. and branching to Europe
- Total fiber: approximately 64,000 miles

More excitingly, XO is upgrading and expanding its <u>network</u> to OC-192 capacity-covering even more points of presence in the U.S. and joining together the majority of our metro fiber networks to create a substantial network to deliver far more capacity than previously available.

#### 2. Customer Support Systems

At XO, we've made a big commitment to -- and investment in -- customer care. We believe you deserve to talk to live human beings

That's why XO offers 24x7 live support and dedicated care representatives for Enterprise customers. But we also know that not all customers want to talk to someone; that's why we offer online tools as another component of the systems that make XO unique.

Equally, XO believes it's critical to have systems behind our employees to support them in helping you. So we make a strong investment in the tools to make our folks effective -- and to make sure your expectations are fully met.

#### 3. Products

Our comprehensive product suite ensures we have the flexibility to meet your needs at all stages of your business growth.

#### Our portfolio includes:

- a suite of <u>Voice offerings</u> that includes inbound and outbound services as well as calling card and conferencing,
- a variety of <u>Internet Access</u> choices,
- Private Data Networking services that designed to meet all of your networking needs,
- a comprehensive set of Hosting Services and
- Integrated Services like our market-leading XOptions™

And, because we own our network assets, our services are delivered with 100% accountability.

So whether your needs are on a product-by-product basis or by industry needs, XO can give you what you need, simply -- and with the choice and flexibility to meet those needs.

#### See also:

XO Network
Product Portfolio
Board of Directors
Executive Management

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#### Industry Analyst Quotes

"For the past three years, XO Communications has consistently demonstrated an ability to operationalize its telecommunications assets and expand its service portfolio. In the process, the company has bolstered the solutions it delivers to customers and has expanded its geographic footprint. Today, XO possesses a wealth of local fiber, DSL, wireless, data networking, Internet, and long-haul network assets that few if any U.S. emerging service providers can match. The company's acquisition of Concentric Network in particular has provided XO with valuable data networking/Internet products, systems, and personnel.

Stratecast Partners believes that, with the company's recently announced restructuring, although XO's common stockholders and bondholders will clearly suffer significant losses in the near-term, on a long-term basis, XO will be strongly positioned to survive and prosper in the U.S. telecommunications industry. With financial backers such as Telmex and Forstmann Little, a dramatically reduced debt burden, and the breadth of network assets that XO possesses, the company should emerge from the restructuring as a stronger company on a long-term basis."

Mike Smith
Co-Founder & Managing Director of Research
Stratecast Partners

"While XO's financial restructuring will be painful for shareholders, it will enable the company to maintain its status as one of the most innovative full-service providers offering an integrated suite of broadband services and will ensure it's long-term ability meet the needs of its customers."

Courtney Munroe VP, Telecom & IP Services IDC

> See All Quotes

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# Exhibit JAR-13 Tennessee Calculation of Resale Discount Rate

### Tennessee Resale Order AT&T / MCI Arbitration: Docket # 96-01152

	Company Requested			TRA Granted	
	WSR 1 Res WSR 1 Bus WSR 3	12.20% 9.34% 14.40%		16.00%	1.60%
(The TRA based their wholesal	e discount calculation	on Intrastate data.)			
	<u>Account</u>	<u>Avoidable</u>	Intrastate <u>Amount</u>	TRA <u>Calculation</u>	<u>Difference</u>
Product Management	6611	\$ 1,843,000			
Sales	6612	\$ 28,525,000			
Product Advertising	6613	\$ 11,061,000			
Marketing	6610	\$ 41,429,000	\$ 41,834,503	\$ 33,467,602	\$ (7,961,398)
Call Completion/# Serve	6621 & 6622		\$ 47,320,000		
Customer Services	6623	\$ 58,681,000	\$ 74,734,000	\$ 59,787,200	\$ 1,106,200
Total Direct Expense		\$ 100,110,000	\$163,888,503	\$ 93,254,802	\$ (6,855,198)
(TRA assigned 80% of 6611, o	6612, 6613 and 6623	as avoidable.)			
Uncollectibles	5301		\$ 8,209,000	\$ 8,209,000	\$ 8,209,000
Indirect Expense		\$ 24,371,000	\$197,796,000	\$ 29,669,700	\$ 5,298,700
(Staff assigned 100% of uncol	lectibles as Indirect avo	oidable.)			
Total Expenses (TOE)		\$1,092,902,000	\$843,219,000	\$843,219,000	\$(249,683,000)
Indirect % Assignment		9.16%		15.00%	5.84%
Revenue Subj to Disc		\$ 866 ,290,000		N/A	
Total Avoidable Exp		\$ 124,481,000		\$131,133,502	\$ 6,652,502
Discount		14.4%		15.6%	1.18%
(TRA discount computed as tot (TRA rounded wholesale discou		tal operating expense.)			

## Exhibit JAR-14 BellSouth's DSL Products and Services

#### BELLSOUTH'S DSL PRODUCTS AND SERVICES

- The purpose of this Exhibit is to describe BST's tariffed service offering, address BST's
  marketing efforts for its wholesale DSL products, and explain the nature of the customer
  base that buys DSL service from BST.
- 2. BST provides a range of DSL products in the FCC Special Access Tariff (BellSouth Tariff F.C.C. No. 1). Our 1.5Mb x 256kb service is referred to as "Low Speed DSL" in the tariff. BST internal and marketing documents refer to this service as "Industrial Class" or "Residential Class." (The class of service referred to at different times as Low Speed, Industrial Class and Residential Class shall hereinafter be referred to only as "Residential Class DSL"). Residential Class DSL service is a best efforts service with no guaranteed minimum speeds. It represents over 99% of all BST DSL virtual circuit sales in Tennessee. The remaining DSL services (192k x 192k, 384k x 384k, 1.5M x 512k, 768k x 512k, 2-4M x 640k, and 4-6M x 640k) are referred to in the tariff as "High Speed DSL." BST internal and marketing documents collectively refer to these services as "Business Class." They comprise less than 1% of BST DSL virtual circuit sales in Tennessee.
- 3. BST's DSL service is not available as a stand-alone service. All DSL virtual circuits must terminate on an internet service provider (ISP), competitive local exchange carrier (CLEC), interexchange carrier (IXC) or network service provider (NSP) customer designated ATM circuit within the LATA. (ISPs, CLECs, IXCs, and NSPs will

hereinafter be collectively referred to as "Customer"). In addition to the terminating ATM circuit, the DSL Customer must provide its own help desk, installation services, access to the Internet, and all necessary customer premises equipment for its end-users. Residential Class DSL service additionally requires a minimum purchase of 51 circuits within six months.

- 4. The tariff requires "The designated end-user premises location must be served by an existing, in-service, Telephone Company provided exchange line facility..." BellSouth Tariff F.C.C. No.1, Section 7.2.17(A). The "Telephone Company provided exchange line facility" can be either a BellSouth provided retail telephone facility or a BellSouth provided resold telephone facility available to CLECs.
- 5. The tariffed DSL service is specifically designed to be a network component for ISPs and carriers to package as part of its enhanced service offering to its end-users. The express language of the tariff is as follows: "BellSouth ADSL service is intended as an industrial offering that is made available to Network Service Providers for provision of high speed data services to their customers . . ." BellSouth Tariff F.C.C. No.1, Section 7.2.17(A).
- 6. All marketing to end-users, end-user ordering, inside wiring, customer premises equipment (CPE), billing, collections, maintenance and repair of the high-speed DSL internet access service are the responsibility of the Customer. The express language of the tariff is as follows: "The responsibility of the Telephone Company shall be limited to the furnishing and maintenance of BellSouth ADSL service, generally between the end-user premises Network Interface Device (NID) and the customer's designated BellSouth XAATMS location...The Telephone Company shall not be responsible for installation, operation, or maintenance of any terminal equipment or communications system provided

by a customer or end-user." BellSouth Tariff F.C.C. No.1, Section 7.2.17(H). To that end, BellSouth responds to any questions directed to BellSouth by an end-user regarding their DSL service, including billing inquiries, maintenance, disconnects, or new orders by referring the end-user to the appropriate wholesale DSL Customer. Additionally, the tariff addresses CPE responsibility as follows: "It shall be the responsibility of the customer and/or end-user to ensure the continuing compatibility of Customer Premises Equipment (CPE) at the end-user premises. The customer and/or end-user shall be responsible for any expenses incurred for required changes to customer and/or end-user equipment or facilities in order to make such equipment or facilities compatible with BellSouth ADSL service." BellSouth Tariff F.C.C. No.1, Section 7.2.17(I).

- an input into its high speed DSL based internet access service, known as BellSouth ®

  FastAccess® Internet service ("FastAccess"). All BellSouth DSL orders to support

  FastAccess must be placed in the Service Order Entry Gateway system, as is required of all Customer orders. Additionally, a monthly bill is generated to the BellSouth

  FastAccess organization for all associated tariffed DSL charges. BST sells FastAccess directly to end-users as a retail service. FastAccess is a non-regulated, enhanced (or information) service offer. 

  1
- 8. BST markets Residential Class DSL service to NSPs for them to incorporate as an input into the service that those companies offer to residential and small business end-users.
  BST markets Business Class DSL services to NSPs for them to incorporate into the

<sup>1</sup> BellSouth offers competing ISPs nondiscriminatory access to the telecommunications services utilized by BellSouth's information services.

3

service that those companies offer to high-end residential end-users, high-end small business end-users, corporations, and government groups. Traditionally, BST has defined NSPs as any customer buying DSL service directly from the special access tariff. NSPs are predominantly composed of ISPs, CLECs and IXCs. Attached are examples of current sales materials (Attachments A and B). In addition, the following publicly available website is also used to market our tariffed DSL services to Customers. (www.bellsouth.com/broadband/dsl\_solutions/)

9. The Residential Class DSL service is specifically designed to be a network component for ISPs and carriers to package as part of its enhanced service offering to its end-users. Although BellSouth markets Residential Class DSL to ISPs, any NSP, including a corporation or governmental entity, can purchase Residential Class DSL from the BellSouth tariff as long as it meets the requirements of the tariff, which include the purchase of a minimum of 51 virtual circuits, and the purchase of, or access to, a BellSouth ATM port for purposes of terminating the DSL service. BellSouth believes that the overwhelming majority of DSL circuits have been purchased by ISPs, CLECs or IXCs. These entities then bundle DSL with an enhanced service offering and sell the final product to end-users. A very small percentage of the provisioned circuits have been purchased by an entity other than an ISP, CLEC or IXC. A review of BellSouth records indicates that business and government customers, using the tariffed DSL for their own purposes, have purchased 421 out of 767,129 total provisioned circuits regionwide, or 1/20th of 1%. Only 50,333 out of the 765,103 provisioned Residential Class circuits are located in Tennessee. (It must be noted that BellSouth does not have specific information about the use of DSL by its Customers, and some of those DSL Customers that BellSouth

- believes are not an ISP, CLEC or IXC, may in fact be an ISP, CLEC or IXC. BellSouth does confirm with each Customer that its use of the service meets the *de minimis* rule for use of a federally tariffed service.)
- 10. The Business Class DSL service is specifically designed to be a network component for ISPs and carriers to package as part of its enhanced service offering to its end-users.
  Large corporations and government entities have expressed a limited interest in purchasing BellSouth's Business Class DSL. BST will not actively market to, nor solicit sales from end-users.
- 11. In the past, BST has had some passing references in sales collateral, and on web sites regarding the availability of Business Class DSL for business end-users. As of October 1st, 2001, BellSouth sales personnel were instructed to discontinue distributing and to discard the old sales material, and BellSouth altered its website to avoid any confusion. A small percentage of the provisioned Business Class circuits have been purchased by an entity other than an ISP, CLEC or IXC. A review of BellSouth records indicates that business and government customers, using the tariffed DSL for their own purposes, have 421 provisioned Business Class circuits, or less than 1%. Only 62 out of these 421 provisioned Business Class Circuits are located in Tennessee. (Again, it must be noted that BellSouth does not have specific information about the use of DSL by its Customers, and some of those DSL Customers that BellSouth does confirm with each Customer that its use of the service meets the *de minimis* rule for use of a federally tariffed service.)

#### **Exhibit JAR-14**

#### **Attachment A**

Sales Material: BellSouth's DSL for ISPs

#### **BellSouth® DSL for ISPs**

Providing Solutions for Internet Service Providers

#### **Tap 10 Million Business Opportunities**

The move from dial-up to dedicated access is one of the hottest growth markets available for ISPs. Take full advantage of it with BellSouth® DSL services. BellSouth has more than 10 million qualified lines, enabling you to serve the greatest number of Digital Subscriber Line (DSL) customers more quickly than with any other provider in the Southeast. Plus, we are continuing to add even more qualified lines. Offer your customers speed and service with DSL from BellSouth.

With BellSouth DSL you get:

- More potential customers
- Unmatched coverage
- Immediate line pre-qualification
- Wide choice of service options

You'll build a position as a leading provider of advanced broadband technology. You'll also find BellSouth's pricing very competitive.

#### **More Potential Customers**

The numbers tell the story. BellSouth has the most widely deployed DSL service in the Southeast: over 10 million qualified lines reaching over 6 million households and businesses in a nine-state region . . . with an aggressive, ongoing expansion program.

#### **Unmatched Coverage**

BellSouth remote-terminal DSL solutions eliminate the requirement of having a central office within 18,000 feet of your customer. This enables you to expand your market reach to a greater number of customers.

#### **Immediate Line Pre-Qualification**

BellSouth lets you pre-qualify DSL lines online – no waiting to know if you can serve your customers with DSL. BellSouth remote loop-qualification technology lets you check subscriber lines as individual lines or in batches. You can order services through a streamlined, easy-to-use Web site (service not guaranteed in all locations).

#### Two Grades of Service and a Wide Choice of Options

With BellSouth, you can offer your customers two grades of DSL service and a wide choice of speed and service options.

- BellSouth Industrial DSL is a wholesale product that lets you deliver affordable DSL services to consumers.
- BellSouth Business DSL is a premium wholesale product that opens profitable business markets to you.

#### At a Glance

- Leading edge high-speed broadband services
- Best potential customer pool in the Southeast
- Industrial (consumer) and business grade options
- Easy line qualification
- Superior BellSouth support

**Industrial DSL for high-speed home users.** BellSouth Industrial DSL lets you offer consumers high-speed Internet access through dedicated DSL service to the home. This connection is dedicated from the subscriber's computer to the central office.

You can deliver up to 1.5Mbps downstream from the central office to the user, and up to 256Kbps upstream.

Industrial DSL is a wholesale product with a minimum requirement of only 51 end-user customers.

**Business DSL for critical applications.** BellSouth Business DSL — a premium service — lets you provide high-bandwidth solutions with scalability, reliability and quality that business markets demand. Maximum downstream rates go up to 6.0Mbps, and maximum upstream rates go up to 896Kbps. You can sign up Business DSL accounts one at a time—there is no minimum requirement. Term discount rates are also available.

Business DSL is a good match for business-critical operations and latency-sensitive applications. It's also an outstanding tool for teleworking corporate personnel. Your customers might use Business DSL service for:

- Internet and intranet access
- Teleworking
- Distance learning
- Remote LAN access and virtual LANs
- Small Office/Home Office (SOHO) support
- Video conferencing
- Streaming video
- Online catalogs
- Faster electronic commerce

#### **Business DSL Service Options**

BellSouth Business DSL lets you offer customers a sustained minimum line speed with Constant Bit Rate (CBR) quality of service for latency-sensitive applications. Business DSL service will not operate below the minimum sustained line speed.

Business DSL packages include premium line conditioning services and verification of rated line speed at the Network Interface Device (NID).

BellSouth installation services available for Business DSL include installation of NID, if needed, on the end-user's premises and synchronization verification at the NID or customer demarcation. You're freed from installation contracting hassles, and your customer gets BellSouth installation quality.

	Minimum Bit Rate	Maximum Bit Rate
Constant Bit Rate This DSL product provides Constant Bit Rate (CBR) delivery. The minimum bandwidth is determined by the end-user's modem to the ISP's router.	384Kbps downstream 384Kbps upstream	n/a
Unspecified Bit Rate These DSL products provide Unspecified Bit Rate (UBR) delivery.  The minimum DSL line speed is determined from the end-user's modem to the central office port.	192Kbps downstream 192Kbps upstream	1.0Mbps downstream 768Kbps upstream
	768Kbps downstream 512Kbps upstream	1.0Mbps downstream 768Kbps upstream
	1.5Mbps downstream 512Kbps upstream	1.8Mbps downstream 768Kbps upstream
	2.0Mbps downstream 640Kbps upstream	4.0Mbps downstream 896Kbps upstream
	4.0Mbps downstream 640Kbps upstream	6.0Mbit/sec downstream 896Kbps upstream

#### Don't Let Cable Modems Eat Your Lunch

You can let your customers know that DSL service from BellSouth delivers better bandwidth architecture and greater security than cable modems.

**Bandwidth.** Cable modem users compete with each other for bandwidth on a single broadband service. Each DSL user has a dedicated high-speed broadband connection from the central office to their location. DSL's underlying transport technology — ATM (Asynchronous Transfer Mode) — provides virtually non-blocking connections to the service provider network.

**Security.** DSL subscribers have dedicated connections to a BellSouth central office.

#### **BellSouth Makes DSL Easy For You**

**Industry's best support.** Whether Industrial or Business service, BellSouth DSL gives you BellSouth reliability. You and your customers can count on BellSouth monitoring and repair, 24 hours a day, 365 days a year.

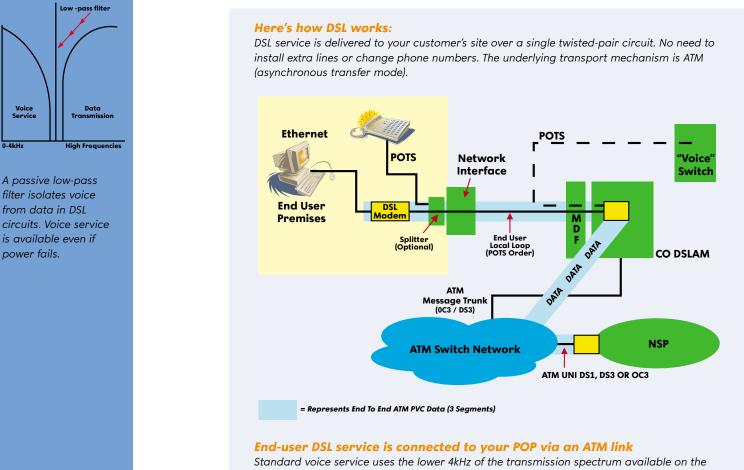
You get the best network capabilities in the Southeast with BellSouth. Expect advanced features like fiber-optic connections from central office facilities to neighborhood network units that allow integrated voice and data service further

#### **About BellSouth**

BellSouth is a \$26 billion communications services company. It provides telecommunications services, Internet, data and e-commerce applications, wireless communications, cable and digital TV, and online and directory advertising to more than 40 million customers in 18 countries worldwide.

than 18,000 feet from a central office. Technology upgrades will keep your BellSouth DSL service a front-running business asset well into the 21st century.

Sales support counts too. Only BellSouth gives you a sales support team that works with you long after the sale is over. They'll keep you current on new offerings, and you'll always know who to call when you need information.

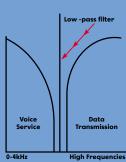


even if power goes down at the user end.

BellSouth keeps you on the leading edge. Your customers want bandwidth, and BellSouth can help you deliver it – while you get stability, convenience and technical support. DSL from BellSouth - let us keep you on the leading edge!

circuit. Data transmission uses the higher frequencies so both are available at the same time. A passive low-pass filter separates them at the customer site, so voice service is available

To learn more about BellSouth DSL products and how they can expand your customer base and your profitability, contact your BellSouth representative, or visit www.bellsouth.com/business.



filter isolates voice from data in DSL circuits. Voice service is available even if power fails.

#### **Exhibit JAR-14**

#### **Attachment B**

Sales Material: BellSouth DSL Solutions



**BellSouth DSL Solutions** 



### Topics to be covered....

- BellSouth DSL
  - Learn more about BellSouth DSL Coverage
  - Count on us for Support
  - Explore Products and Services
- BellSouth DSL Applications by Industry
- Getting Started with BellSouth DSL
- Questions?

### What is BellSouth DSL?

- Access to BellSouth's Broadband Network via DSL Layer 2 transport
- Two classes of service:
  - Residential Class Affordable DSL transport
  - Business Class Higher speeds, higher level of service, flexible customer commitments, enhanced installation
- Available in BellSouth territory in a nine-state SouthEast region



Learn more about BellSouth DSL
Coverage —
Unsurpassed in the SouthEast!

### BellSouth DSL Major Market Coverage

	1999	2000	2001
Markets	30	46	63
% HH Passed	23%	45%	70%



### BellSouth DSL Markets

Alabama

**Anniston** 

Birmingham

Decatur

**Florence** 

Gadsden

Huntsville

Mobile

Montgomery

Tuscaloosa

**Florida** 

Daytona Beach

Fort Lauderdale

Fort Pierce/Port St. Lucie

Gainesville

Jacksonville

Melbourne

Miami

Ocala

Orlando

Panama City

Pensacola

Tampa-St. Petersburg-Clearwater

West Palm Beach-Boca Raton

Georgia

Albany

**Athens** 

**Atlanta** 

Augusta-Aiken

GA-SC

Columbus GA-AL

Macon

Savannah

### BellSouth DSL Markets

#### Kentucky

Henderson

Lexington

Louisville

Owensboro

#### Louisiana

Alexandria

**Baton Rouge** 

Houma

Lafayette

Lake Charles

Monroe

**New Orleans** 

Shreveport-

**Bossier City** 

#### Mississippi

Biloxi-

Gulfport-

Pascagoula

Hattiesburg

Jackson

### BellSouth DSL Markets

#### **North Carolina**

Asheville

Charlotte-

Gastonia

Goldsboro

Greensboro-

Winston Salem-

**High Point** 

Hickory Raleigh-

**Durham-Chapel** 

Hill

Wilmington

#### **South Carolina**

Charleston-North

Charleston

Columbia

Florence

Greenville

Sumter

#### **Tennessee**

Chattanooga TN-GA

Clarksville-

Hopkinsville TN-KY

Jackson

Johnson City-

Kingsport-Bristol

Knoxville

Memphis TN-MS

**Nashville** 

### What about 2001 deployment?

- 517 additional CO's (Announced 2/23)
- Over 3000 additional Neighborhood Portals (Remote Terminal Solutions)
  - Difficult and complex to deploy
  - Serve locations greater than 18,000 feet from the central office and/or served by fiber
  - A majority of lines qualified in 2001 will be through Neighborhood Portals

# How do we determine what areas are targeted for deployment?

- We are targeting our deployment to reach the greatest number of people interested in subscribing to DSL service.
- We do welcome input from individuals, communities, and organizations about their interests in DSL service.



Count on us for support with J.D. Power award-winning customer service!

### Pre-Sales Support

- Our sales and marketing team will provide information you need to make an informed decision about choosing the right product portfolio
- We offer tours of our DSL-dedicated support facilities
- Visit our web site at www.bellsouth.com/broadband/dsl\_solutions

### Tools

When you sign up to be BellSouth DSL Network Service Provider, you'll have access to these tools:

- On-line pre-qualification (LQS)
- Flexible, high-speed service ordering system (SOEG)
- Business class service inquiry and ordering system (BIAS)
- Network outage information web site (Open Outage Web Site)

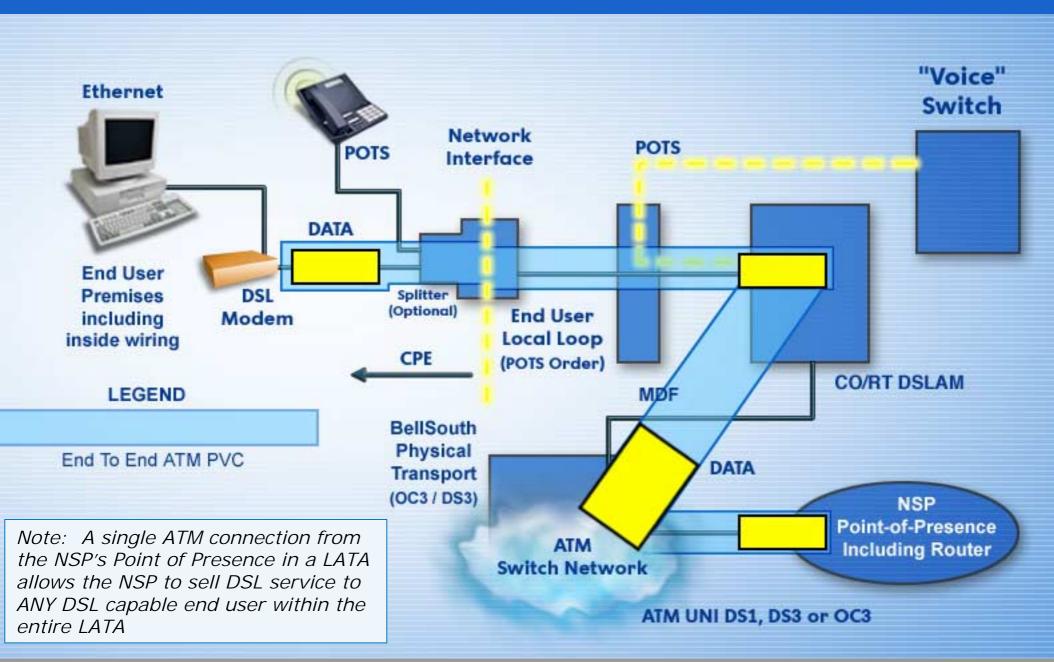
### Post-Sales Support

- BellSouth's broadband-dedicated Digital Subscriber Group (DSG) will provide you round-the-clock support for your ordering and provisioning needs.
- The BellSouth broadband network, including DSL transport, is expertly monitored and managed 24 X 7 by the BellSouth Network Reliability Centers



BellSouth DSL Products and Services

### DSL Layer 2 Transport with ATM



### Residential Class Products

Product	Price (per VC per month)	Non- recurring Activation Fee (per VC)	Max. Loop Length	Min. Length of Service	Minimum commitment	Service Inquiry Required?
Residential 1.5M X 256Kbps	\$33	\$110	18,000 Feet	6 months	51 lines	No
Enhanced Residential 768K X 512Kbps	\$108	\$300	9,500 Feet	6 months	51 lines	Yes

#### **Customers:**

Resellers such as ISPs

#### **Qualifiers:**

- Best effort service
- No guarantees
- No loop conditioning for basic industrial class service – Enhanced only

### Residential Class Products

### **Tariff Requirements**

- 180 days to achieve number commitments
- Regional aggregation
- ESSX/Centrex, 1FB or 1FR only
- ATM required (DS1/DS3/OC3 transport)

### **NSP Requirements**

- Qualify the line
- Order ADSL via Web
- Install/provide Splitter
- Run new inside wire
- Provide/Install ADSL Modem
- Provide Tier 1 help desk

### Business Class DSL...the Right Choice!

#### **Premium Suite of Layer 2 DSL products:**

- Higher Speeds
  - More Choices for more applications
- Higher Level Service
  - Better Response for provisioning and repair
- Flexible Customer Commitments
  - Term vs. Volume (start slow & build!)
- Enhanced Installation Services
  - Loop Conditioning, LST, 100% Sync
- Higher Sales Revenue

# Business Class DSL Pricing

Speed/ Quality of Service*	Nonrecurring Charge**	Monthly Rate	13-24 Month Rate	25+ Month Rate	Max. Loop Length (Feet)
192 K X 192K UBR	\$230.00	\$97.00	\$82.00	\$68.00	15,500
384 K X 384 K CBR	\$300.00	\$140.00	\$120.00	\$99.00	12,000
1.5 M X 512 K UBR	\$300.00	\$195.00	\$175.00	\$150.00	9,400
2-4M X 640 K UBR	\$300.00	\$450.00	\$400.00	\$335.00	8,000
4-6M X 640K UBR	\$300.00	\$850.00	\$800.00	\$725.00	6,500
768K X 512K UBR	\$300.00	\$108.00***	N/A	N/A	9,500

<sup>\*</sup> UBR - Unspecified Bit Rate, CBR - Constant Bit Rate; Loop conditioning included for all

<sup>\*\*</sup> Nonrecurring charges do not include end user installation (i.e. splitter, DSL modem, NIC, etc.)

<sup>\*\*\*</sup> This service is a hybrid Industrial/Business Class Service and includes business class enhanced installation/provisioning.

This service is not available on term commitments. The minimum purchase requirement is 51 virtual circuits (VCs). There is a 180 day time period for achieving the minimum purchase level. After 180 days, a minimum billing level of 51 lines will be in effect.

### Layer 2 Business Class DSL Summary

#### **Tariff Requirements**

- No minimum quantity
- Contract terms:
  - M to M, 12 to 24 M, 25+ Months
- 3 mo. minimum service
- 1FB, Essx/Centrex, 1FR
- ATM Port required
  - DS1/DS3/OC3 + transport

### BellSouth / NSP Requirements

#### Acct Team:

Loops qualified (LQS),
 Service Inquiries Issued & orders (SOEG) via BIAS

#### NSP:

- CPE DSL Modem/Router
- CPE Installation
- Inside wiring
- Tier I Helpdesk

#### **BST**:

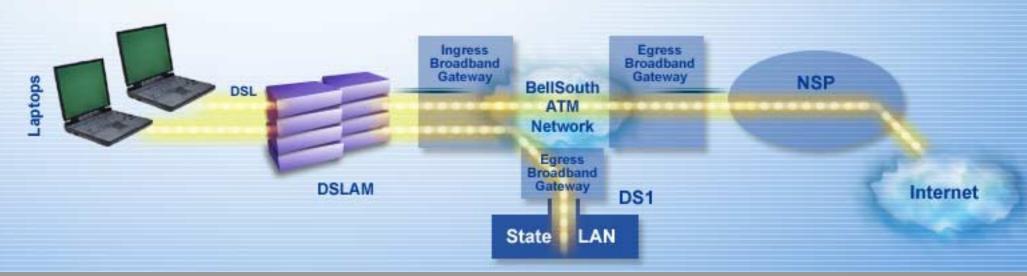
 Sync at DeMARC or NID 100% of time

### Layer 2 Business Class - Installation and Maintenance

- Works on Centrex/Essx, 1FRs & 1FBs
- Advanced Loop Conditioning
  - Removal of load coil
  - Removal of bridged taps
  - Cutover to other facilities (Line & Station Transfer LST)
  - Test SYNC to Network Interface Device (NID) or demarcation point (Truck roll 100% of all installs)
- Service carries "Business Class" designation
- Mean Time To Repair (MTTR) 24 hours
- Installation 5 Business days from acceptance of order to turnup at the NID (non-PF condition)
- LQS (ALQ) and/or Service Inquiry loop qualification (New BIAS system)

### Broadband Gateway: It's New!

- A new, leading-edge product from Nortel (Shasta) that allows:
  - Multi-session, multi-destination features
  - Cost savings Requires fewer ATM connections
  - Greater bandwidth utilization
  - Available now in select markets!



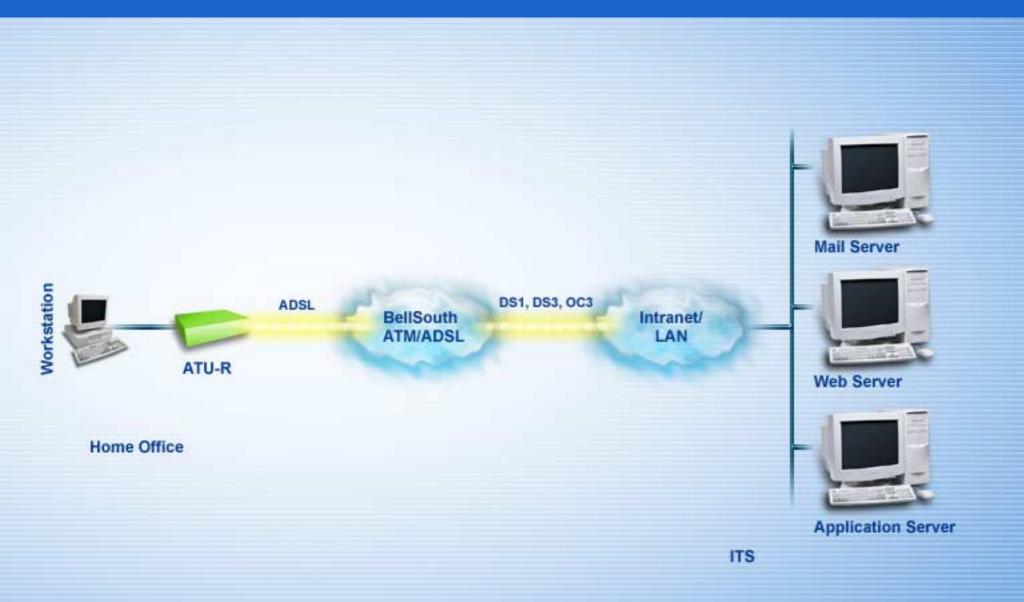
# Product and Service Recommendations for Your Customers

End User Category	Product	Class
Home User	1.5 x 256	Residential
Work@Home / Telecommute	192 x 192 1.5 x 256	Business Residential
Small Biz (1-4)	1.5 x 256 1.5 x 512 or more	Residential Business
(Video Conference)	384 x 384	Business (CBR Rated)
Mid Mkt/Large Busines Current Service Grade	SS 2	
56K	192 x 192	Business
ISDN (128K)	192 x 192	Business
Video	1.5 x 512 or more	Business (CRR Reted)
VIGO	384 x 384	Business (CBR Rated)

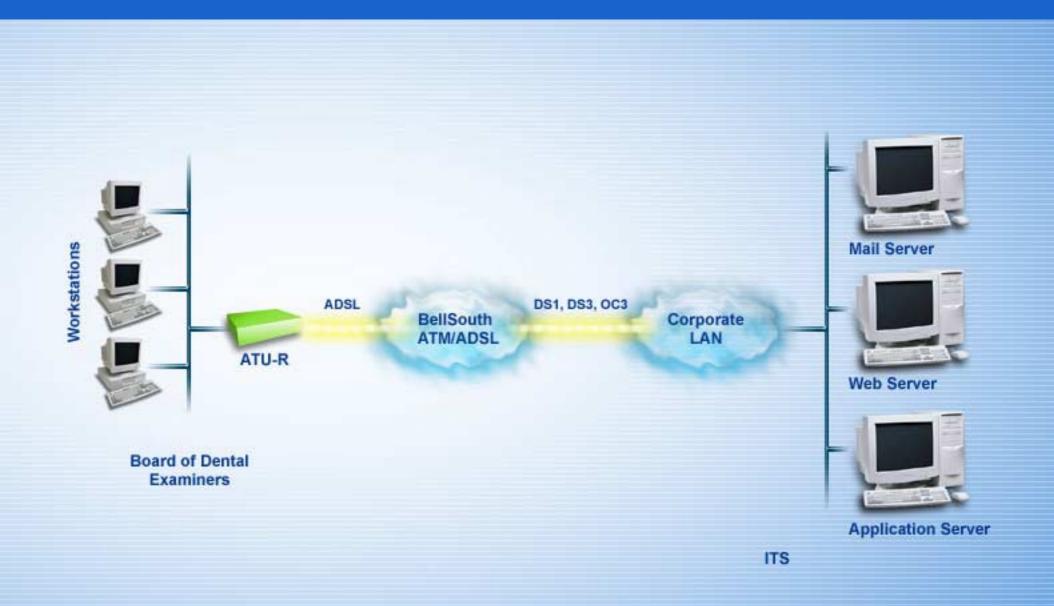


BellSouth DSL
Applications by
Industry – How to
help you and your
customers get
connected

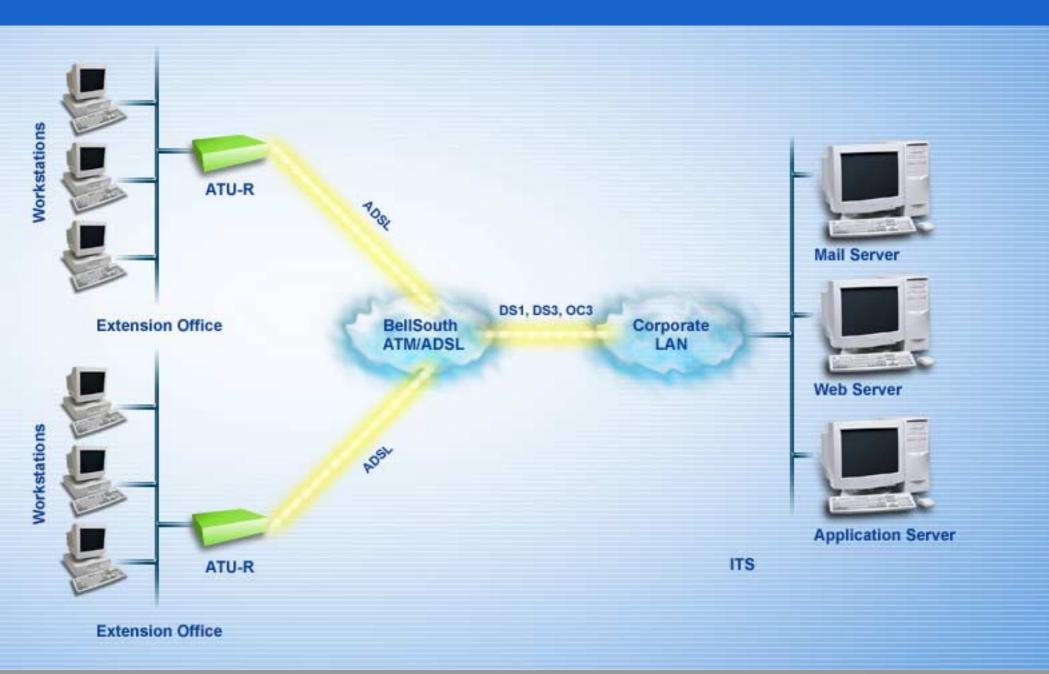
# Application - Teleworking



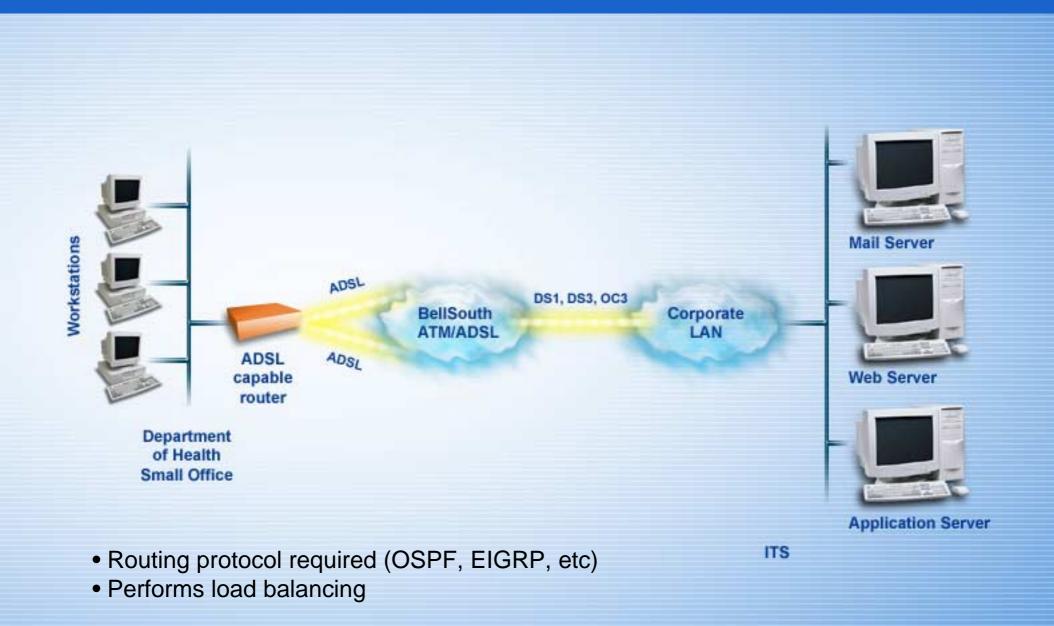
## Application - Small Office



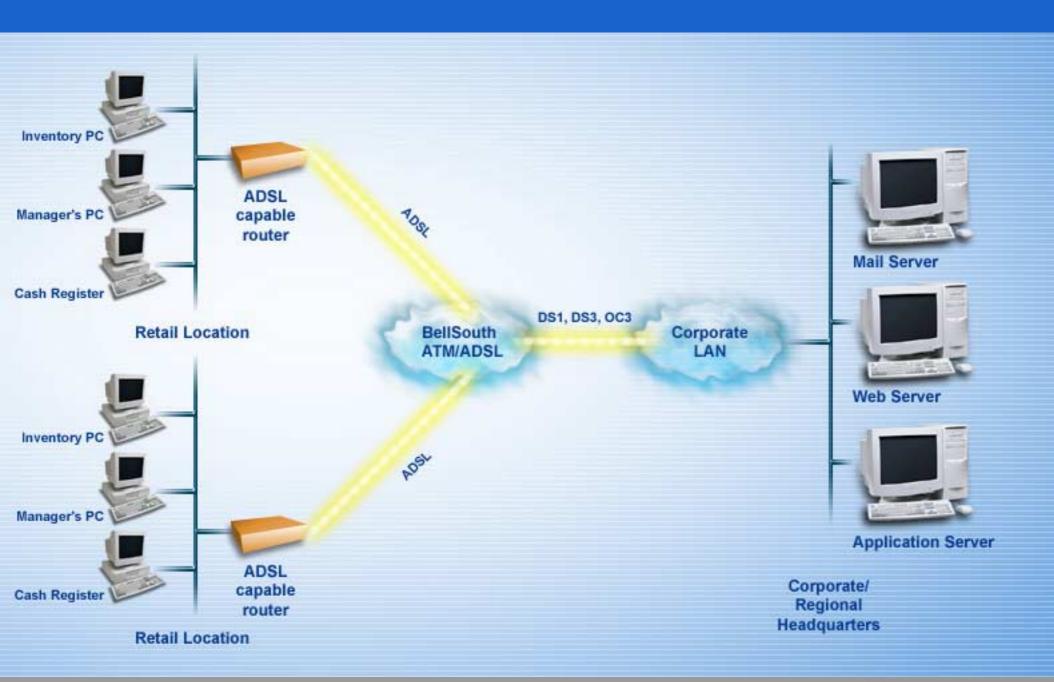
# Application - Small Office



## Application - Small Office

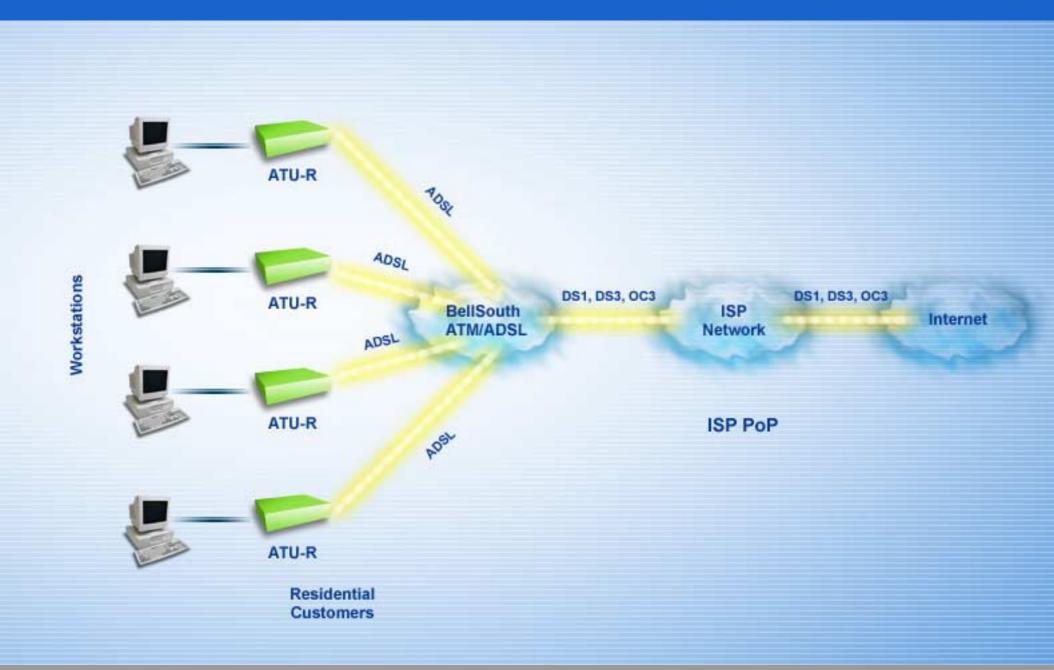


## Application - Retail

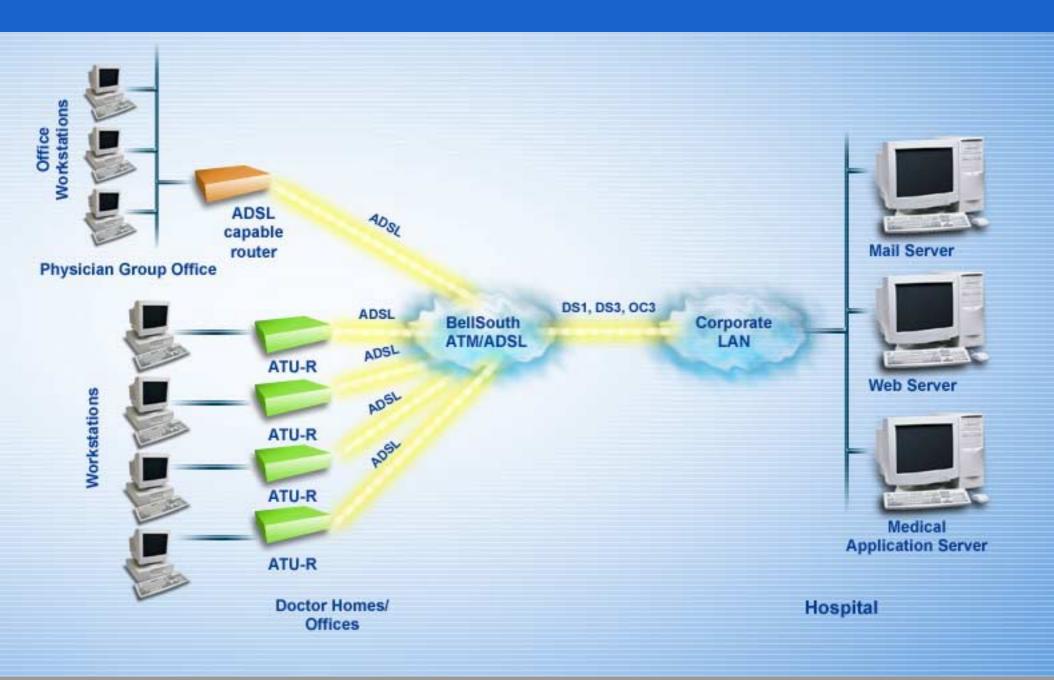


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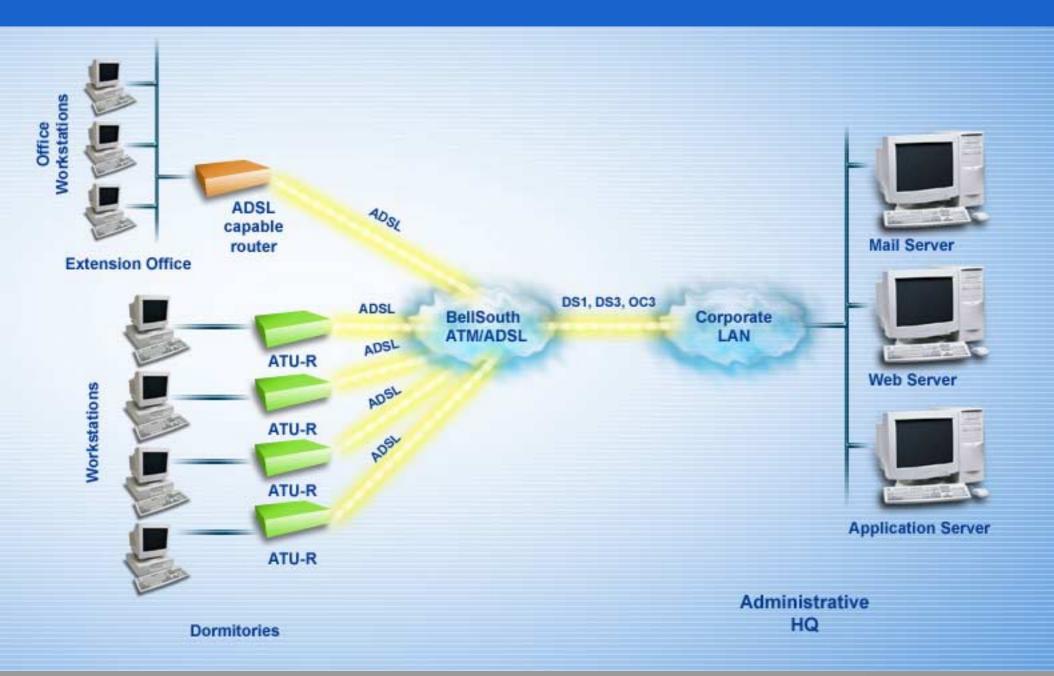
# Application - ISP's



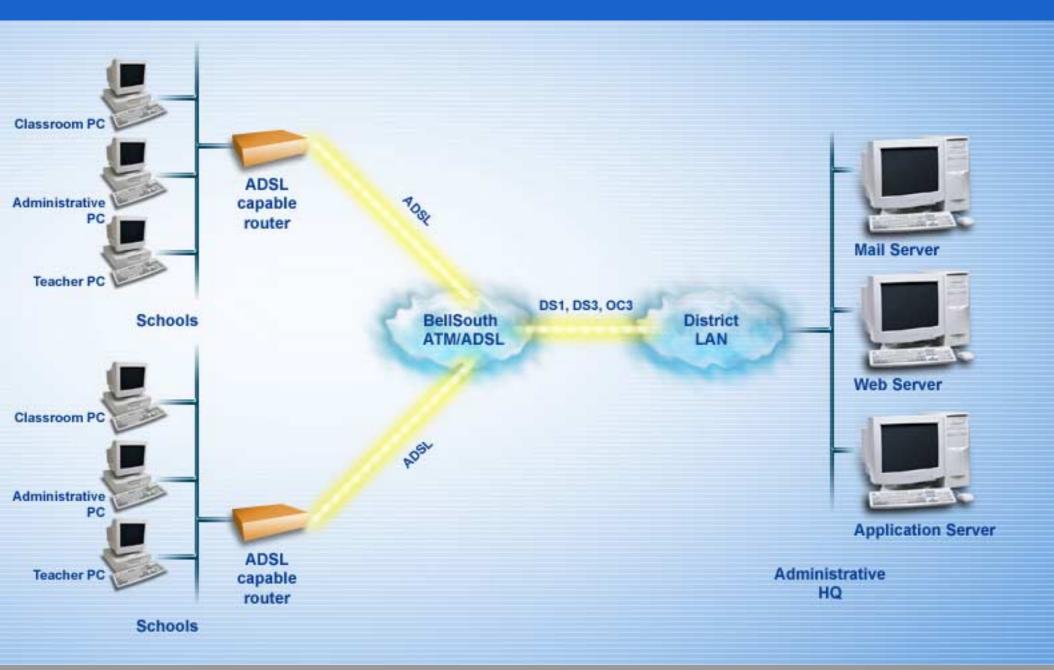
### Application - Health



## Application - Universities



# Application - School Districts





Getting started with BellSouth DSL

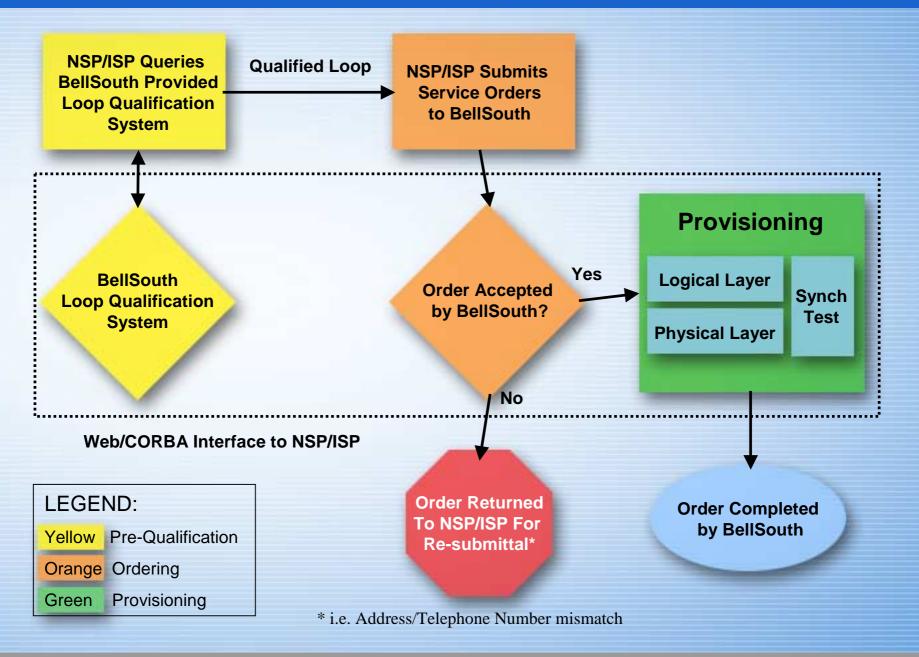
### How to become a DSL Network Service Provider

- Establish ATM network access.
- Complete "Form to Establish NSP Billing Account" (ATM access must be in place)
- Sign a "Loop List Agreement" for access to qualified phone numbers in markets you select.
- Sign an "Acknowledgement of Terms" if you are buying residential class.
- Sign a "Letter of Agreement" with terms if you are buying business class.
- You should provide: two email address for NSP bulletins
- You receive:
  - Access to tools (systems)
  - Information about mechanized bulk interfaces
  - NSP Handbook, your comprehensive technical guide

### How do you provide DSL to end users?

- End users call the you to place the orders
- If qualified, you submit the order to the SOEG system, either through the SOEG web interface or directly from your customer care system
- If the order is for Business Class and if the loop not qualified through LQS, a service inquiry should be submitted through BIAS
- If the speed supported, BellSouth provisions the line
- You should provide: CPE and Internet services (if applicable)

### BellSouth DSL Activation Process





Choose BellSouth DSL for...

Unsurpassed
Coverage
Industry-Leading
Support
Product & Services
Options





Thank you for your interest in BellSouth!

Questions????



# Exhibit JAR-15 BellSouth Win Back Activities Review

BellSouth Telecommunications, Inc. Legal Department 125 Perimeter Center West Suite 376 Atlanta, GA 30348

meredith.mays@bellsouth.com

Meredith E. Mays Attorney

770 391 4254 Fax 770 391 2812

September 7, 2001

RECEIVED

<u>DELIVERED BY HAND</u>

Mr. Reece McAlister
Executive Secretary
Georgia Public Service Commission
244 Washington Street, S.W.
Atlanta, Georgia 30334-5701

SEP 0 7 2001 EXECUTIVE SECRETARY G.P.S.C.

Re: Investigation of BellSouth Telecommunications, Inc.'s "Win Back" Activities:

Docket No. 14232-U

Dear Mr. McAlister:

Enclosed please find the original and eighteen (18) copies, as well as an electronic version, of BellSouth Telecommunications, Inc.'s Comments in the above-referenced docket. I would appreciate your filing same and returning the three (3) extra copies stamped "filed" in the enclosed self-addressed and stamped envelopes.

Thank you for your assistance in this regard.

Yours very truly,

Meredith E. Mays

Newall Maps

MEM:nvd Enclosures

cc: Parties of Record (via electronic mail)

409958/409179

#### <u>CERTIFICATE OF SERVICE</u> Docket No. 14232-U (Win Back)

This is to certify that I have this day served a copy of the within and foregoing, upon parties of record, via electronic mail, as follows:

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Dulaney L. O'Roark, Esquire MCI WorldCom, Inc. Concourse Corporate Six Center 6 Concourse Parkway, Suite 3200 Atlanta, GA 30328 de.oroark@wcom.com Respectfully submitted, this 7<sup>th</sup> day of September, 2001.

BELLSOUTH TELECOMMUNICATIONS, INC.

BENNETT L. ROSS

MEREDITH E. MAYS

125 Perimeter Center West

Suite 376

Atlanta, GA 30346

(770) 391-2416

(770) 391-4254

409844

#### BEFORE THE GEORGIA PUBLIC SERVICE COMMISSION

In Re:	)	
Investigation of BellSouth Telecommunications	)	Docket No. 14232-U
"Win Back" Activities	)	

# COMMENTS OF BELLSOUTH TELECOMMUNICATIONS, INC. INTRODUCTION

Pursuant to the Procedural and Scheduling Order issued by the Georgia Public Service Commission on August 23, 2001, BellSouth Telecommunications, Inc. ("BellSouth") respectfully submits the following Comments regarding its winback activities. During the early part of 2001, BellSouth received complaints from several CLECs related to certain aspects of its winback program. In response to such complaints, on April 26, 2001, BellSouth voluntarily suspended all outbound winback efforts pending a complete review. A comprehensive review of the complaints was undertaken and a report (the "Report") was prepared, a copy of which is attached.

Aside from certain isolated instances described in the Report, BellSouth's review revealed:

- No evidence of systematic wrongdoing;
- No evidence that BellSouth's systems create automatic messages or triggers that
  are sent to retail employees when CLECs access customer records for wholesale
  purposes;
- The proper policies regarding use of information contained in BellSouth's systems and sales and marketing had been established; and

These policies were generally understood in the field.

However, the review also uncovered certain deficiencies in BellSouth's winback efforts, and BellSouth adopted a plan to address such issues, which is also described in the Report. The status of BellSouth's implementation of these activities is described below.

#### **DISCUSSION**

#### BellSouth's Winback Review

As set forth in the Report, BellSouth investigated complaints received from three CLECs, Access Integrated Networks, Inc., ALLTEL Communications, Inc., and IDS Telecom LLC ("IDS"). IDS filed a complaint with the Florida Public Service Commission. IDS also filed a complaint against BellSouth with this Commission on July 15, 2001, which is virtually identical to the Florida complaint. *See* Docket No. 14238-U. BellSouth investigated fully the complaints from these three carriers, the results of which are described in the Report. During the review, BellSouth also uncovered other potential issues with its winback activities, which were not the subject of any CLEC complaint. These issues also are addressed in the Report.

BellSouth has established a formal process for investigating CLEC complaints regarding winback marketing and sale practices. BellSouth has reviewed, and will review, all complaints that include information necessary and sufficient to conduct a review.<sup>2</sup> If any such reviews reveal deficiencies or improprieties BellSouth will take appropriate corrective action.

<sup>&</sup>lt;sup>1</sup> The Report does not contain information protected by either the attorney-client privilege or the work product doctrine.

#### BellSouth's Winback Plan

#### A. Competitive Landscape Operating Requirements.

As set forth in the Report, BellSouth has developed a training program entitled "Competitive Landscape Operating Requirements." (See attachments, which include BellSouth's Competitive Landscape Operating Requirements — Operational Practices and Guidelines Overview; BellSouth's Fair Competition Policy; and BellSouth's Competitive Intelligence Gathering Guidelines). From July 5, 2001 through August 31, 2001, more than 8,000 BellSouth employees completed this training. This training has initially focused on BellSouth personnel and representatives involved in outbound winback activities and those customer contact personnel engaged in marketing and sales activities. BellSouth anticipates that additional employees, including equipment installers and technicians, also will receive this training, which will be completed during the fourth quarter of 2001.

BellSouth also requires all employees to receive Customer Proprietary Network Information ("CPNI") and Wholesale Information training. BellSouth has recently enhanced its CPNI training material to provide additional emphasis on wholesale information (See attached CPNI and Wholesale training materials). From July 5, 2001 through August 31, 2001, more than 17,000 BellSouth employees completed the enhanced CPNI and Wholesale Information training.<sup>3</sup>

#### B. Third Party Sales Representatives.

<sup>&</sup>lt;sup>2</sup> At a minimum, BellSouth requires the customer name, telephone number, and location, the date of the claimed action, the names of any BellSouth employees involved, and a description of the claimed action.

<sup>3</sup> After completing the Competitive Landscape Operating Requirements and enhanced CPNI training, BellSouth authorized certain employees to recommence winback activities on July 16, 2001. BellSouth has

BellSouth has also implemented training for third party sales representatives involved in telesales and telemarketing on behalf of BellSouth. Third party representatives involved in telesales for the Small Business Services customer operating unit ("COU") have completed training. Third party representatives involved in telesales and telemarketing on behalf of the Large Business Services COU are in the process of training. This training will be completed within the next two weeks. No winback-related telesales and telemarketing will resume in these channels until the completion of this training. The residential or Consumer Services COU does not anticipate using third party representatives for winback-related telesales and telemarketing; in the event that business need changes and third party representatives are deemed appropriate for this purpose, the training of the representatives must take place before winback-related telesales and telemarketing may commence.

#### C. Monitoring and Approving Systems Access.

As indicated in the Report, BellSouth has also adopted a process for monitoring and approving continued systems access for newly hired and transferred and promoted employees. The attached Mandatory Checklist and reminder memorandum were required for all personnel placed in BellSouth's Customer Markets organizations on or after July 1, 2001.

BellSouth is also evaluating the cost, feasibility, and components of a systems-based approach. This approach would track electronically each employee's use of BellSouth systems and create and remove access to systems. This evaluation is ongoing, and BellSouth hopes to conclude this evaluation by the end of 2001.

not recommenced any outbound winback activities in Georgia pending the outcome of this Commission's

#### D. Monitoring and Managing BellSouth Performance.

BellSouth's efforts to monitor and manage compliance with its Competitive Landscape Operating Requirements are ongoing. The Customer Markets Compliance structure, which includes the Small Business Services COU, the Large Business Services COU, and the Consumer COU, tracks all of BellSouth's winback training initiatives. This group will reinforce and review BellSouth's efforts as needed, and is charged with ensuring BellSouth's policies are followed. Violations of BellSouth's winback policies by its employees will lead to the appropriate disciplinary action up to and including termination. BellSouth plans annual internal audits to review activities related to the Competitive Landscape Operating Requirements.

#### **CONCLUSION**

BellSouth has carefully reviewed its winback activities and has taken steps to address CLEC concerns about BellSouth's winback efforts. As this Commission considers this matter, it should not lose sight of the significance of winback efforts on competition. Winback activities by BellSouth underscore the increasing competition and market openness in Georgia; indeed, winback promotions are a natural outgrowth of the market development contemplated by the Georgia legislature and Congress. As the FCC has explained:

Winback facilitates direct competition on price and other terms, for example, by encouraging carriers to "out bid" each other for a customer's business, enabling the customer to select the carrier that best suits the customer's needs.

Some commenters argue that ILECs should be restricted from engaging in winback campaigns, as a matter of policy, because of the ILEC's unique historic position as regulated monopolies. Several commenters are concerned that the vast stores of CPNI gathered by the ILECs will chill

potential local entrants and thwart competition in the local exchange. We believe that such action by an ILEC is a significant concern during the time subsequent to the customer's placement of an order to change carriers and prior to the change actually taking place. Therefore, we have addressed that situation in Part V.C.3. infra. However, once a customer is no longer obtaining service from the ILEC, the ILEC must compete with the new service provider to obtain the customer's business. We believe that such competition is in the best interest of the customer and see no reason to prohibit ILECs from taking part in this practice.

FCC Order on Reconsideration and Petitions for Forbearance, CC Docket No. 96-149 (Order 99-223), September 3, 1999, ¶¶ 69-70. In light of the steps taken by BellSouth to ensure that it complies fully with the law and its policies in conducting winback efforts, no further action by this Commission is required.

Respectfully submitted, this 7th day of September, 2001.

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BellSouth's Win Back Activities Review

# **BELLSOUTH'S WIN BACK ACTIVITIES REVIEW**

# **JULY 17, 2001**

## I. BACKGROUND AND INTRODUCTION

During the early part of 2001, BellSouth received complaints from competitive carriers ("CLECs") addressing certain aspects of BellSouth's win back and retention activities. These complaints and activities can be placed in two basic categories – alleged disparagement of CLECs; and alleged misuse of wholesale information. In addition, BellSouth had received reports from internal sources of isolated activities related to win back and retention activities.

Following receipt of these complaints and reports, BellSouth Management took three related steps: (1) all outbound (telemarketing and direct mail) win back activities were temporarily suspended; (2) a review of these programs (the "Review")<sup>1</sup> was commenced to ensure that BellSouth policies and guidelines were being followed; and (3) a formal process was adopted for identifying and handling any subsequent CLEC complaints related to BellSouth's marketing and sales practices<sup>2</sup>.

The Review revealed (a) no evidence of systematic wrongdoing; (b) no evidence of improper systems links; (c) that proper policies regarding use of information found in BellSouth's systems and regarding sales and marketing practices were clearly established; and (d) that these policies were generally understood in the field. The Review, however, showed isolated instances of disparagement of competitors had occurred in BellSouth's authorized service representative channel and one instance of use of wholesale information that did not comply with BellSouth policy.

Following the Review, BeliSouth adopted a plan to further address win back activities. This Report summarizes the complaints, the factual findings resulting from the Review, and the plan that was adopted.

The Review was conducted under the direction and guidance of the Legal Department. No legal advice that was sought from or provided by the Legal Department is discussed in this Report.
 The process adopted designates an individual within the legal department to be responsible for the receipt of all CLEC complaints regarding the win back and retention marketing and sales practices and the investigation of said complaints.

### II. ITEMS REVIEWED

# A. The CLEC Allegations

BellSouth received the following complaints from CLECs with sufficiently detailed allegations to enable the complaints to be addressed during the Review.<sup>3</sup>

- 1. CLEC A. During interaction with BellSouth personnel in late April, 2001, CLEC A indicated that their customers had reported having received calls from BellSouth representatives involved in BellSouth's customer win back efforts. It was reported to CLEC A that the BellSouth representatives stated that CLEC A was bankrupt, was going out of business, and would not be able to serve its customers. To facilitate BellSouth's review, CLEC A provided information concerning customers and timeframes for the calls.
- 2. <u>CLEC B.</u> In early 2001, CLEC B wrote BellSouth and alleged the existence of inappropriate links or triggers between BellSouth's retail and wholesale operations. CLEC B alleged that within a short period of time after having accessed a customer service record or having executed a letter of agency, BellSouth personnel launched retention efforts with respect to the customer.
- 3. <u>CLEC C</u>. In May, 2001, CLEC C filed a complaint with the Florida Public Service Commission alleging that BellSouth telemarketers had falsely stated that CLEC C was going out of business or was ready to declare bankruptcy or was otherwise unable to provide quality service. The complaint included nine sworn affidavits from CLEC C customers providing the factual basis for the complaint.

#### B. Self-Reported Events

- 1. <u>Birmingham SBTC.</u> BellSouth's Compliance personnel became aware of an incident of the use of wholesale information in the Birmingham Small Business Telecommunications Center that did not comply with BellSouth policy. In that instance, it was reported that a Small Business service representative had compiled a win back call list consisting of CLEC customers through access to BellSouth's BOCRIS system.
- 2. North Carolina Account Personnel. In April 2001, the BellSouth Legal Department was informed that a BellSouth Business account executive in North Carolina had asked questions about the propriety of developing a win back target list using information contained in BellSouth IT systems. This issue was raised prior to development of any list.

<sup>&</sup>lt;sup>3</sup> BellSouth also received other complaints or read of complaints in the press. BellSouth requested information necessary to address these complaints during the Review, but to date, BellSouth has received no such information.

3. <u>Louisiana Account Personnel</u>. In April 2001, the BellSouth Legal Department was informed that a list of a CLEC's customers was being used by BellSouth Business account executives in the south Louisiana area. The origin of the list was unknown at the time of the report.

#### III. REVIEW FINDINGS

# A. The CLEC Allegations

1. <u>CLEC A.</u> The Review determined<sup>4</sup> that on or about April 23, 2001, a telesales employee of one of BellSouth's third-party authorized sales representatives ("ASRs") was engaged in an outbound call to a former BellSouth customer. The ASR employee was attempting to make a sale under BellSouth's Full Circle Win Back Program, using BellSouth-provided target lists that were generated utilizing the retail unit's own billing data, consistent with CPNI requirements.

The Review Team showed that ASRs have no access to any BellSouth operational support or other IT systems containing customer information. During this call, the customer being solicited mentioned receiving a mailing from another carrier. Either the ASR employee or the customer misinterpreted the mailing to indicate that CLEC A had declared or would declare bankruptcy and go out of business at the end of April 2001. It is not clear what carrier actually sent the mailing. The customer has disposed of the letter and does not recall who sent it.

Following this sales call, the ASR employee told two or three of her fellow telesales employees that she had heard CLEC A was going out of business at the end of the month. Between Monday, April 23 and Wednesday, April 25, 2001, these ASR employees repeated the erroneous information concerning CLEC A to between ten and fifteen former BellSouth customers, who identified themselves as currently being served by CLEC A. On Wednesday, April 25, 2001, BellSouth directed the ASR to cease engaging in sales efforts with respect to the Full Circle Win Back Program.

It was further determined that information concerning the financial condition of specific CLECs and the CLEC industry in general was distributed by BellSouth's competitive analysis organization with inadequate instructions concerning its use or distribution. While no direct evidence indicates that any such information was provided to the ASR, the Review shows that there is a reasonable likelihood that such information had been provided.

On June 18, 2001, BellSouth sent notice terminating its ASR relationship with the third party.

2. <u>CLEC B.</u> CLEC B provided BellSouth with a list of six customers – all small businesses - that were allegedly contacted by BellSouth sales personnel within two days following either access of a customer service record by CLEC B or the execution of a letter of agency in favor of CLEC B. These contacts by BellSouth allegedly were made between December 2000 and March 2001. As to

<sup>&</sup>lt;sup>4</sup> The ASR chose not to cooperate with the BellSouth review Team and did not make any of its personnel available for interviews.

the latter alleged "trigger", BellSouth does not require and does not have a practice of receiving individual letters of agency from CLECs. Rather, BellSouth relies on a blanket letter of agency executed by CLECs like CLEC B.

The Review revealed no manual or systems-based trigger, link or flag that signals to BellSouth's retail operations that a CLEC has accessed a customer service record through the LENS or TAG interfaces. The Review discovered that it was technically possible to determine whose service records had been accessed by a CLEC, however, the procedure was not known to the employees interviewed.

The Review included an analysis of the access history for the customer service records for each customer identified by CLEC B. There was no indication of an inappropriate relationship between access by CLEC B to a customer record through the BellSouth's Operational Support Systems and access to the same customer record by BellSouth retail personnel.

Beginning in mid 2000, BellSouth personnel and ASRs engaged in a campaign to sell the Key Customer Program. This program focused on small business customers that met certain location and revenue requirements. All but one of the customers listed by CLEC B was on a targeted customer list generated by the Small Business retail unit.<sup>5</sup> The list of targeted customers was generated utilizing the retail unit's own billing data, consistent with CPNI requirements.

3. <u>CLEC C.</u> The Florida Public Service Commission complaint alleges both disparagement and improper use of wholesale information. The complaint did not provide sufficient detail to assess the wholesale information claim. This claim, however, is similar in nature to the CLEC B complaint, discussed above.

None of the customers that provided affidavits supporting the disparagement claims were contacted during the Review, thus there is no basis at this time to confirm or deny the truthfulness or completeness of the facts set forth in these customer affidavits. For purposes of the Review, the assumption was adopted that BellSouth representatives made the statements in the sworn customer affidavits regarding disparagement.

Three of the customer affidavits provide information that enabled BellSouth to identify the ASR that contacted the customer and made comments concerning the financial condition of CLEC C. As mentioned above, BellSouth has terminated its relationship with that ASR. One affidavit provided sufficient information to enable BellSouth to identify another ASR whose customer service representative allegedly made similar comments. Representatives of that ASR were interviewed. While there was no evidence to support or refute the claims

<sup>&</sup>lt;sup>5</sup> As to the one customer, the Review found no correlation between retail representatives accessing the customer service record and CLEC B's access.

set forth in the customer affidavit, it was determined that the specific sales representative had been terminated by the ASR for reasons unrelated to the CLEC C claim.

### B. Self-Reported Claims

1. <u>Birmingham SBTC.</u> BellSouth has developed a process for creating target lists for win back activities that comply with all applicable legal and regulatory requirements. In short, BellSouth identifies all customers that have completely or partially disconnected service and deletes from that list those non-competitive disconnects that were processed by the retail organization. BellSouth then assumes that the remaining disconnects are the result of competitive loss. Lists generated pursuant to this process are the only authorized sources for engaging in win back activities.

BellSouth's SBTCs are the primary inbound customer service channel — repair, billing and service enhancement — for the mass-market segment of BellSouth's Small Business organization. SBTC personnel also redirect misdirected service calls from former BellSouth customers who are now served by CLECs to the appropriate CLEC. Information necessary to provide this service is contained in a BellSouth system to which SBTC service representatives have appropriate access.

During the infrequent non-peak hours, SBTC personnel are, at times, also permitted to engage in limited outbound sales efforts. In late April 2001, BellSouth's Compliance organization was informed that a specific BellSouth employee in the Birmingham SBTC had engaged in outbound win back efforts using a list not developed pursuant to the approved process.

The employee allegedly involved in this activity was interviewed during this Review, as well as supervisory employees at the center and it was determined that this employee had created a list rather than using the lists that had been created pursuant to the process described above. This list had been used to make a limited number of calls to a CLEC's<sup>6</sup> customers during a very limited period of time prior to discovery and action by BellSouth's Compliance organization.

2. <u>Louisiana Account Executive.</u> In late April 2001, the BellSouth Legal Department was informed that a list of a CLEC's customers was being used by BellSouth Business account executives in south Louisiana. The origin of the list was unknown at the time of the report.

During the review Team all employees with possible knowledge of the list were interviewed and it was determined that such a list did exist. The list had

<sup>&</sup>lt;sup>6</sup> The CLEC had previously announced that it had declared bankruptcy and had provided notice to its customers that it was exiting the business.

been provided to a BellSouth Business account executive by a Qwest Communications employee and contained no proprietary or confidential legend. In the recent past, the account executive and the Qwest employee had become acquainted while employed by a third party CLEC. It was confirmed that this list had not been generated by use of wholesale information contained in BellSouth IT systems.

3. North Carolina Account Personnel In late April 2001, the BellSouth Legal Department was informed that a recently transferred BellSouth Business account executive had questioned his supervisor about the propriety of developing ad hoc win back lists. The account personnel was interviewed during the Review and it was determined that no such list had actually been created. The employee had, however, engaged in inappropriate "systems surfing."

<sup>&</sup>lt;sup>7</sup> "System surfing" means accessing BellSouth's IT systems and databases without a legitimate business purpose to determine what information is obtainable through the systems and databases.

# IV. IMPLEMENTATION

Following the Review BellSouth adopted a plan to further address win back activities. The plan consisted of the components set forth below.

A. <u>Competitive Landscape Operating Requirements</u>. BellSouth developed a modular yet integrated training program entitled "Competitive Landscape Operating Requirements." The intent of the training program was to strengthen, enhance the understanding of and reinforce the policies of the Company.

The training will be conducted in two phases. The first phase included all BellSouth and third party personnel that will be engaged in outbound marketing of BellSouth's win back programs and will be implemented prior to the commencement of any win back activity in that channel. The second phase will cover all other BellSouth customer contact personnel and employees that support these groups

The modular training adopted consists of sections covering BellSouth's Fair Competition Policy; CPNI and wholesale information; Access to BellSouth's IT Systems; and Dissemination and Use of Competitive Information. In substance, the training modules contain the following information:

- 1. The Fair Competition Policy training module includes materials that address:
  - BellSouth's "positive selling" approach which dictates that BellSouth will
    compete in the marketplace solely on the merits of its products and
    services, on the prices it charges and on the customer loyalty it earns.
  - The ability of BellSouth personnel to provide factually accurate comparisons between BellSouth products and services and the products and services of our competitors, including, without limitation, information about prices, features, functionality and availability.
  - The prohibition on "negative selling" which includes, but is not limited to:
    - Speaking to customers in a negative way about our competitor's quality of service, reputation, equipment or facilities, rather than emphasizing the positive aspects of doing business with BellSouth;
    - Providing customers with any information or materials, including press clippings that contain any negative commentary about our competitors;
    - Making any statement that implies or indicates that a customer that chooses to purchase services from BellSouth's retail tariffs or

- promotions can obtain better service intervals than a customer that purchases the same service from a reseller of BellSouth's services;
- Encouraging customers to breach any contract they may have with a competitor. Any decision a customer may make with regard to terminating a contractual agreement with a competitor should be theirs alone. Further, we should not offer to pay termination fees nor suggest that any existing contract be ignored.
- Providing customers with any information of any kind about the financial condition of particular CLECs or the CLEC industry in general.
- The requirement that customers who are also competitors must be treated fairly and not be disadvantaged, including, but not limited to the prohibition on discrimination between the level of service BellSouth provides its retail customers and the service provided to CLECs and their customers.
- The responsibility of individual employees to ensure the company competes fairly for any business.
- 2. The CPNI and wholesale information module includes materials that address:
  - The BellSouth policy to protect all proprietary information belonging to or in the control of BellSouth, including, without limitation, information about its customers – both carrier and end user, and the services and products provided to those customers by BellSouth.
  - The prohibition on access to CPNI or wholesale information until CPNI and wholesale information training has been completed.
  - Instruction that the only appropriate uses of individually identifiable
    wholesale information are (1) to provide the carrier customer with the
    wholesale services that carrier customer requires and (2) to attempt to sell
    that carrier customer other services within the total service relationship
    that exists between BellSouth and that carrier customer.
  - Confirmation that it is permissible for BellSouth personnel to redirect misdirected calls from former customers.
  - Confirmation that wholesale information cannot be accessed or used for any purpose related to the sale or promotion of any BellSouth product or service to any end user retail customer including targeting end user customers for customer win back or retention efforts.

- Training on the proper use of and access to CPNI and wholesale information is required on an annual basis.
- 3. The Access to BellSouth IT Systems training module includes materials that address:
  - The prohibition on BellSouth personnel accessing any BellSouth IT systems unless that person has a legitimate and authorized business purpose for such access. Without limitation, this means that BellSouth personnel are prohibited from "system surfing" just to see what information is available.
- 4. The Dissemination and Use of Competitive Information training module includes materials that address:
  - The circumstances under which it is appropriate to disseminate and use competitive information – for example to facilitate an understanding of the status of the telecommunications industry and its participants.
  - The requirement that any individual employee who collects competitive information shall use such information only in a manner consistent with BellSouth's Competitive Landscape Operating Requirements. Further, such information should be circulated or distributed in compliance with "BellSouth's Competitive Intelligence Gathering Mandatory Guidelines discussed below.
  - The requirement that BellSouth employees only use information received from customers that originated with a competitor (price quotes, responses to RFPs, etc.), that is not marked "proprietary and confidential," if the employee first makes reasonable inquiry with the customer as to whether or not the information is proprietary and confidential.
- 5. The Competitive Information training module is targeted primarily at those BellSouth organizations that gather and disseminate information about BellSouth's competitors. The training includes materials that address:
  - The requirement that all BellSouth personnel comply with all applicable laws and regulations in acquiring information, including, without limitation, laws and regulations addressing trade secrets, theft, blackmail, wiretapping, electronic eavesdropping, bribery, improper inducement, receiving stolen property, threats, and other improper methods;
  - The prohibition on BellSouth employees or representatives misrepresenting their identity or the identity of their employer or the entity on whose behalf they are acting;

- The prohibition on the use of information that another company has marked "proprietary" or "confidential" (or information BellSouth has reason to think should have been marked that way), regardless of how it is obtained, unless the owner gives BellSouth the right to use the material for a specific purpose or the material has become public information, with concurrence of the BellSouth Legal Department.
- The prohibition on the use of information received from customers that
  originated with a competitor (price quotes, responses to RFPs, etc.), that
  is not marked "proprietary and confidential," unless the employee first
  makes reasonable inquiry with the customer as to whether or not the
  information is proprietary and confidential.
- The prohibition on the use of a competitor's employees as sources of non-public information. Likewise, new BellSouth employees should not divulge and should not be asked to divulge proprietary information about their former employers.
- The prohibition on BellSouth personnel distributing competitive information to any BellSouth or third party personnel, without explicit instructions as to the proper use and distribution of the information.
- The prohibition on the distribution to any BellSouth customer contact
  personnel or to any BellSouth or CLEC customer of any articles,
  publications, reports, analyses or other materials that address, analyze or
  otherwise discuss the financial condition of any CLEC or the CLEC
  industry in general.
- B. BellSouth has adopted a uniform approach to training, managing, and monitoring all third party sales representatives involved in telesales and telemarketing activity on behalf of BellSouth. The uniform approach is intended to ensure that all third party sales representatives will be informed of and contractually bound to conform their sales practices to BellSouth's positive sales policy. The approach consists of strengthening the training of BellSouth personnel responsible for managing vendors and the adoption of a uniform process for training and monitoring of the vendors themselves.

The core components of this process are:

1. A standardized training course for all BellSouth personnel responsible for the management of third party telesales and telemarketing vendors - the vendor manager training will consist of both the Competitive Landscape Mandatory Guidelines training and specialized training on how to effectively manage vendor relationships to promote compliance and success in the marketplace.